

# 31<sup>st</sup> BEREC International Roaming Benchmark Data and Monitoring Report



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### 1. Structure of the Report

The BEREC International Roaming Benchmark Data and Monitoring Report (hereinafter referred to as "the Report") consists of five parts and three annexes. While this chapter describes the **Structure of the Report**, chapter 2 provides an **Introduction** to the BEREC Report and describes BEREC's work on roaming in accordance with the Roaming Regulation (EU) 2022/6121 (hereinafter referred to as the "Roaming Regulation"). The key findings of this Report are presented in chapter 3 "**Main findings of the roaming benchmark data**" and chapter 4 "**Main findings on the transparency of roaming tariffs**". The fifth chapter "**Charts**" provides the latest available data on the domestic mobile market and international roaming mobile market, along with an overview of the transparency and comparability of retail roaming tariffs. "**Annex I: Methodology for the data collection**" provides a detailed description of the methodology for the current data collection. "**Annex II: Regulatory evolution**" outlines regulatory measures implemented to reduce price levels for roaming services within the EU. "**Annex III: List of respondents**" includes the list of operators that provided data for this Report. The Report is accompanied by a spreadsheet file enabling access to the data included in the Report (published together with the Report) as well as additional data on roaming.

#### 2. Introduction

In accordance with the requirements set out in **Article 21(2)** of the Roaming Regulation, BEREC is mandated to regularly collect data to assess the competitive developments in Union-wide roaming markets. This includes monitoring retail and wholesale charges for regulated voice, SMS, and data roaming services, as well as wholesale charges applied for balanced and unbalanced roaming traffic. Additionally, BEREC collects data on the impact of the roll-out and implementation of next-generation mobile communications networks and technologies on the roaming market, the use of trading platforms and similar instruments, the development of machine-to-machine (M2M) roaming and IoT devices, and the extent to which wholesale roaming agreements cover quality of service (QoS) obligations and give access to different network technologies and generations.

BEREC is also tasked with gathering data from NRAs regarding the application of **fair use policies (FUP)** by roaming providers, the development of domestic-only tariffs, the application of sustainability mechanisms, complaints related to roaming services, and compliance with QoS obligations. Where necessary, NRAs are required to coordinate with other competent authorities to ensure the completeness of the collected data. Furthermore, **Article 21(2)** requires BEREC to collect and provide additional information on transparency, the application of measures for emergency communication, value-added services, and roaming on nonterrestrial public mobile communications networks.

BEREC shall also collect data on wholesale roaming agreements not subject to the maximum wholesale roaming charges defined in **Articles 9, 10, and 11 of the Roaming Regulation**. This includes monitoring the implementation of contractual measures at the wholesale level to prevent permanent roaming or anomalous or abusive use of wholesale roaming access for purposes other than providing regulated roaming services to customers while they are periodically travelling within the Union. Based on the collected data, BEREC reports on the evolution of pricing and consumption patterns across Member States, both for domestic and

<sup>&</sup>lt;sup>1</sup> Regulation (EU) No. 2022/612 of the European Parliament and of the Council of 6 April 2022, available at: <a href="https://eur-lex.europa.eu/legal-content/en/TXT/?uri=CELEX%3A32022R0612">https://eur-lex.europa.eu/legal-content/en/TXT/?uri=CELEX%3A32022R0612</a>

roaming services, the actual wholesale roaming rates for unbalanced traffic between providers of roaming services, and the relationship between retail prices, wholesale charges, and wholesale costs for roaming services. BEREC also assesses the extent to which these elements are interconnected.

BEREC coordinates this extensive data collection process by pursuing the following objectives:

- Streamlining the process for NRAs by acting as a centralized collection point, while
  also facilitating the work of the European Commission (EC) by ensuring that data are
  received from a single, standardized source, thereby guaranteeing uniform data
  processing.
- Coordinating the procedures of individual NRAs by implementing a single and commonly agreed-upon data collection model. This ensures synchronization and consistency, with collection periods harmonized across Member States. Before finalizing the data collection templates, BEREC consults with market players and the EC to incorporate feedback and ensure alignment.
- Providing a common response to queries raised during the data collection process by roaming providers and NRAs. BEREC serves as a central forum where these questions are discussed and resolved collaboratively, ensuring clarity and consistency across all stakeholders.

This Report summarizes the findings from BEREC's data collection process, covering the period from 1 October 2023 to 30 September 2024, which includes the 4th quarter of 2023, and the 1st, 2nd, and 3rd quarters of 2024. Historical data dating back to the 4th quarter of 2020 remain available for reference in supplementary materials published on the BEREC website. The Report not only highlights the current developments in the roaming market but also provides a detailed analysis of trends in pricing, consumption patterns, and compliance with regulatory obligations.

## 3. Main findings of the roaming benchmark data

Over 150 operators providing international roaming services contributed data to this Report, representing a diverse range of mobile network operators (MNOs) and mobile virtual network operators (MVNOs) across the EEA. This comprehensive input ensures the inclusion of virtually all major market players, reflecting the extensive reach of the Roaming Regulation. BEREC estimates that this Report covers approximately 95% of mobile customers within the EEA, offering a reliable and detailed snapshot of the current state of the Union-wide roaming market. The inclusion of both established network operators and smaller virtual providers ensures a balanced and representative analysis of the evolving roaming landscape.

#### Domestic prices for mobile services – Average Retail Revenue Per User (ARRPU)

BEREC continued its analysis of domestic retail prices for mobile services and found that it remains challenging to disaggregate revenue from different mobile communication services (voice, SMS, and data). This is primarily because these services are often offered as part of bundled packages that may include intra-EEA roaming services and, in some cases, even non-mobile services. Operators face difficulties in organizing revenue data by individual service categories (ISCs), such as fixed telephony, mobile telephony, fixed broadband, and others, due to the lack of a standardized methodology for this purpose. Bundles further

complicate this process, as ISCs require allocating revenues from bundles to their individual components. Consequently, BEREC presents data based on the evolution of the average retail revenue per user (ARRPU) for mobile communications, with the caveat that these results should be interpreted cautiously. The analysis relies on data provided by operators for domestic mobile services. In Q3 2024, the weighted average ARRPU for the European Economic Area (EEA) was 11.09 EUR per month. This represents a slight increase from 10.93 EUR in Q2 2024 and 11.01 EUR in Q1 2024, but a slight decline from 11.10 EUR in Q4 2023. ARRPU continues to vary significantly between countries, ranging from a low of 5.31 EUR in Poland to a high of 29.55 EUR in Liechtenstein.

Poland (5.31 EUR), Romania (5.35 EUR), and Portugal (5.69 EUR) remain among the countries with the lowest revenue per user. Meanwhile, Liechtenstein (29.55 EUR) and Luxembourg (25.82 EUR) maintain their positions as the highest ARRPU countries. Norway continues its downward trend, with ARRPU decreasing from 25.51 EUR in Q3 2023 to 25.05 EUR in Q3 2024.

Modest growth was observed in Slovakia and Malta during this period within the scope of this report, where ARRPU increased from 7.19 EUR to 7.28 EUR and from 8.45 EUR to 8.97 EUR, respectively. Despite the significant country-level differences, the EEA-wide average ARRPU remains relatively stable, with a slight upward trend in recent periods. (Figure 1).<sup>2</sup>

#### Intra-EEA roaming consumption patterns

The data collected for this report highlights stability in the percentage of subscribers roaming at least once per quarter, with the EEA-wide average being relatively stable in all quarters of this data collection.

#### Rest of the World (RoW) roaming retail prices

Voice roaming costs saw an increase in Q3 2024, with the price of outgoing calls rising to 26.33 EUR cents per minute, up from 24.62 EUR cents per minute in Q2 2024. Meanwhile, the cost of receiving calls remained relatively stable, at 12.69 EUR cents per minute, compared to 12.37 EUR cents per minute in the previous quarter.

SMS roaming prices experienced a notable decline, dropping from 8.28 EUR cents per message in Q2 2024 to 5.71 EUR cents per message in Q3 2024, reflecting a more affordable rate for travellers.

Data roaming costs also saw a slight reduction, with prices decreasing from 5.54 EUR/GB in Q2 2024 to 5.16 EUR/GB in Q3 2024, maintaining a relatively stable trend over recent quarters.

The overall growth in roaming usage can be partially attributed to broader geopolitical factors, including support initiatives for Ukrainian refugees by some operators, providing free or discounted roaming services. This trend reflects increased mobility across borders and continued adaptation of operators to evolving consumer needs in the EEA.

With regard to the 'Rest of World' retail prices (Figure 27), EEA-based average prices depicted in Table 1.

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<sup>&</sup>lt;sup>2</sup> BEREC would like to add note the caveat that the disproportion between national individual ARRPUs could also be caused by different methodologies used by roaming providers to allocate the revenues between mobile communication services and non-mobile communication services.

Table 1: The EEA average retail prices for Rest of World roaming services:

RoW retail prices (no VAT)	Q4 2023	Q1 2024	Q2 2024	Q3 2024
Voice calls made (EUR				
cents/minute)	25.50	25.53	24.62	26.33
Voice calls received (EUR				
cents/minute)	13.08	13.66	12.37	12.69
SMS (EUR cents/unit)	8.63	8.86	8.28	5.71
Data (EUR/GB)	6.34	6.44	5.54	5.16

#### Non-terrestrial network - retail prices

BEREC has updated its analysis of retail prices for non-terrestrial network services based on data from Q4 2023 to Q3 2024. During this period, significant price fluctuations were observed across all services, particularly for voice calls and data services. The cost of outgoing calls peaked at 144.64 EUR cents/min in Q4 2023, before dropping significantly to 72.18 EUR cents/min by Q3 2024. Similarly, the cost of incoming calls declined from 134.01 EUR cents/min in Q4 2023 to 44.90 EUR cents/min in Q3 2024. SMS services exhibited more stability, starting at 22.60 EUR cents/unit in Q4 2023 and decreasing slightly to 22.28 EUR cents/unit by Q3 2024. Data services, measured in EUR/GB, fluctuated between 248.39 EUR/GB in Q4 2023 and 268.49 EUR/GB in Q3 2024, reflecting a relatively consistent unit price for data in non-terrestrial networks. A detailed breakdown of these prices is provided in Table 2, with additional graphical representation available in Figure 28.

Table 2: The EEA average retail prices for roaming services on non-terrestrial networks:

Non-terrestrial network payments (no VAT)	Q4 2023	Q1 2024	Q2 2024	Q3 2024
Voice calls made (EUR cents/minute)	144.64	134.34	102.07	72.18
Voice calls received (EUR cents/minute)	134.01	112.58	64.75	44.90
SMS (EUR cents/unit)	22.60	23.47	21.77	22.28
Data (EUR/GB)	248.39	260.25	250.06	268.49

#### Wholesale roaming rates for outgoing calls

The average wholesale rates for intra-EEA roaming voice calls demonstrate a continuous downward trend from Q4 2023 to Q3 2024, as shown in Figure 13. The EEA average rate for total traffic decreased from 2.06 EUR cents in Q4 2020 to 1.27 EUR cents in Q3 2024, consistently staying below the regulated price cap of 2.20 EUR cents. Similarly, balanced traffic rates fluctuated slightly, maintaining stability between 2.21 EUR cents in Q4 2020 and 1.42 EUR cents in Q3 2024. Unbalanced traffic rates also showed a marginal decrease, starting at 1.87 EUR cents in Q4 2020 and reaching 1.02 EUR cents by Q3 2024.

Meanwhile, non-terrestrial network payments remain expressed in EUR, not EUR cents, reflecting their distinct pricing structure. This differentiation emphasizes the varied dynamics of traditional and non-terrestrial wholesale roaming charges. The declining rates across total, balanced, and unbalanced traffic categories underscore the impact of regulatory efforts and competitive market dynamics aimed at reducing costs for roaming services.



Table 3: The EEA average rates for wholesale calls (total, balanced and unbalanced traffic) and applicable wholesale price caps:

Wholesale voice	Q4	2023	Q1 2024		Q2 2024		Q3 2024	
(no VAT)	Price	EEA	Price	EEA	Price	EEA	Price	EEA
	Сар	Average	Сар	Average	Сар	Average	Сар	Average
Total traffic (EUR	2.20	1.39	2.20	1.31	2.20	1.28	2.20	1.27
cents/minute)								
Balanced (EUR		1.47		1.47	]	1.42		1.42
cents/minute)								
Unbalanced (EUR		1.25		1.12	1	1.03		1.02
cents/minute)								

#### Wholesale roaming rates for SMS

During the latest observation period, wholesale SMS rates across the EEA continue to show a gradual decline, maintaining affordability and aligning with regulatory requirements. As illustrated in Figure 18, the EEA average rate for SMS while roaming under total traffic decreased from 0.34 EUR cents in Q4 2020 to 0.12 EUR cents by Q3 2024, remaining well below the regulatory price cap applicable throughout the period.

For balanced traffic, the average rate decreased from 0.41 EUR cents in Q4 2020 to 0.15 EUR cents in Q1 2024, with a further slight decrease to 0.14 EUR cents by Q2 2024 and maintaining this level through Q3 2024. Meanwhile, unbalanced traffic rates showed a similar downward trend, starting at 0.28 EUR cents in Q4 2020 declining to 0.12 EUR cents by Q3 2024.

These sustained reductions underscore the efficiency of regulatory frameworks in fostering competitive pricing, ensuring compliance, and supporting affordability across Member States. This progression benefits operators by promoting fair competition and users by ensuring low-cost access to SMS while roaming within the EEA.

Table 4: The EEA average prices for wholesale SMS (total, balanced and unbalanced traffic) and applicable wholesale price caps:

Wholesale SMS	Q4 2023		Q1 2024		Q2 2024		Q3 2024	
(no VAT)	Price	EEA	Price	EEA	Price	EEA	Price	EEA
	Сар	Average	Сар	Average	Сар	Average	Сар	Average
Total traffic (EUR	0.40	0.14	0.40	0.14	0.40	0.13	0.40	0.12
cents/unit)								
Balanced (EUR		0.15		0.15		0.14		0.14
cents/unit)								
Unbalanced (EUR		0.14		0.13		0.12		0.12
cents/unit)								

#### Wholesale roaming rates for data

At the wholesale level, the data cap applicable in the EEA was progressively reduced over time: 2.00 EUR per GB in Q3 2022, 1.80 EUR per GB for the period Q1 2023 – Q4 2023, and finally 1.55 EUR per GB as of Q1 2024. The EEA average total traffic rate for wholesale data services decreased significantly, reaching 0.68 EUR per GB in Q3 2024, compared to 1.61 EUR per GB in Q4 2020. (Figure 20).

The analysis of wholesale data traffic categories reveals distinct trends across different types of traffic. For example, the EEA average price per GB for balanced traffic fell from 1.68 EUR in Q4 2020 to 0.72 EUR in Q3 2024. Prices for unbalanced traffic were more volatile but declined from 1.54 EUR per GB in Q4 2020 to 0.42 EUR per GB in Q3 2024. Row (rest of the world) traffic, which started at 7.21 EUR per GB in Q4 2020, decreased to 1.06 EUR per GB by Q3 2024. In contrast, the cost for non-terrestrial network payments, while fluctuating significantly, remains much higher than other categories, with a peak of 269.94 EUR per GB in Q1 2024 before reducing to 195.39 EUR per GB by Q3 2024. This emphasizes the unique challenges and cost structures of non-terrestrial networks (Figure 21).

These trends underscore the effectiveness of wholesale price caps and the competitive pressures driving cost reductions in the EEA, as highlighted in Figure 20 and Figure 21. While traditional data categories show a steady downward trend, non-terrestrial networks remain a high-cost outlier, requiring continued attention from regulators and market participants.

In the context of the wholesale data roaming rates (Figure 21), the EEA average rates for total traffic, balanced traffic, unbalanced traffic, and the applicable wholesale price caps during the data collection period are listed in Table 5.

Table 5: The EEA average prices for wholesale data (total, balanced and unbalanced traffic)
and applicable wholesale price caps:

Wholesale data	Q4	4 2023	Q1 2024		Q2 2024		Q3 2024	
(no VAT)	Price	EEA	Price	EEA	Price	EEA	Price	EEA
	Cap	Average	Сар	Average	Cap	Average	Сар	Average
Total traffic	1.80	0.79	1.55	0.70	1.55	0.66	1.55	0.68
(EUR/GB)								
Balanced		0.82		0.73		0.72		0.72
(EUR/GB)								
Unbalanced		0.69		0.62	1	0.52		0.42
(EUR/GB)								

#### Wholesale roaming agreements (Article 3)

Only a limited number of roaming providers submitted data on wholesale agreements under Article 3 of the Roaming Regulation. The data show that MVNOs (Mobile Virtual Network Operators) employ different approaches to accessing wholesale roaming services depending on their type - full or light MVNO. Full MVNOs predominantly use wholesale resale access agreements with their domestic host MNOs, with 30 % also engaging in resale access from other domestic MNOs. A smaller share of full MVNOs opt for access via hubs or bilateral agreements with foreign MNOs, while light MVNOs primarily rely on simpler resale agreements due to their dependence on the host MNO's infrastructure. The wholesale rates paid by MVNOs consistently remain higher than the EEA average wholesale rates analysed and tend to stay close to the regulated caps defined in the Roaming Regulation.

This trend is evident across wholesale voice, SMS, and data agreements (Figures 29, 30, and 31). Wholesale voice agreements (Figure 29) show a gradual decline in rates over time, although significant variations between countries persist. Wholesale SMS agreements (Figure 30) exhibit a more consistent decline, with rates converging toward the regulated cap in many cases. Wholesale data agreements (Figure 31) demonstrate greater variability, with some countries reporting rates near the caps while others experience significantly lower averages. It is important to note that not all National Regulatory Authorities (NRAs) submit complete data

for this analysis, potentially impacting the comprehensiveness of the findings. Despite this limitation, the data provide valuable insights into the wholesale roaming landscape within the EEA.

#### How wholesale costs and rates relate to each other

BEREC conducted an analysis of the relationship between wholesale rates<sup>3</sup> and unit costs for roaming services<sup>4</sup>, utilizing the Axon Consultants cost model<sup>5</sup> for estimations<sup>6</sup>. This model provides an extensive range of 72 scenarios per country and service type, taking into account different combinations of parameters and methodological approaches. The unit costs in this analysis incorporate Axon's model outputs, alongside additional estimations for transit costs (voice and data) and voice termination costs (voice service)<sup>7</sup>.

The results highlight that for voice services, the EEA average wholesale price per minute (1.39) EUR cents in Q4 2023 and decreasing to 1.27 EUR cents by Q3 2024) is substantially above both the minimum (0.78) EUR cents) and maximum (1.06) EUR cents) Axon cost estimates. The EEA price cap for voice (2.20) EUR cents) remains well above actual average wholesale prices. Additionally, the lowest prices paid (0.12-0.13) EUR cents and charged (0.10-0.13) EUR cents show a significant gap compared to Axon's estimates, indicating a competitive dynamic at the lower end of the market.

For SMS services, the EEA average wholesale rate per SMS (0.14 EUR cents in Q4 2023 and decreasing to 0.12 EUR cents by Q3 2024) closely aligns with Axon's EEA average maximum cost estimates (0.11 EUR cents). Meanwhile, the lowest prices paid and charged (0.01 EUR cents across all quarters) demonstrate the downward pressure in the wholesale SMS market. The price cap (0.40 EUR cents) remains substantially higher than both actual wholesale rates and cost estimates, suggesting further room for price reductions in some markets.

Data services exhibit a distinct trend. The EEA average wholesale price per GB (0.79 EUR in Q4 2023 and decreasing to 0.68 EUR by Q3 2024) remains below Axon's maximum cost estimates (1.03 EUR) but above its minimum estimates (0.64 EUR). The price cap (1.80 EUR in Q4 2023, dropping to 1.55 EUR by Q1 2024) is higher than both the average wholesale prices and the Axon estimates. Interestingly, the lowest prices paid and charged for data (0.05 – 0.04 EUR across quarters) highlight significant price competition, especially in markets with unbalanced traffic flows.

<sup>&</sup>lt;sup>3</sup> Prices are calculated from the average of 5 lowest unbalanced rates submitted by the operators.

<sup>&</sup>lt;sup>4</sup> These cost estimates include: 1) the total wholesale roaming costs in MS estimated by Axon (including network costs, roaming-specific costs and the impact of seasonality on roaming costs); 2) an estimation for the termination rate that the visited network operator needs to pay the terminating network operator for terminating a call on its network (only for voice) and 3) an estimation for the transit costs that the visited network operator needs to pay for routing a call to the terminating network operator or to send data traffic back to the home network (only for voice and data services). More information on the approach that BEREC follows to estimate the unit costs can be found in BEREC's document BoR (19) 168.

https://ec.europa.eu/digital-single-market/en/news/finalisation-mobile-cost-model-roaming-and-delegated-act-single-eu-wide-mobile-voice-call.

<sup>&</sup>lt;sup>6</sup> In December 2024, EC published a new cost model developed again by Axon. The methodological framework adopted in this model is consistent with the approach adopted in the cost model published in 2019. BEREC is currently analyzing the results of the new model. Its analysis will feed the BEREC Opinion on the review of the roaming regulation which will be published at the end of March 2025. BEREC will incorporate the results of this analysis in the next annual BEREC roaming report planned for March 2026. Therefore, this report still uses the results of the 2019 model in the relevant sections/graphs.

<sup>&</sup>lt;sup>7</sup> Please note that the model developed for EC by Axon Consultants does not calculate unit costs for Luxembourg, Iceland and Liechtenstein because the NRAs/operators of these three countries did not provide the required data <sup>8</sup> These cost estimations are based on tables about the maximum and minimum unit cost evolution for roaming voice service included BEREC's supplementary analysis in 2019. They refer to EEA averages. The same holds for SMS and data services. An update of this analysis will be published as part of the BEREC Opinion on the functioning of the Roaming Regulation end of March 2025.

Overall, the analysis underscores that while wholesale rates for voice services exceed Axon's cost estimates, wholesale rates for SMS and data services are closer to or below these estimates. These findings reflect a mix of regulatory intervention and market competition shaping the current wholesale pricing landscape. Further insights can be obtained from BEREC's supplementary analysis on wholesale roaming costs.<sup>9</sup> (Figure 32).

#### **MNOs and MVNOs**

The comparison between Mobile Network Operators (MNOs) and Mobile Virtual Network Operators (MVNOs) highlights differences in wholesale roaming payments and consumption patterns regarding voice calls, SMS, and data usage. The analysis, based on Figures 37, 38, and 39, reveals these disparities and provides insights into the operational dynamics of both operator types. It is important to note that MVNO data comes from submissions by 14 National Regulatory Authorities (NRAs), as MVNOs are not present in all countries, unlike MNOs, whose data is based on submissions from 29 NRAs. Therefore, MVNO data does not fully represent the entire EEA and should be interpreted cautiously<sup>10</sup>.

Voice call consumption, as shown in Figure 37, consistently remains higher for MNO subscribers compared to MVNO subscribers. In Q3 2024, MVNO subscribers in the EEA recorded a higher average voice call consumption of 14.40 minutes per user, compared to 13.61 minutes for MNO subscribers. This could suggest that MVNO users, often benefiting from competitive pricing structures and niche service offerings, engage in longer voice calls despite lacking direct network ownership.

Data consumption, illustrated in Figure 38, exhibits an even more pronounced difference. MNO subscribers consistently consume more data than MVNO subscribers, with an EEA average of 1.99 GB for MNO subscribers in Q3 2024, compared to 1.71 GB for MVNO subscribers. This trend is driven by MNOs' competitive pricing, higher service quality levels, and more extensive network coverage, encouraging greater data usage among their subscribers. MVNOs, on the other hand, often cater to budget-conscious or niche markets, resulting in lower data consumption among their subscriber base.

Figure 39 highlights wholesale roaming payments for MVNOs, showing the average costs per unit over time. In Q3 2024, MVNOs paid an average of 1.47 EUR cents per minute for voice services, 0.81 EUR per GB of data, and 0.17 EUR cents per SMS. The data confirms that MVNOs face varying wholesale costs, which are influenced by their dependence on MNO infrastructure and their limited bargaining power in negotiations.

Higher wholesale costs often restrict MVNOs' ability to offer competitive retail prices, further exacerbating the consumption differences observed in Figure 37 and Figure 38. Overall, these data highlight the advantages MNOs hold in terms of lower wholesale costs and higher consumption, driven by infrastructure ownership, economies of scale, and competitive pricing models. MVNOs, in contrast, continue to face challenges due to higher wholesale payments, limiting their competitiveness in the market.

This dynamic highlights the importance of continued regulatory attention to ensure equitable conditions in the wholesale roaming market, supporting MVNOs in their efforts to remain competitive. While these trends reflect inherent differences in operational models and market positioning, they also underscore the challenges MVNOs face in reducing the consumption

<sup>&</sup>lt;sup>9</sup> BoR (19) 168 BEREC supplementary analysis on wholesale roaming costs is available at: <a href="https://berec.europa.eu/eng/document-register/subject-matter/berec/opinions/8756-berec-supplementary-analysis-on-wholesale-roaming-costs">https://berec.europa.eu/eng/document-register/subject-matter/berec/opinions/8756-berec-supplementary-analysis-on-wholesale-roaming-costs</a>

<sup>&</sup>lt;sup>10</sup> In some cases, the data for MVNOs is incomplete so the figures presented are more of an indicative nature.

and cost disparities with MNOs. Ongoing regulatory measures can play a key role in fostering a more balanced and inclusive market environment.

## 4. Main findings on the transparency of roaming tariffs

This part of the Report provides an overview of the transparency of roaming tariffs, meaning the availability of information about prices and conditions for each tariff, as well as simple procedures for customers to switch between tariffs.

In order to understand whether customers face transparent conditions (in the implementation of the RLAH regime), BEREC prepared two questionnaires, one addressed to roaming providers and one to NRAs.

Roaming providers were requested to provide information on the QoS, structure of tariffs for international roaming, alternative tariffs and tariffs without roaming. This questionnaire included questions focused on the availability of roaming tariffs and the conditions applied (price limitations in terms of volumes, geographical area or any other restrictions, as well as any linkages to domestic tariffs, FUPs or derogations). It also included questions regarding the information available to the customers of roaming providers.

NRAs were requested to provide information on end user complaints related to a lack of transparency as well as information on applications for sustainability surcharges.

A total of 29 NRAs and 144 mobile roaming providers operating in the EEA sent their responses to BEREC. Among the roaming providers, 95 of respondents were MNOs and 49 full MVNOs or light MVNOs/resellers.

# 4.1. Main findings regarding the questionnaire addressed to roaming providers

#### **Quality of Service**

In order to understand the impact of network technologies and generations on roaming, BEREC requested information about the network technology offered to subscribers while roaming<sup>11</sup>. Several countries phased out their 2G and 3G services last year, therefore we do not report these figures any longer. As a result, 100 % of respondents stated that they offer roaming 4G services. In the period observed, 5G services were already available throughout the EEA. However, the state of the implementation varied greatly at national level. Roaming using standalone 5G was offered by 12 % respondents, whereas roaming via 5G non-standalone technology was offered by 74 % of respondents (Figure 44).

The most common reason that 5G standalone was not offered to subscribers when roaming in the EU/EEA was that it was not yet available locally, followed by technical implementation with other European MNOs pending, and host MNO does not provide access.

According to the Roaming Regulation, a differentiation between technologies while roaming is possible only if such a differentiation is done at home. For the EEA, an average of 23 % of roaming providers responded that they differentiate between technologies at home, 76 % indicated that they do not have such a differentiation and 1 % replied with "n.a." (Figure 46).

<sup>&</sup>lt;sup>11</sup> Since 1 July 2022 there is an obligation for operators to offer the same mobile network technology like at home when its technically feasible while roaming.

#### **Application of FUPs**

BEREC observes that the FUP mechanisms foreseen by the Commission Implementing Regulation (EU) 2016/2286 (CIR) have been used by MNOs and MVNOs alike to prevent anomalous and abusive usage of regulated roaming services (Figure 47).

As regards the effectiveness of the FUP measures, it can be observed that the open data bundle is the most preferred FUP measure by respondents. Overall, the usage of different kinds of FUP measures is rather stable over the years.

According to the Roaming Regulation, roaming providers are entitled to apply a surcharge for the provision of roaming services, when exceeding the FUP. Figure 48 and Figure 49 show the share of the respondents, among those implementing different FUP measures, applying a surcharge to their customers for voice and data services.

Regarding the calculation of the minimum data roaming allowance which has to be granted to customers, providers which apply the open data bundle FUP are required to calculate the roaming allowance in accordance with the detailed formula set out in the CIR. In fact, 90 % of those providers replied that the limit determined by the CIR calculation is rounded up in favour of the customers.

Regarding FUP-related information provided to customers, Figure 50 shows that 73 % of the responding roaming providers applying an open data bundle FUP inform their customers about how the roaming allowance is calculated. Furthermore, 94 % of the roaming providers which established a FUP according to the open data bundle rule provide information for customers about their actual roaming volumes. Figure 51 shows various information channels for providing information about FUP for data bundles. Figure 52 shows where information about limits is located on the provider's website.

#### Non-EU/EEA destinations

According to the answers received, BEREC has noted that about 57 % of roaming providers deduct in some of their RLAH tariff plans roaming consumption at non-EEA destinations from the total package available to consumers through their RLAH tariff plans (Figure 53).

#### Alternative tariffs

BEREC has collected information on the type of packages offered as alternative roaming tariff (whether they are daily, weekly, monthly or other tariffs). According to the respondents, 31 % make use of the opportunity to offer alternative tariff plans in parallel to the provision of RLAH plans (Figure 54). Of all responding roaming providers which offer alternative roaming tariffs, 14 offer such tariffs in the form of daily packages, 18 in the form of weekly packages, 39 in the form of monthly packages and 19 in other packages (Figure 55).

Around 95 % of roaming providers inform end users about regulated and alternative tariffs. The most common ways to inform customers about alternative tariffs were call centres and websites, whereas for switching between tariffs, the most common ways were call centres and point of sales (Figure 58).

Roaming providers were also asked how they handle surcharges for alternative tariffs in EEA vs. non-EEA countries. 19 % of respondents indicated that they apply a surcharge for roaming in EU/EEA destinations to some of the alternative tariffs. For these alternative tariffs with a surcharge for EEA roaming, 41 % of the respondents with such surcharges indicated that they include non-EU/EEA destinations with no surcharge or at a reduced rate (Figure 57).

#### Information and tools for consumers

62 % of respondents provide information to consumers about the differences between different network technologies and generations in a roaming context and 50 % of respondents provide information on QoS while roaming on a per-network basis. Additionally, Figure 59 shows the type of information that is provided to end-users during intra-EEA roaming if the granularity of the information is per visited network.

When asked whether the respondents provide information on prices for calling value-added services (VAS) in a roaming context, 76 % of roaming providers answered that they provided general information, 33 % provide exact VAS charges and 18 % provide other types of information (Figure 60).

Roaming providers must offer at least two cut-off limits by default, at 50 EUR and 100 EUR (or the equivalent in local currency). 92 % of roaming providers provide financial cut-off limits, while 32 % provide volume-based cut-off limits (Figure 62). 77 roaming providers allow end users to individually adjust their cut-off limits (Figure 64). According to the data collected, 42 % of respondents only provide the 50 EUR and 100 EUR cut-off limits.

Out of a total 144 respondents, 99 roaming providers offer information about how to avoid inadvertent roaming in border regions and 55 offer tools to opt out of roaming in RoW. Regarding non-terrestrial networks, 84 roaming providers offer information about how to avoid connecting to non-terrestrial networks and 55 roaming providers offer tools to opt out from connecting to non-terrestrial networks (Figure 66).

The Welcome SMS is an important instrument for increasing the transparency of roaming charges. However, which kind of information is provided to end users via Welcome SMS varies considerably, both within the EEA (Figure 68) and in a RoW roaming context (Figure 69).

#### Transparency of wholesale offers

The Roaming Regulation sets out a number of obligations on wholesale level, which now also extend to QoS. As the responses to BEREC's questionnaire show, roaming providers may experience different levels of ease of access to network technologies (Figure 70). In particular, regarding the implementation of roaming via different technologies, 36 roaming providers indicated problems with the implementation of VoLTE and 6 expressed difficulties with the implementation of 5G standalone (Figure 71). This could also explain why 40 respondents indicated that less than 20 % of their outbound roaming agreements include operational VoLTE or VoNR services (Figure 72).

72 % of respondents stated that network technologies and generations are not negotiated separately from roaming charges and 84 % of respondents indicated that pricing does not differ according to network technologies (Figure 73). 15 respondents explained that they have faced obstacles when concluding permanent roaming agreements (Figure 76) and 45 respondents indicated that they have special wholesale contracts/agreements for services provided by connected objects/devices (Figure 77).

Regarding the mechanisms used for reaching agreements on roaming prices, 71 respondents stated that they relied on direct agreements, 7 indicated that their host MNO negotiates pricing and 8 responded that they used trading platforms or hubs for these purposes (Figure 74).



### 4.2. Main findings regarding the questionnaire addressed to NRAs

#### Applications for sustainability surcharges

By way of derogation from offering roaming at domestic prices, roaming tariffs may include surcharges based on application of a provider and authorised by the NRA in order to ensure the sustainability of roaming provider's domestic charging model.

Figure 78 shows that the total number of applications received by NRAs is decreasing since RLAH came into force. It is worth mentioning that NRAs did not report increases regarding domestic-only tariffs.

#### Complaints on transparency issues received by NRAs

Section 5.6.13 provides detailed information regarding complaints received by the NRAs. The type of complaint received most frequently and at most NRAs was related to inadvertent Roaming, while a lower number of NRAs also received many complaints on lack of information (Figure 80). However, the number of complaints reported might not give a complete picture of the total number of complaints regarding transparency issues, as in some countries, other bodies than the NRA might handle consumer complaints. This could also explain the fact that one NRA indicated that in their country, other authorities have been designated as competent for implementing parts of the Roaming Regulation.



# 5. Charts

- 5.1. Analysis of subscribers and those that use roaming services
  - 5.1.1. Domestic average Retail Mobile Revenue per User (ARRPU)

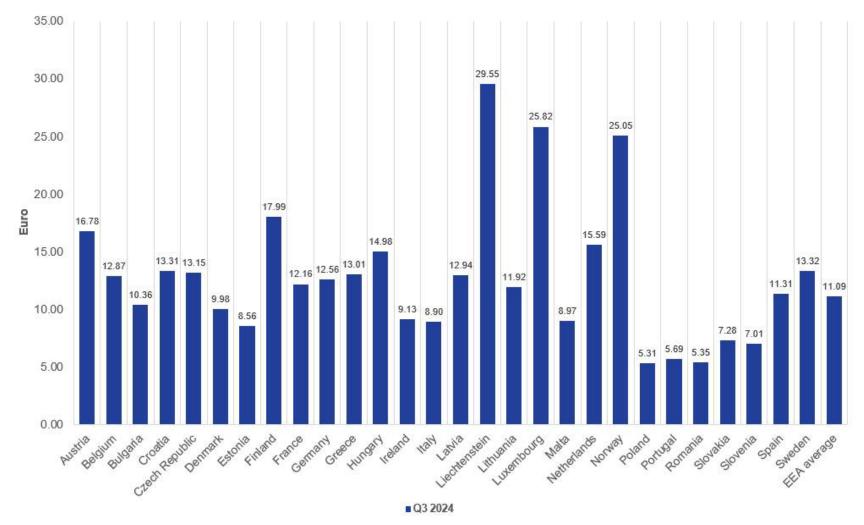


Figure 1: Domestic mobile service: monthly retail revenue per subscriber (ARRPU), Q3 2024

Figure 1 depicts the average retail revenue per user arrived at by a division of the quarterly retail revenue per subscriber for each country, which is then divided by three to arrive at a monthly average for Q3 2024.

In some cases, not all operators provided the data for subscribers, or revenues.

Cyprus omitted from this figure.

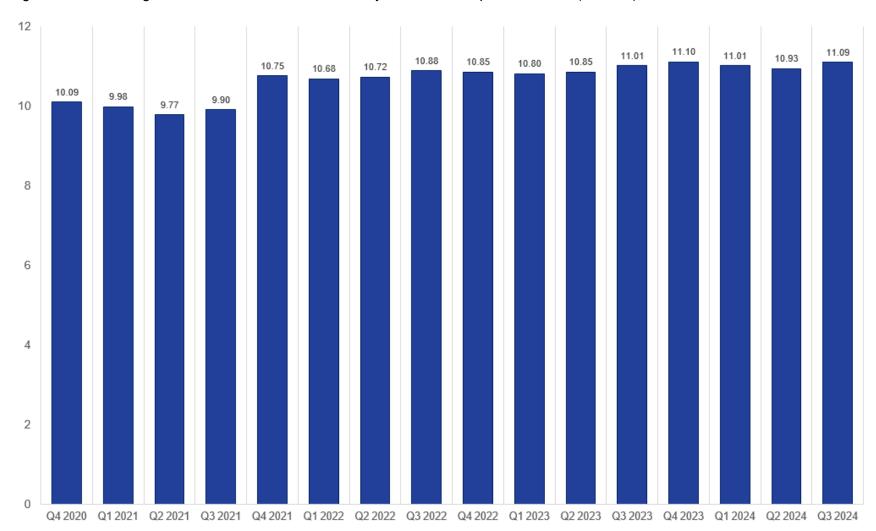


Figure 2: EEA average: domestic mobile service: monthly retail revenue per subscriber (ARRPU), Q4 2020 – Q3 2024

Figure 2 depicts the division of quarterly retail revenues of total EEA region by the total number of subscribers of the EEA region at the end of the quarter, divided by 3 to arrive at a monthly average, Q4 2020 - Q3 2024.

5.1.2. Consumption patterns for domestic mobile retail services

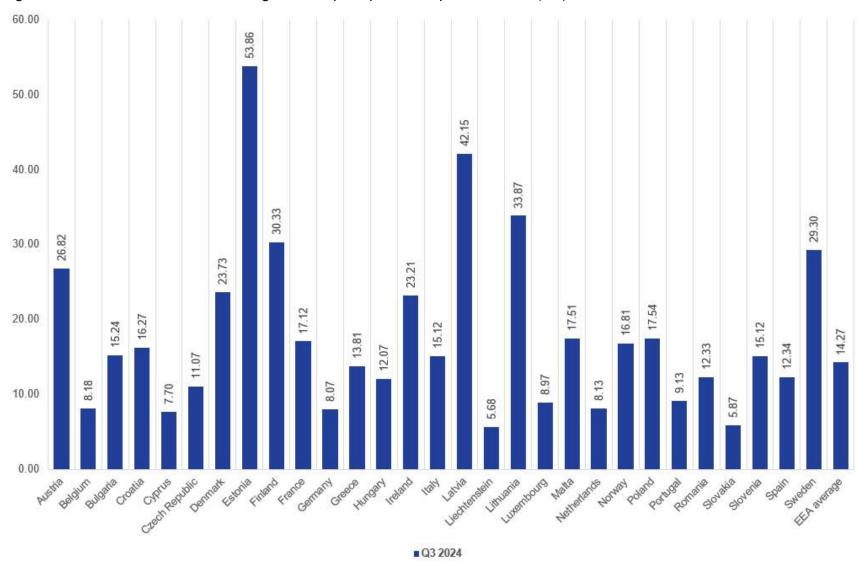


Figure 3: Domestic data services: average consumption per month per subscriber (GB), Q3 2024

Figure 3 depicts the total data consumption per quarter, for which the number of GB were divided by the total number of subscribers in each country and subsequently divided by three to arrive at monthly values for Q3 2024.

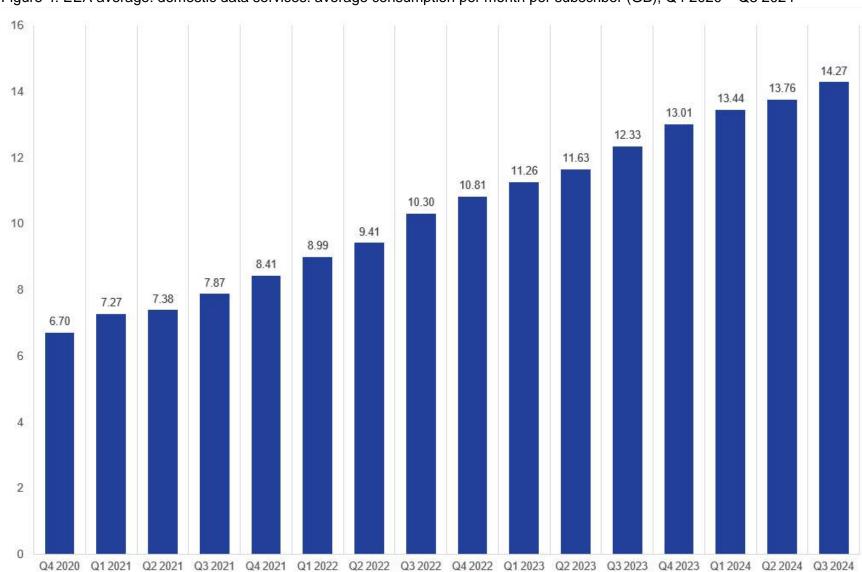


Figure 4: EEA average: domestic data services: average consumption per month per subscriber (GB), Q4 2020 – Q3 2024

Figure 4 depicts the development of the EEA average data consumption per month (in GB) for Q4 2020 – Q3 2024.

5.1.3. Consumption patterns for RLAH services (voice, SMS and data)

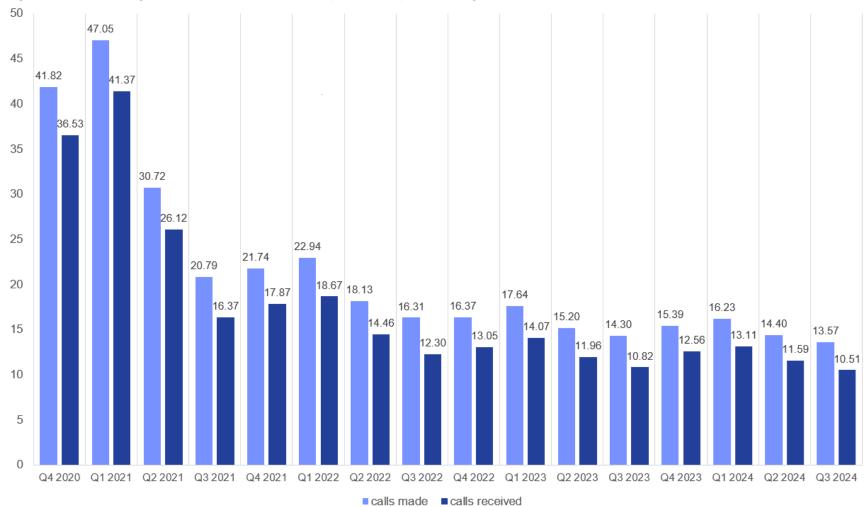


Figure 5: EEA average: number of RLAH minutes per month per roaming subscriber with active RLAH services, Q4 2020 – Q3 2024.

Figure 5 depicts the EEA average of the number of RLAH minutes for calls made and calls received. These averages are calculated, respectively, by dividing the number of roaming minutes per quarter by the total number of roaming subscribers with active RLAH services and again by three to arrive at monthly averages for Q4 2020 - Q3 2024. In some cases, not all operators provided the data for RLAH subscribers.

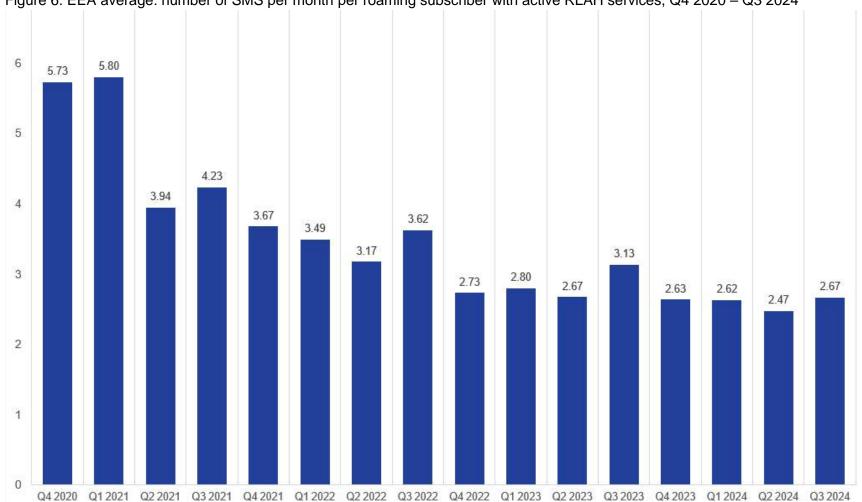


Figure 6: EEA average: number of SMS per month per roaming subscriber with active RLAH services, Q4 2020 – Q3 2024

Figure 6 depicts the development of the EEA average of the number of RLAH SMS. This average is calculated by dividing the number of RLAH SMS per quarter by the total number of roaming subscribers with active RLAH services and again by three to arrive at monthly averages for Q4 2020 - Q3 2024. In some cases, not all operators provided the data for RLAH subscribers.

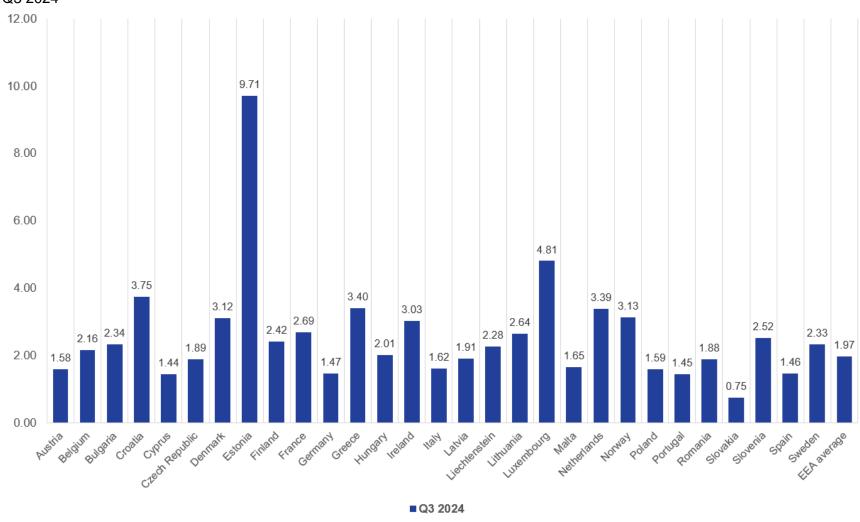


Figure 7: Data services with active RLAH: average consumption per month per roaming subscriber with active RLAH services (in GB), Q3 2024

Figure 7 depicts the average RLAH data consumption on a per-country level. This average is calculated by dividing the number of RLAH GB per quarter by the total number of roaming subscribers with active RLAH services and again by three to arrive at monthly averages for Q3 2024. In some cases, not all operators provided the data for RLAH subscribers.

Figure 8: RLAH, data services: EEA average consumption per month per roaming subscriber with active RLAH services (in GB), Q4 2020 – Q3 2024

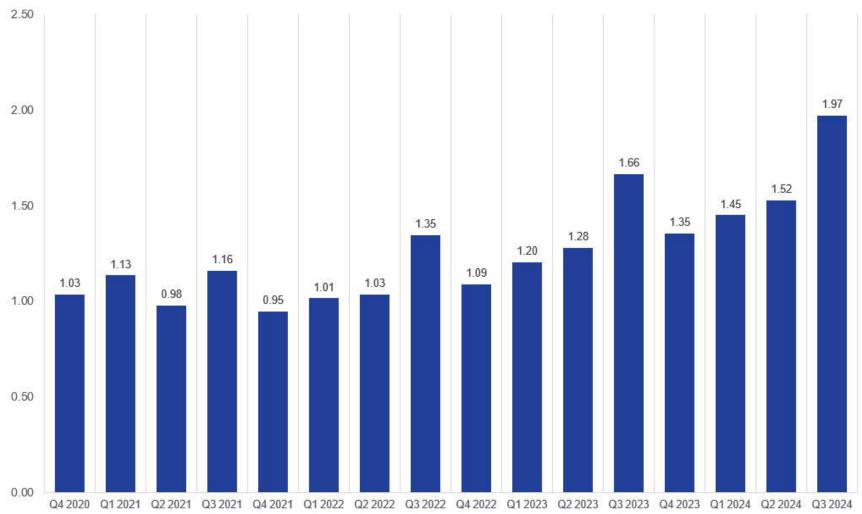


Figure 8 depicts the development of the EEA average RLAH data consumption (in GB) for Q4 2020 - Q3 2024. In some cases, not all operators provided the data for RLAH subscribers.

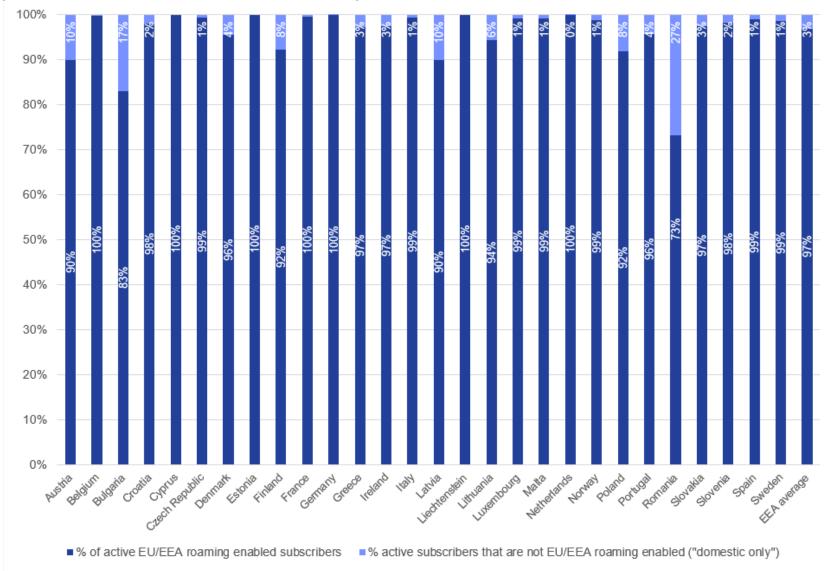


Figure 9: Share of total subscribers with EU/EEA roaming enabled, Q3 2024

Figure 9 depicts the share of roaming-enabled subscribers per country. This share is calculated by comparing the number of active EU/EEA roaming enabled subscribers with the number of subscribers that are not EU/EEA roaming enabled (domestic only) to arrive at an average for Q3 2024.

Figure 10: Percentage of subscribers that were roaming at least once in the concerned quarter in the EEA, compared to the total number of subscribers who have roaming enabled subscriptions, Q4 2020 – Q3 2024

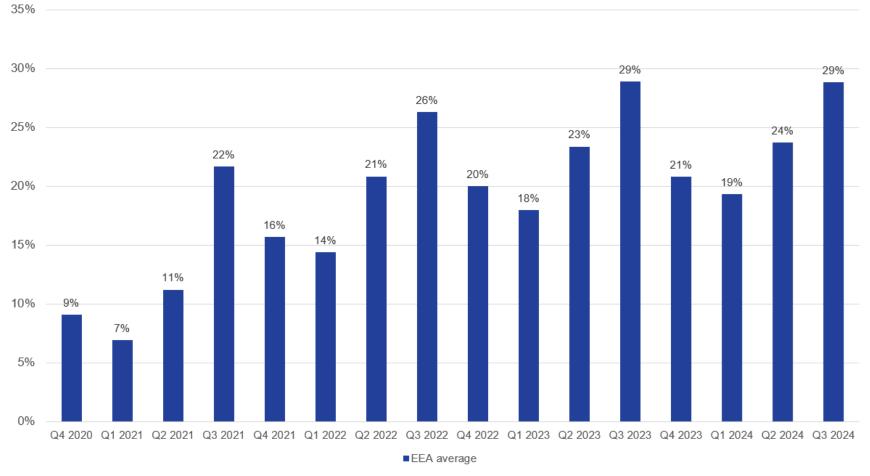


Figure 10 depicts the development of the percentage of subscribers that were roaming at least once in the concerned quarter in the EEA (compared to the total number of subscribers who have roaming enabled subscriptions) for Q4 2020 – Q3 2024.

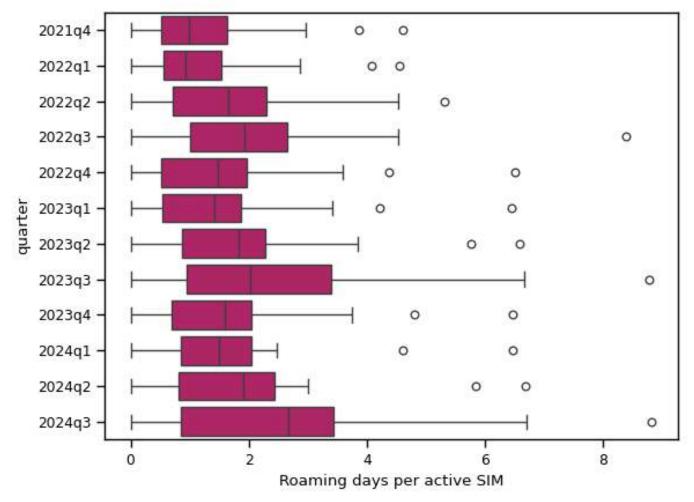


Figure 11: Number of roaming days per active SIM by quarter, Q4 2021 – Q3 2024

Figure 11 shows the distribution of the number of roaming days per active SIM by quarter. The line inside the box represents the median value, meaning that 50 % of the data lies on the left hand side and 50 % lies on the right hand side. 25 % of observations have a value lower than the left edge of the box, and 25 % of observations have a value that is higher than the right edge of the box. The whiskers of a boxplot are a representation of a multiple (default: 1.5) of the interquartile range (IQR), which is the range of values covered by the inner box.

Please note that data from Luxembourg has been excluded due to incomplete submissions from operators.



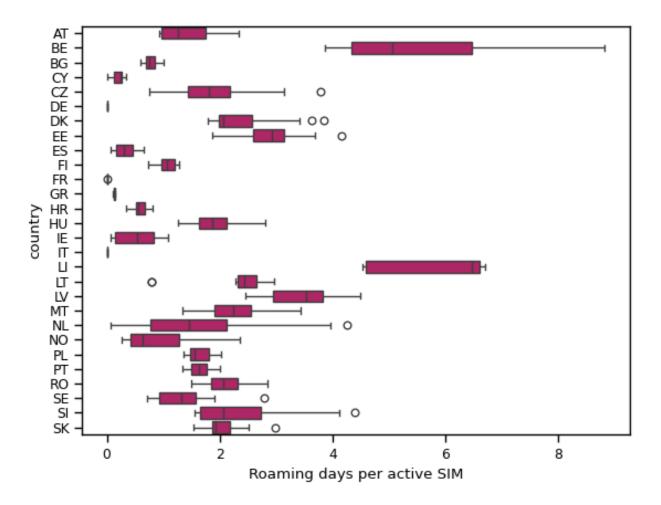


Figure 12 shows the distribution of the number of roaming days per active SIM by country. The line inside the box represents the median value, meaning that 50 % of the data lies on the left hand side and 50 % lies on the right hand side. 25 % of observations have a value lower than the left edge of the box, and 25 % of observations have a value that is higher than the right edge of the box. The whiskers of a boxplot are a representation of a multiple (default: 1.5) of the interquartile range (IQR), which is the range of values covered by the inner box.

Please note that data from Luxembourg has been excluded due to incomplete submissions from operators.

# **5.2. The development of Roaming Services**

**5.2.1. Voice roaming services** 

5.2.1.1 Wholesale rates

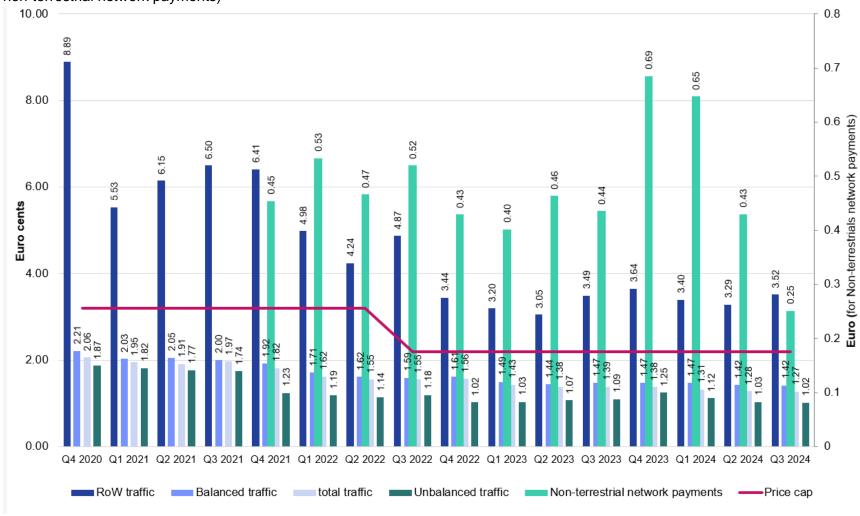


Figure 13: EEA and RoW average wholesale rates per minute, Q4 2020 – Q3 2024 (balanced, unbalanced, total and RoW traffic, and non-terrestrial network payments)

Figure 13 depicts EEA average wholesale rates for voice calls per minute for intra-EEA (balanced, unbalanced, and total), RoW and non-terrestrial network traffic, as well as the wholesale price cap applied. The average was calculated by dividing the wholesale revenues for minutes by the number of minutes in the respective category.

Please note that most MNOs report total data, while only some report balanced and unbalanced data.

**5.2.1.2 Consumption patterns** 

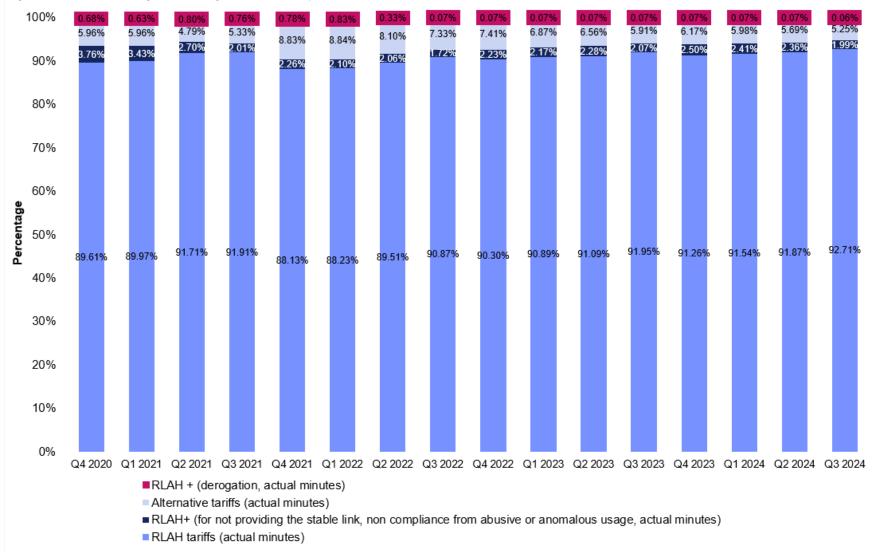


Figure 14: EEA average: roaming calls made by share of tariff, Q4 2020 - Q3 2024

Figure 14 depicts the EEA average of the share of tariffs (RLAH tariffs, RLAH+ (derogation), RLAH+ (stable link, abusive/anomalous usage), Alternative tariffs) used for making roaming calls for Q4 2020 – Q3 2024. This average is created by calculating the contribution of each tariff to the total number of roaming calls made.

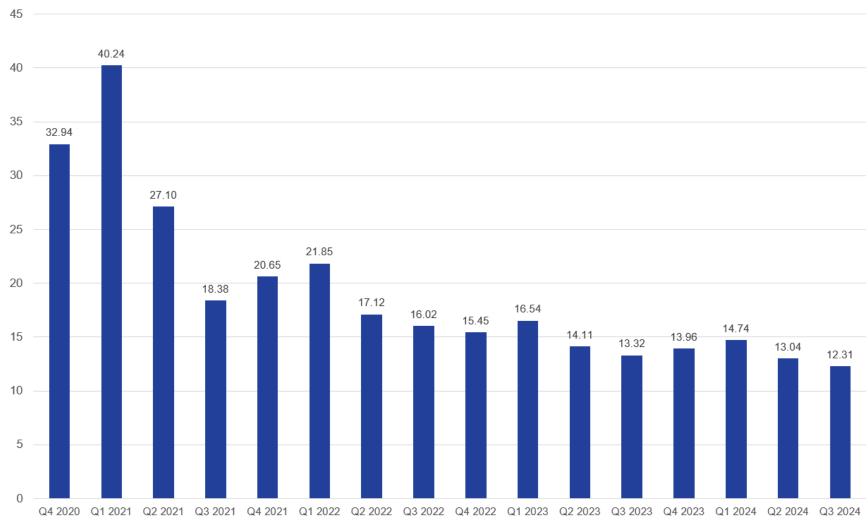


Figure 15: Roaming calls made: EEA average number of minutes per month per subscriber, Q4 2020 – Q3 2024

Figure 15 depicts the EEA average number of roaming calls made per subscriber. This average is calculated by dividing the number of roaming minutes per quarter by the total number of roaming subscribers and again by three to arrive at monthly values for Q4 2020 – Q3 2024.

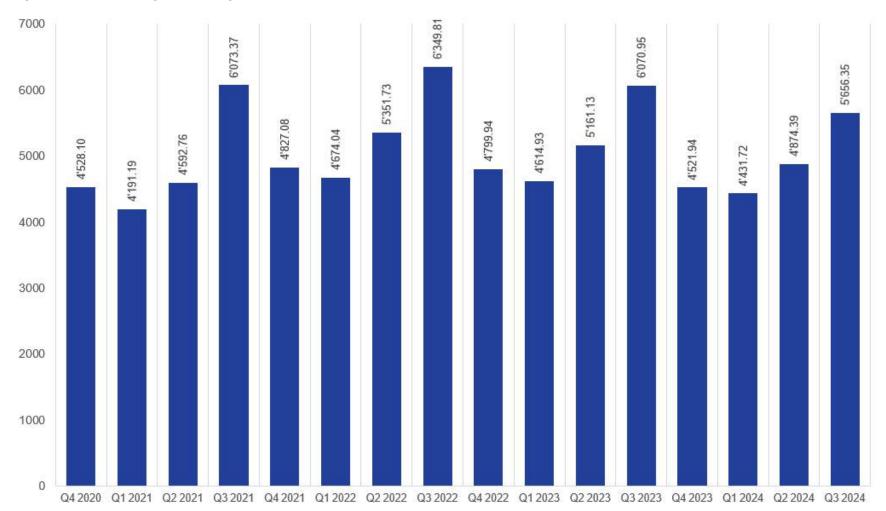


Figure 16: EEA average: Roaming calls made, (millions of minutes), Q4 2020 - Q3 2024

Figure 16 depicts the total number of minutes (calls made) while roaming (including RLAH, RLAH+ stable link, RLAH+ derogation, RLAH+ abusive/anomalous usage, alternative tariffs) in the EEA for Q4 2020 – Q3 2024 (in millions of minutes).

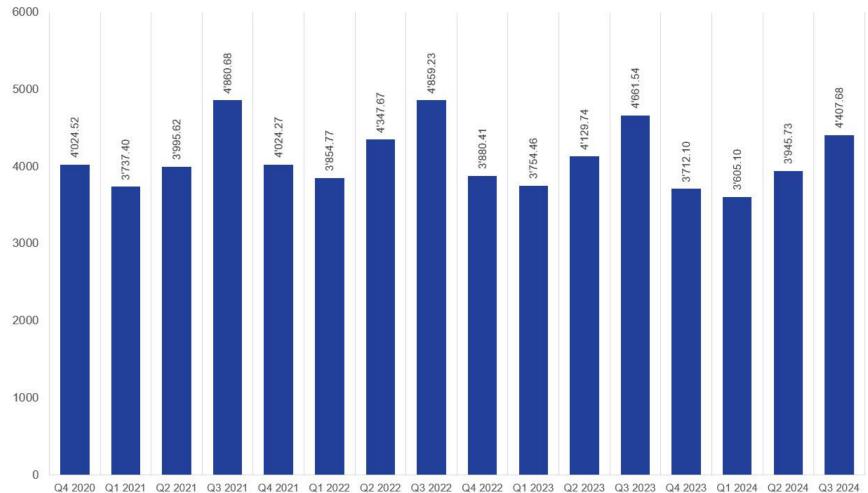


Figure 17: EEA roaming calls received, (millions of minutes), Q4 2020 - Q3 2024

Figure 17 depicts the total number of minutes (calls received) while roaming (including RLAH, RLAH+ stable link, RLAH+ derogation, RLAH+ abusive/anomalous usage, alternative tariffs) in the EEA for Q4 2020 – Q3 2024 (in millions of minutes).

5.2.2. SMS roaming services

5.2.2.1 Wholesale rates

Figure 18: EEA average wholesale rates per roaming SMS, Q4 2020 – Q3 2024 (balanced, unbalanced, total and RoW traffic, and non-terrestrial networks)

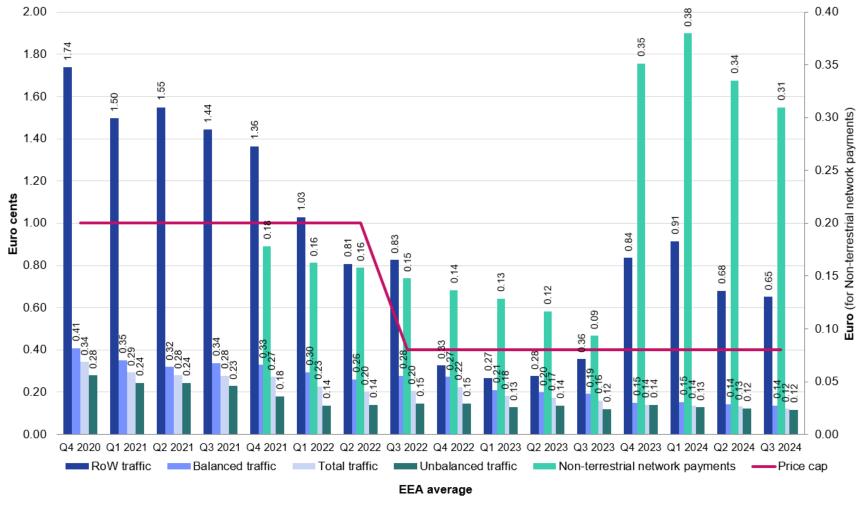


Figure 18 depicts EEA average wholesale rates per SMS for intra-EEA (balanced, unbalanced, and total), RoW and non-terrestrial network traffic, as well as the wholesale price cap applied. The average was calculated by dividing the wholesale revenues for SMS by the number of SMS in the respective category. Please note that most MNOs report total data, while only some report balanced and unbalanced data.

## 5.2.3. Data roaming services

5.2.3.1 Wholesale rates

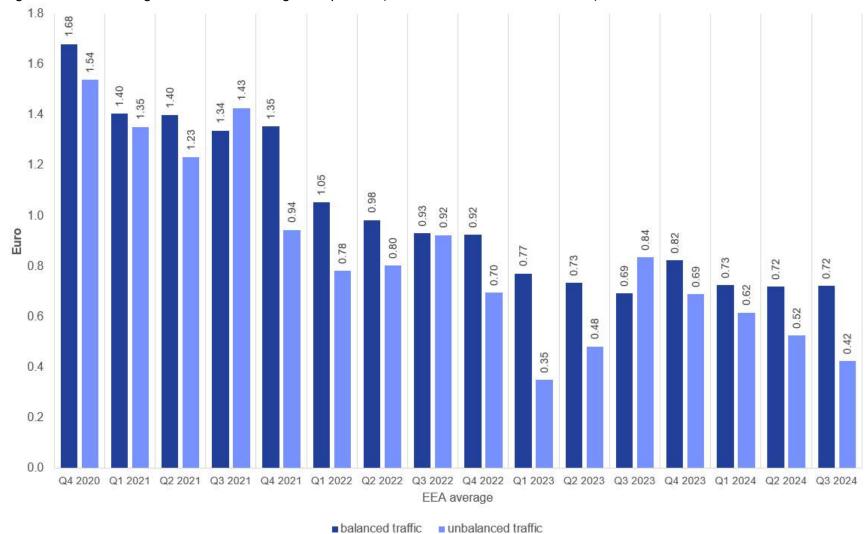


Figure 19: EEA average: wholesale roaming rates per GB (balanced and unbalanced traffic), Q4 2020 - Q3 2024

Figure 19 depicts the average wholesale rates per roaming GB for balanced and unbalanced traffic at EEA level for Q4 2020 – Q3 2024. This average is calculated, respectively, by dividing the wholesale revenues by the number of roaming GB in each traffic category.

Please note that most MNOs report total data, while only some report balanced and unbalanced data.

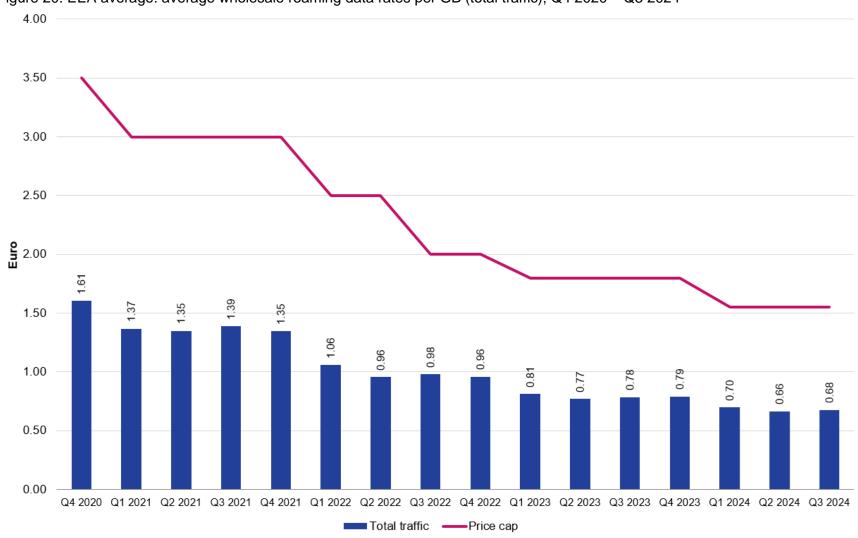


Figure 20: EEA average: average wholesale roaming data rates per GB (total traffic), Q4 2020 - Q3 2024

Figure 20 depicts the average wholesale rates for roaming GB of total traffic at EEA level and compares these to the wholesale price caps applied in Q4 2020 – Q3 2024. The average wholesale rates for total traffic are calculated by dividing the wholesale revenues in this category by the number of roaming GB in this category. Please note that most MNOs report total data, while only some report balanced and unbalanced data.

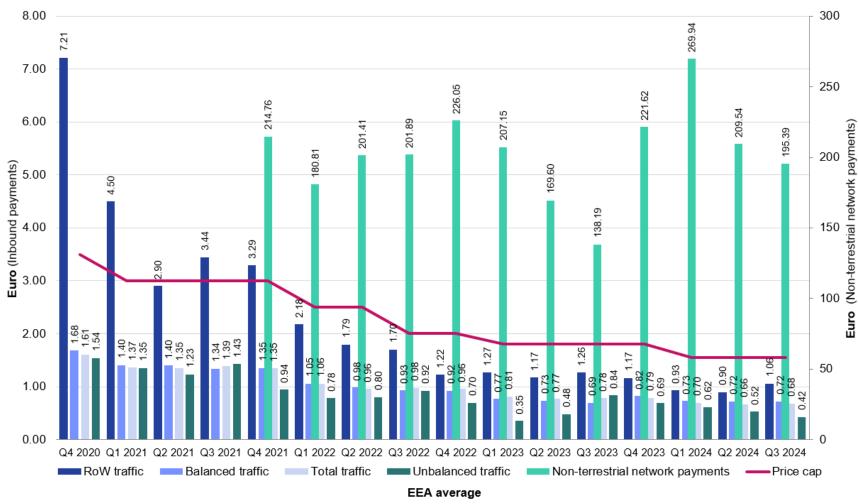


Figure 21: EEA average wholesale data rates per GB, Q4 2020 – Q3 2024 (balanced, unbalanced, total and RoW traffic and non-terrestrial networks)

Figure 21 depicts EEA average wholesale rates for data per GB for intra-EEA (balanced, unbalanced, and total), RoW and non-terrestrial network traffic, as well as the wholesale price cap applied. The average was calculated by dividing the wholesale revenues for GB by the number of GB in the respective category. Non-terrestrial network payments are aligned to the secondary axe due to higher number differences with other services fees. Please note that most MNOs report total data, while only some report balanced and unbalanced data.

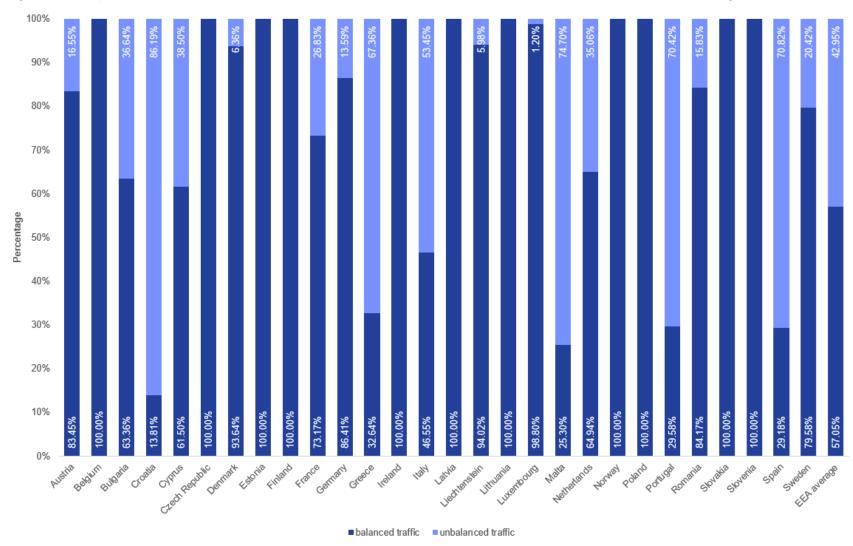


Figure 22: Proportion of balanced and unbalanced traffic within EEA countries, data services, wholesale roaming inbound, Q3 2024

Figure 22 depicts the share of balanced and unbalanced traffic within EEA countries used for inbound data services for Q3 2024. This value is created by calculating the contribution of the number of balanced and unbalanced GB to the total number of wholesale roaming GB.

Please note that most MNOs report total data, while only some report balanced and unbalanced data.

5.2.3.2 Consumption patterns

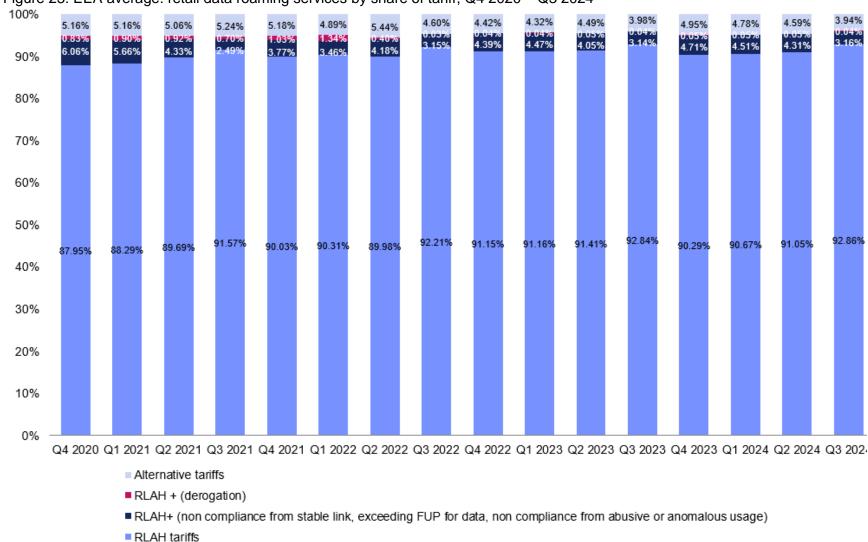


Figure 23: EEA average: retail data roaming services by share of tariff, Q4 2020 - Q3 2024

Figure 23 depicts the EEA average of the share of tariffs (RLAH tariffs, RLAH+ (derogation), RLAH+ (stable link, abusive/anomalous usage), Alternative tariffs) used for roaming data services for Q4 2020 – Q3 2024. This average is created by calculating the contribution of each tariff to the total number of roaming data services.

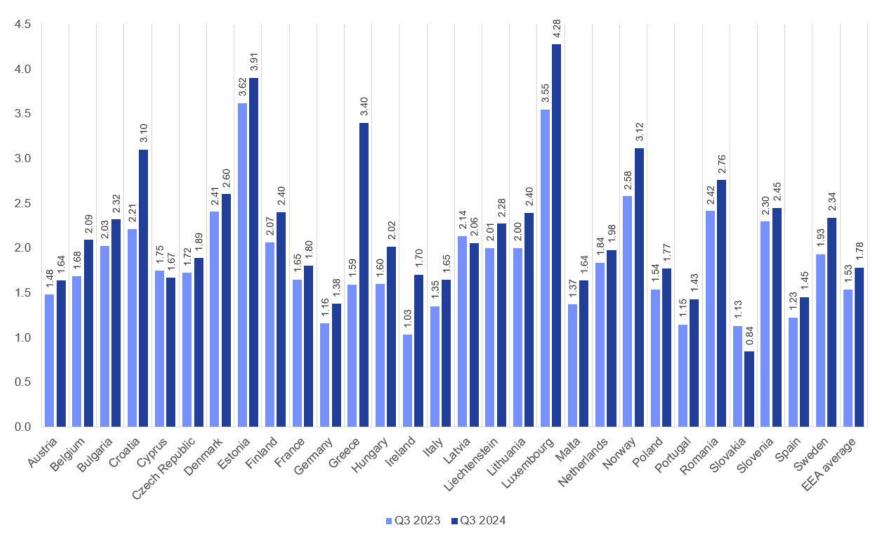


Figure 24: Average data consumption per month per roaming subscriber (in GB), Q3 2023 and Q3 2024

Figure 24 depicts the average number of roaming GB consumed per subscriber on a per-country level. This average is calculated by dividing the number of roaming GB by the total number of roaming subscribers and again by three to arrive at monthly values for Q3 2023 and Q3 2024. In some cases, not all operators provided the data for RLAH subscribers.

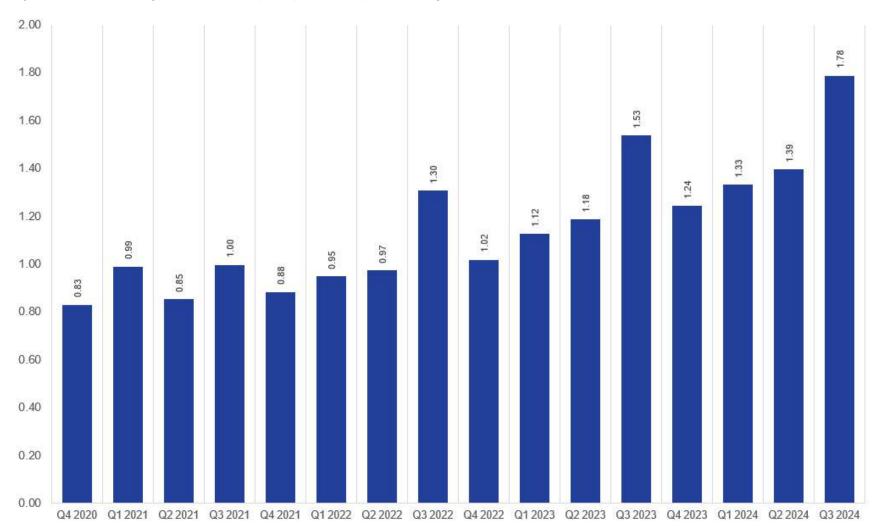


Figure 25: EEA average: data consumption per month per roaming subscriber (in GB), Q4 2020 - Q3 2024

Figure 25 depicts the EEA average number of roaming GB consumed per subscriber. This average is calculated by dividing the number of roaming GB by the total number of roaming subscribers and again by three to arrive at monthly values for Q4 2020 – Q3 2024

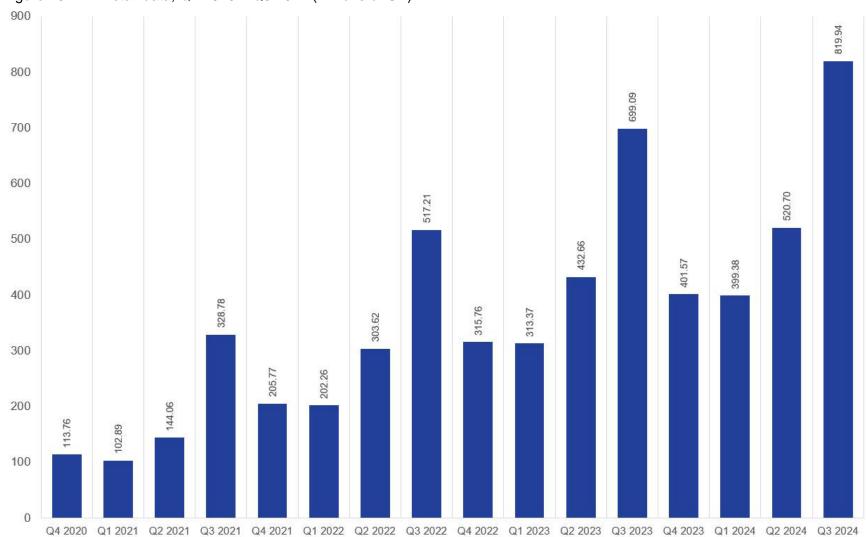


Figure 26: EEA retail data, Q4 2020 – Q3 2024 (millions of GB)

Figure 26 depicts the total number of GB while roaming (including RLAH, RLAH+ stable link, RLAH+ derogation, RLAH+ abusive/anomalous usage, RLAH+ exceeding data FUP, alternative tariffs) in the EEA for Q4 2020 – Q3 2024 (in millions of GB).

5.2.4. RoW retail roaming prices

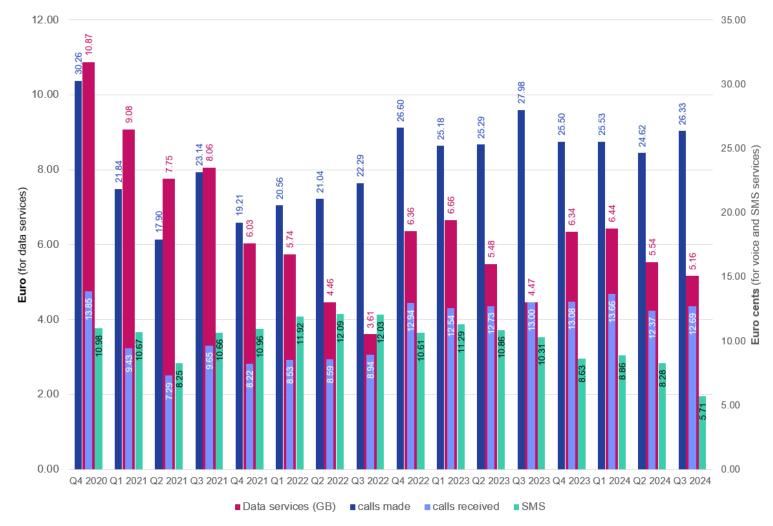


Figure 27: EEA average retail prices for RoW roaming services, Q4 2020 - Q3 2024

Figure 27 compares the average retail prices in RoW countries for EEA roaming subscribers. To calculate these averages, the retail roaming revenues in RoW countries were divided by the volumes of retail roaming traffic initiated by EEA roaming subscribers in RoW countries (calls made, calls received, SMS and data services) for Q4 2020 – Q3 2024.

Voice and SMS services: prices are expressed in EUR cents.

Data services: prices are expressed in EUR.

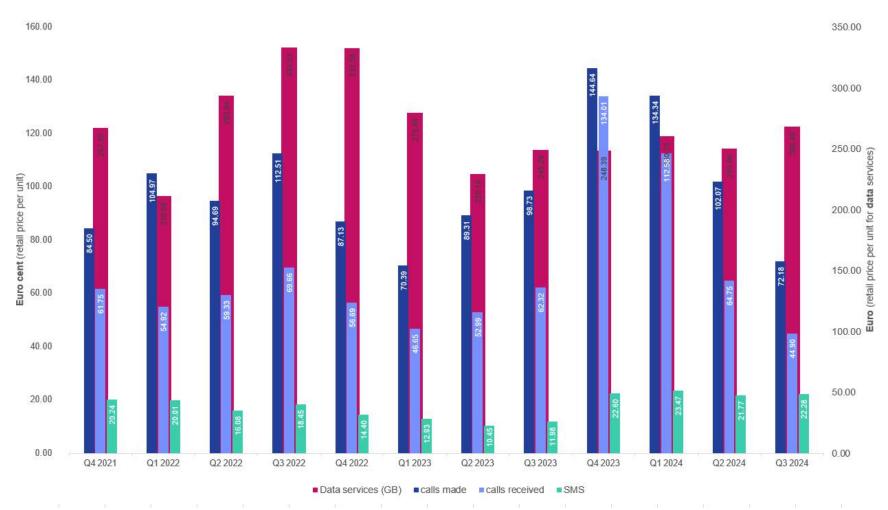


Figure 28: EEA average retail prices for roaming on non-terrestrial networks, Q4 2021 - Q3 2024

Figure 28 depicts the EEA average retail prices for roaming on non-terrestrial networks. The average was calculated by dividing the retail roaming revenues on non-terrestrial networks by the retail roaming volumes on non-terrestrial networks (separately for calls made, calls received, SMS and data services) for Q4 2021 – Q3 2024.

Data services for non-terrestrial network payments are aligned to the secondary axis due to higher number differences with other services fees. Rest services are aligning to secondary axis.

5.3. Wholesale roaming (outbound) rates per unit for agreements applying Art. 3 Roaming Regulation

Figure 29: Wholesale averages outbound roaming: rate per minute for agreements applying Article 3 Roaming Regulation, Q4 2020 – Q3 2024

4.00



Figure 29 depicts the rate per minute for wholesale outbound resale roaming in the EEA for agreements applying Article 3 of Roaming Regulation and compares it to the wholesale price caps applied. This average is calculated by dividing the wholesale roaming revenues by the number of minutes for Q4 2020 – Q3 2024.

Figure 30: Wholesale averages outbound roaming: rate per SMS for agreements applying Article 3 Roaming Regulation, Q4 2020 – Q3 2024

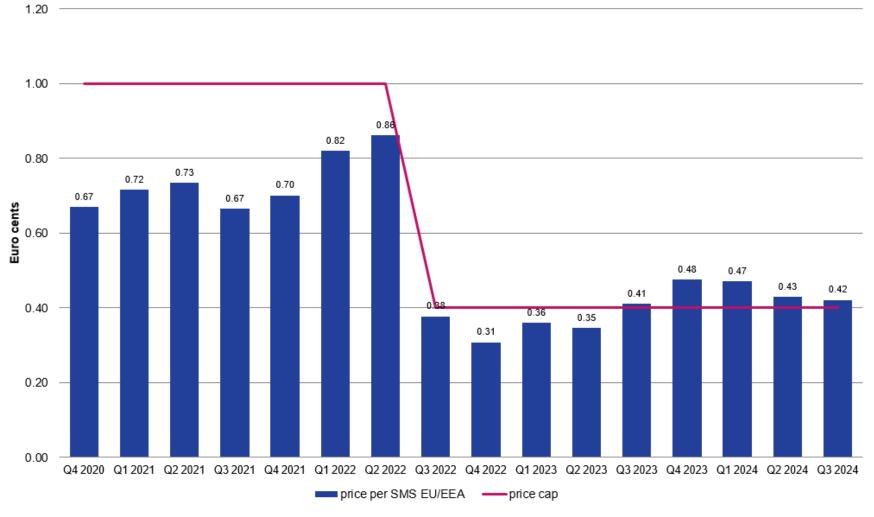


Figure 30 depicts the rate per SMS for wholesale outbound resale roaming in the EEA for agreements applying Article 3 of Roaming Regulation and compares it to the wholesale price caps applied. This average is calculated by dividing the wholesale roaming revenues by the number of SMS for Q4 2020 – Q3 2024.

Figure 31: Wholesale EEA average outbound roaming: rate per GB for agreements applying Article 3 Roaming Regulation, Q4 2020 – Q3 2024

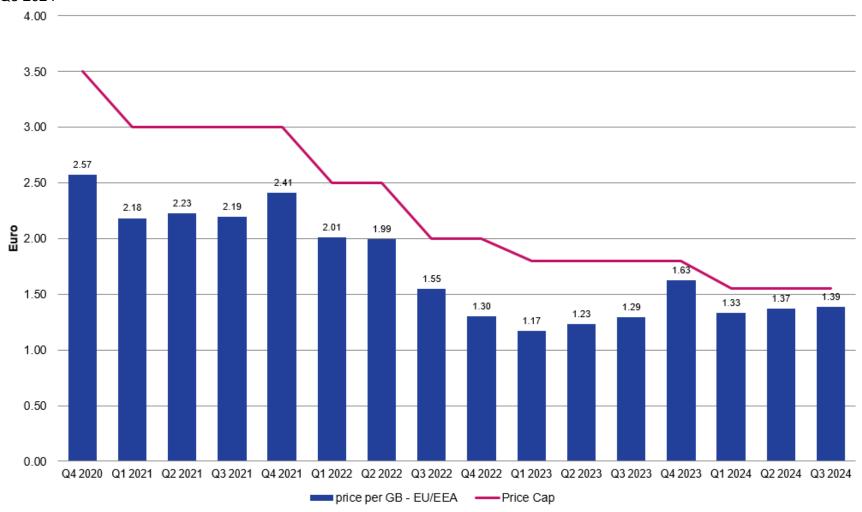


Figure 31 depicts the rate per GB for wholesale outbound resale roaming in the EEA for agreements applying Article 3 of Roaming Regulation and compares it to the wholesale price caps applied. This average is calculated by dividing the wholesale roaming revenues by the number of GB for Q4 2020 – Q3 2024.

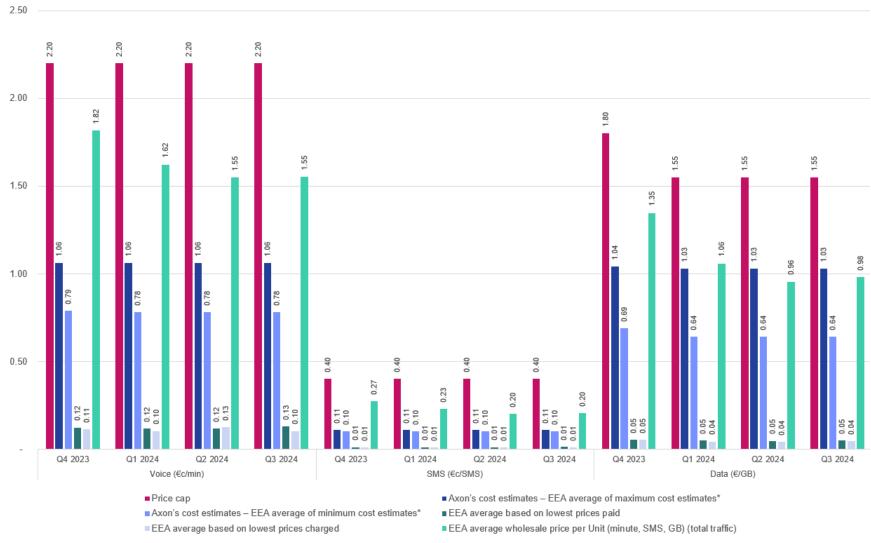


Figure 32: Relation between wholesale costs and prices (min, SMS, GB), MNOs and MVNOs, Q4 2023 - Q3 2024

Figure 32 compares average EEA wholesale rates (based on lowest prices paid, lowest prices charged, and wholesale total traffic), Axon's cost estimates and wholesale price caps applied, separately for outgoing calls, SMS and data, for Q4 2023 – Q3 2024.

5.4. MNOs and MVNOs data

5.4.1. Consumption patterns for domestic mobile retail services

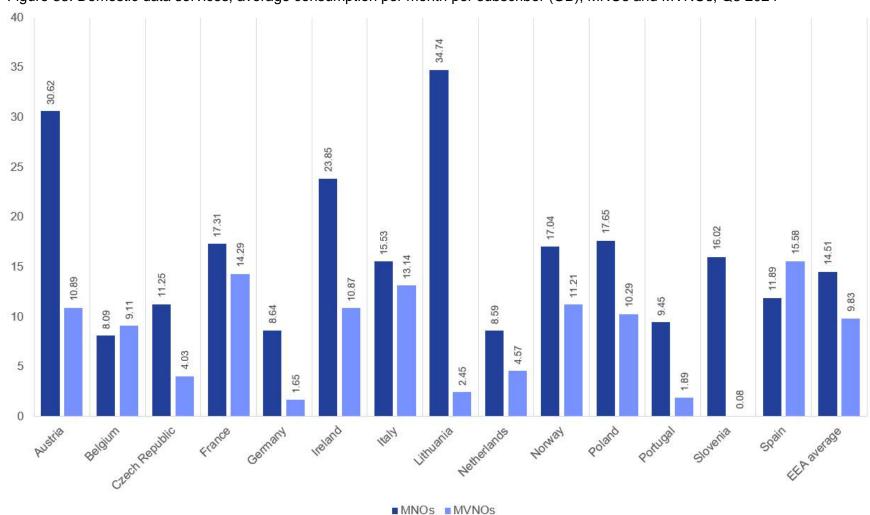


Figure 33: Domestic data services, average consumption per month per subscriber (GB), MNOs and MVNOs, Q3 2024

Figure 33 compares the average data consumption in each country (per month per subscriber) of subscribers to different types of roaming providers (MNOs vs MVNOs) for Q3 2024.

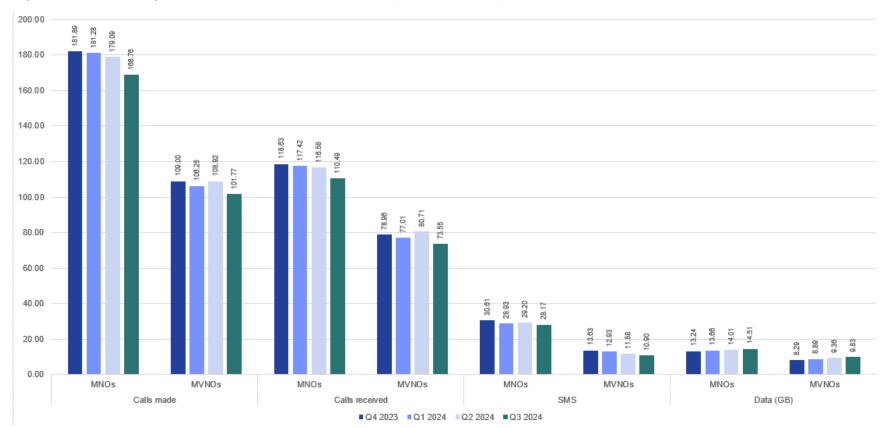


Figure 34: EEA average domestic mobile services consumption per month per subscriber, Q4 2023 - Q3 2024

Figure 34 compares the EEA average consumption of mobile services (per month per subscriber) of subscribers to different types of roaming providers (MNOs vs MVNOs) Q4 2023 - Q3 2024.

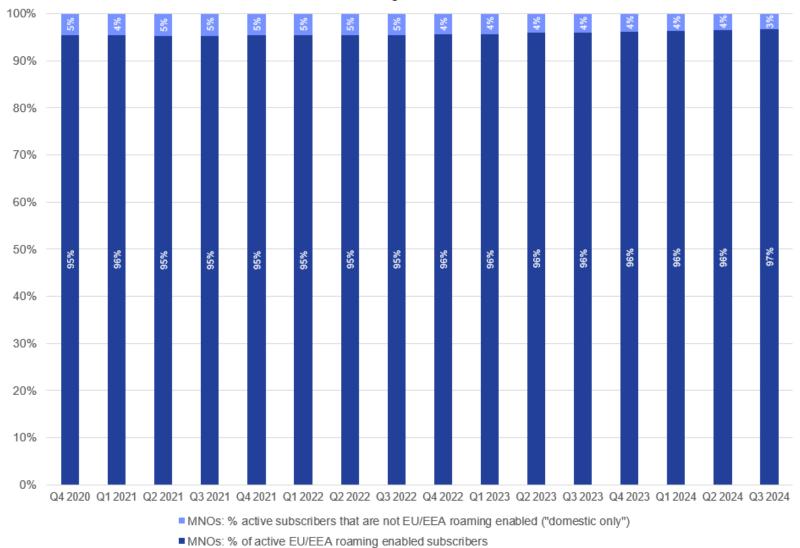


Figure 35: MNOs: share of total subscribers with EU/EEA roaming enabled, Q4 2020 - Q3 2024

Figure 35 depicts the average share of total subscribers from MNOs only at EEA level, which compares the percentage of active EU/EEA roaming enabled subscribers to the percentage of subscribers that are not EU/EEA roaming enabled (domestic only) for Q4 2020 - Q3 2024.

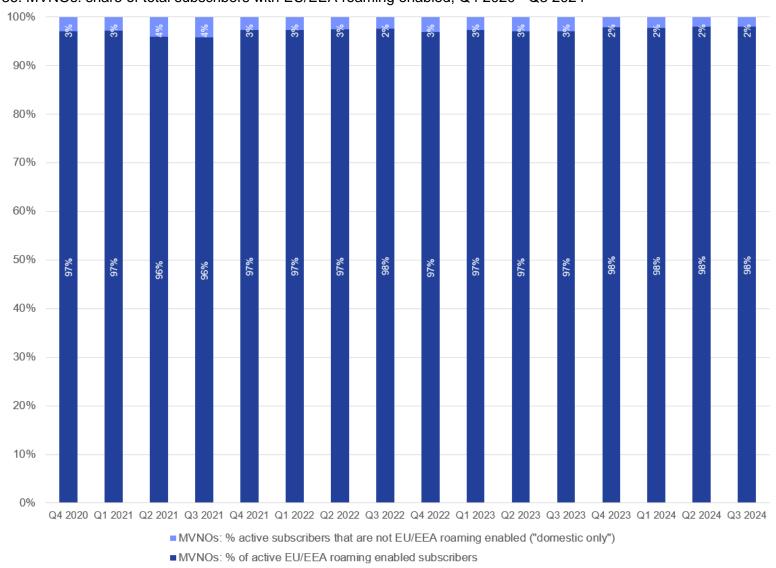


Figure 36: MVNOs: share of total subscribers with EU/EEA roaming enabled, Q4 2020 - Q3 2024

Figure 36 depicts the average share of total subscribers from MVNOs only at EEA level, which compares the percentage of active EU/EEA roaming enabled subscribers to the percentage of subscribers that are not EU/EEA roaming enabled (domestic only) for Q4 2020 - Q3 2024.

5.4.2. Consumption patterns for RLAH services (voice, SMS and data)

Figure 37: RLAH, calls made: EEA average number of RLAH minutes per month per roaming subscriber, MNOs and MVNOs, Q4 2020 – Q3 2024.

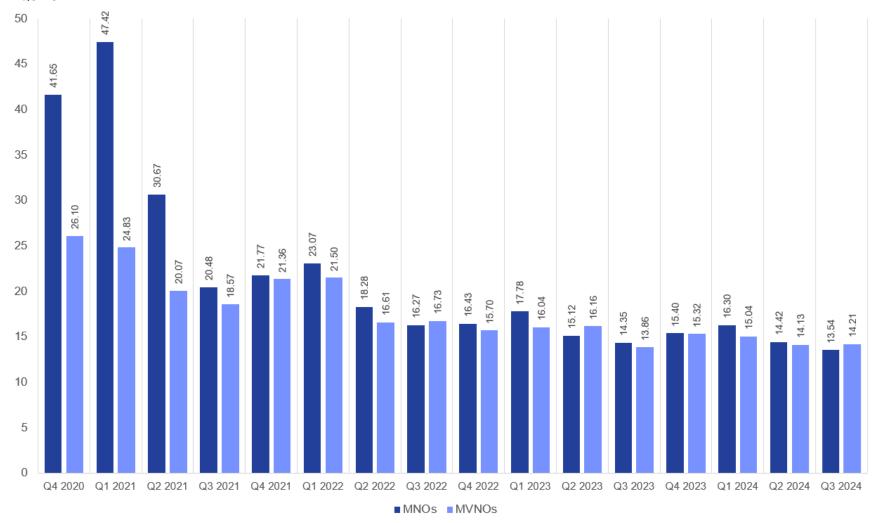


Figure 37 compares the EEA average number of RLAH minutes for calls made (per month per subscriber) of subscribers to different type of roaming providers (MNOs vs MVNOs) for Q4 2020 - Q3 2024.

Figure 38: RLAH, data services: EEA average number of GB per month per roaming subscriber, MNOs and MVNOs, Q4 2020 – Q3 2024.

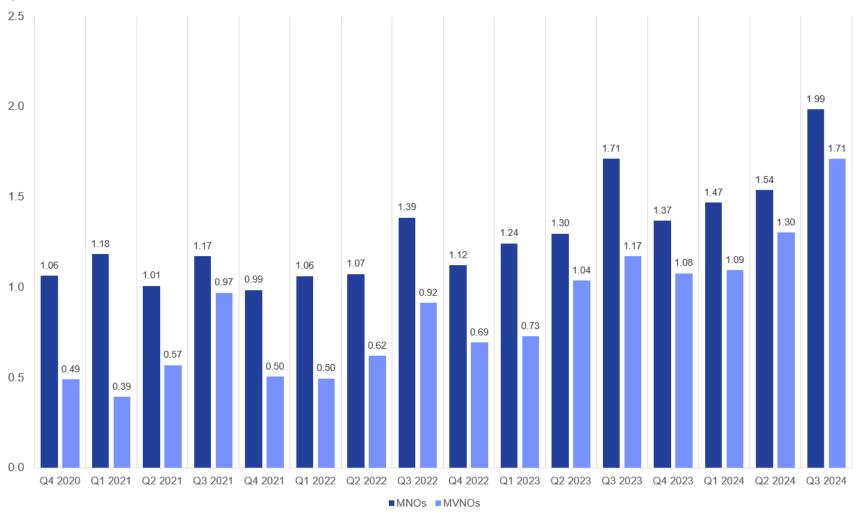


Figure 38 compares the EEA average RLAH data consumption (per month per subscriber) of subscribers to different type of roaming providers (MNOs vs MVNOs) for Q4 2020 - Q3 2024

5.4.3. Payment to the host operator for the provision of wholesale international roaming services

Figure 39: EEA average of the payment to the host operator for the provision of wholesale roaming services (per unit), MVNOs, Q4 2020 – Q3 2024

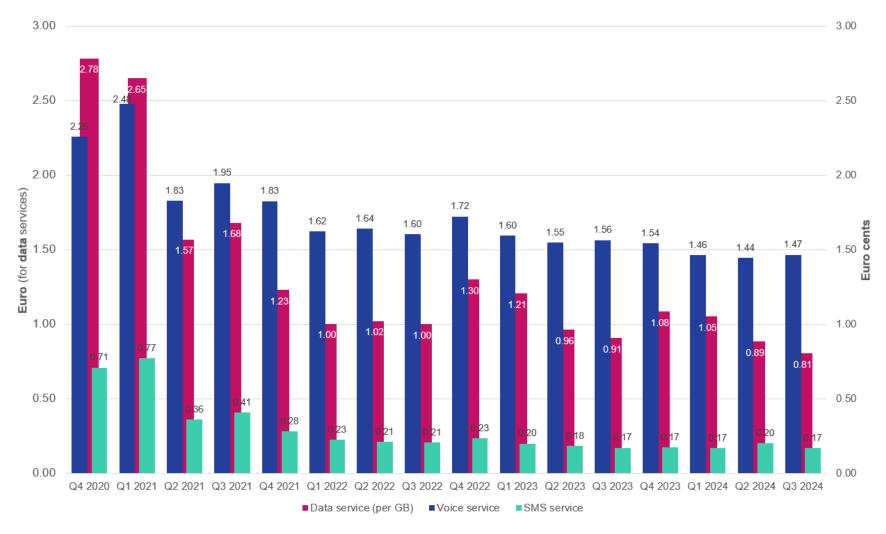


Figure 39 depicts the average cost to the host operator for the provision of wholesale roaming services (per unit) at EEA level. This average was calculated by dividing the payments for wholesale outbound roaming (of each service) by number of wholesale volumes for Q4 2020 – Q3 2024.

Data services: prices are expressed in EUR.

5.5. M2M data

5.5.1. Connected devices

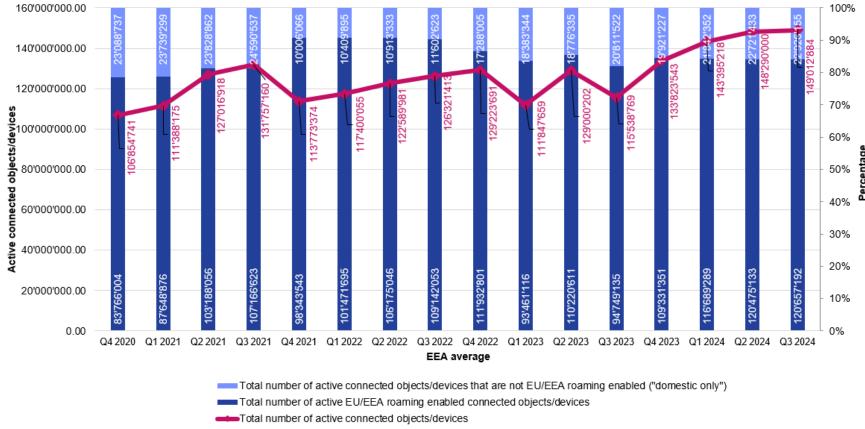


Figure 40: Total number of active connected objects/devices at EEA level (with roaming enabled or domestic only), Q2 2020 - Q3 2024

Figure 40 depicts the share of Total number of active EEA roaming enabled connected objects/devices and Total number of active connected objects/devices that are not EEA roaming enabled (domestic only) together with Total number of active connected objects/devices in EEA, Q4 2020 – Q3 2024.

5.5.2. Consumption patterns (voice, data and SMS)

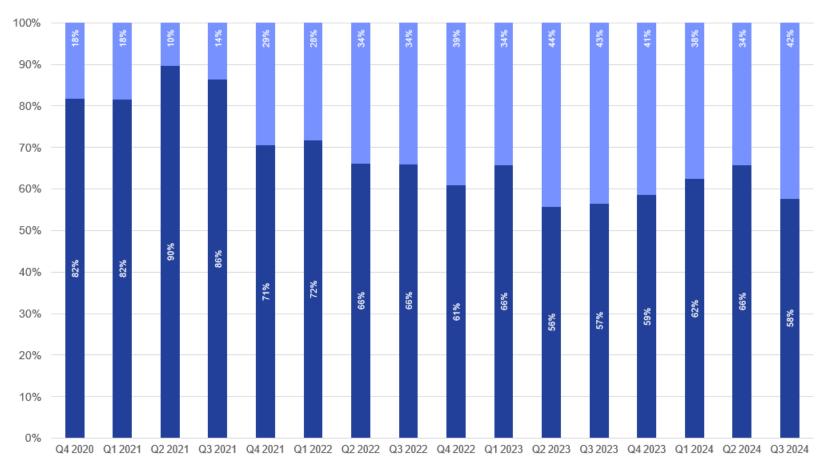
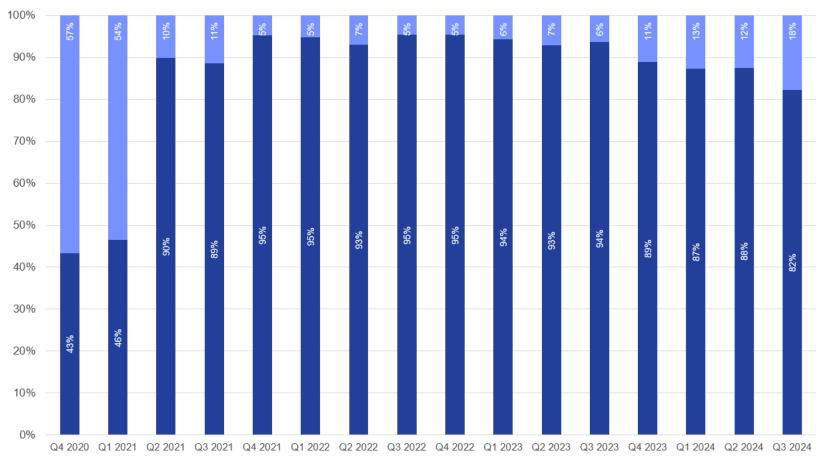


Figure 41: EEA average: share of retail consumption of roaming and domestic data per month from connected devices/objects (in GB), Q4 2020 - Q3 2024

- Average retail consumption per month for roaming data from active connected objects/devices that were roaming at least once in the concerned quarter in the EEA
- Average retail consumption per month for domestic data from connected devices/objects

Figure 41 depicts the share of EEA average retail consumption of roaming and domestic data per month from connected objects/devices. This share is calculated by comparing the number of average retail consumption per month for roaming data from active connected objects/devices that were roaming at least once in the concerned quarter in the EEA with the number of average retail consumption per month for domestic data from connected objects/devices to arrive at an average for Q4 2020 – Q3 2024.

Figure 42: EEA average: share of retail consumption of roaming and domestic calls made per month from connected devices/objects (in GB), Q4 2020 - Q3 2024

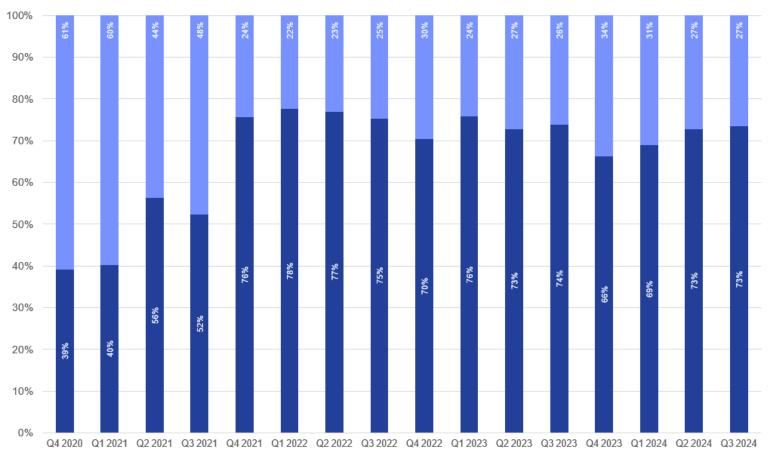


Average retail consumption per month for roaming calls made from active connected objects/devices that were roaming at least once in the concerned quarter in the EEA

■ Average retail consumption per month for domestic calls made from connected devices/objects

Figure 42 depicts the share of EEA average retail consumption of roaming and domestic calls made per month from connected objects/devices. This share is calculated by comparing the number of average retail consumption per month for roaming calls made from active connected objects/devices that were roaming at least once in the concerned quarter in the EEA with the number of average retail consumption per month for domestic calls made from connected objects/devices to arrive at an average for Q4 2020 – Q3 2024.

Figure 43: EEA average: share of retail consumption of roaming and domestic SMS per month from connected devices/objects, Q4 2020 - Q3 2024



Average retail consumption per month for roaming SMS from active connected objects/devices that were roaming at least once in the concerned quarter in the EEA

Figure 43 depicts the share of EEA average retail consumption of roaming and domestic SMS per month from connected objects/devices. This share is calculated by comparing the number of average retail consumption per month for roaming SMS from active connected objects/devices that were roaming at least once in the concerned quarter in the EEA with the number of average retail consumption per month for domestic SMS from connected objects/devices to arrive at an average for Q4 2020 – Q3 2024.

Average retail consumption per month for domestic SMS from connected devices/objects

**5.6. Transparency and Comparability of Roaming Tariffs** 

5.6.1. Transparency of retail offers QoS

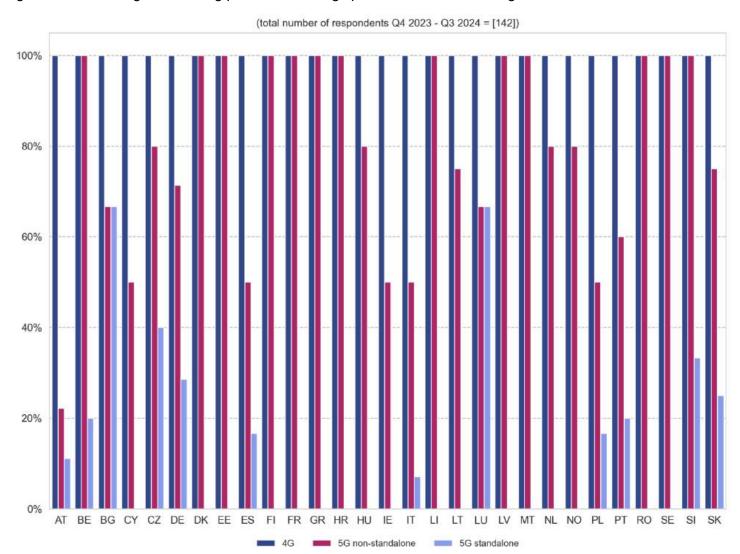


Figure 44: Percentage of roaming providers offering specific network technologies to their subscribers when roaming in the EU/EEA

Figure 44 depicts the share of roaming providers (out of total respondents in each country) that are offering certain network technologies to their subscribers when roaming in the EU/EEA. For example, if 100 % of roaming providers in a certain country offer 3G, this means that all domestic providers offer 3G services to their subscribers while roaming in the EEA.

Figure 45: Number of international roaming providers offering 5G non-standalone roaming services in different EEA countries (excluding national providers)

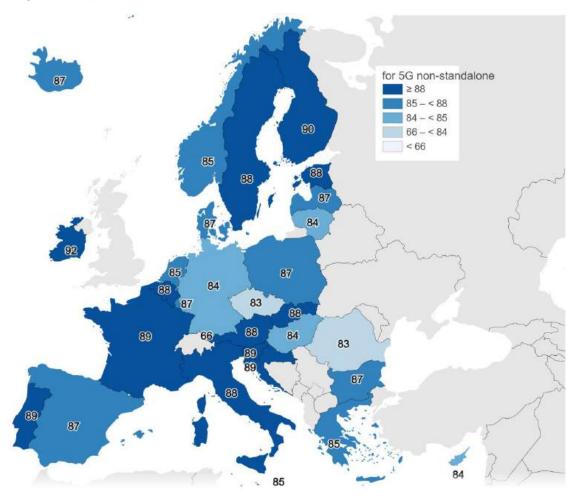


Figure 45 depicts a map of the EEA region which shows how many EEA roaming providers offer 5G non-standalone roaming services in each EEA country to illustrate the state of implementation of 5G roaming. For example, if 55 roaming providers offer 5G non-standalone roaming services in Finland, this means that 55 roaming providers from all over the EEA have reached agreements with Finnish providers allowing their subscribers (e.g. from Austria, Belgium, ...) to use 5G non-standalone services while roaming in Finland. Map includes data from 120 out of 156 operators.

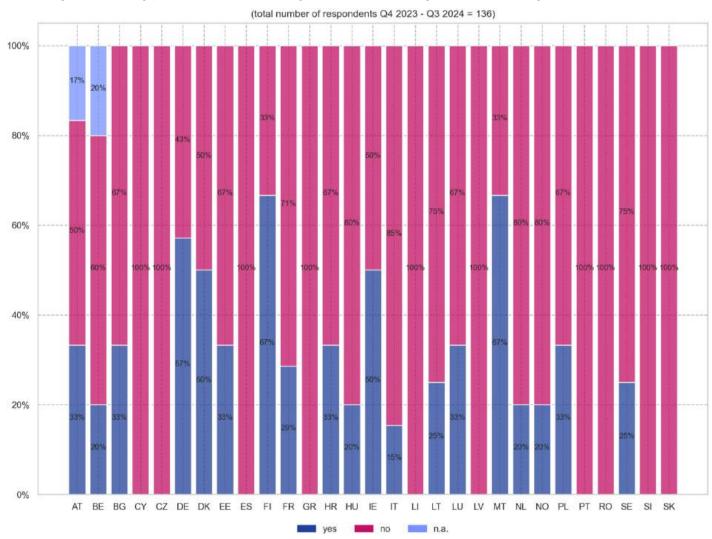


Figure 46: Percentage of roaming providers differentiating between technologies when offering services at home

Figure 46 depicts the share of roaming providers (out of total respondents in each country) which differentiate between technologies when offering services at home. For example, if 100 % of respondents in one country selected "Yes", then this means that all domestic providers in this country differentiate between technologies when they offer services domestically.

5.6.2. Application of FUPs

Figure 47: Number of MNOs and MVNOs using different types of FUP measures (based on data collected by BEREC for TACR report in 2020 – 2024; total number of respondents that could be identified as either MNO or MVNO Q4 2023 – Q3 2024 = 152)

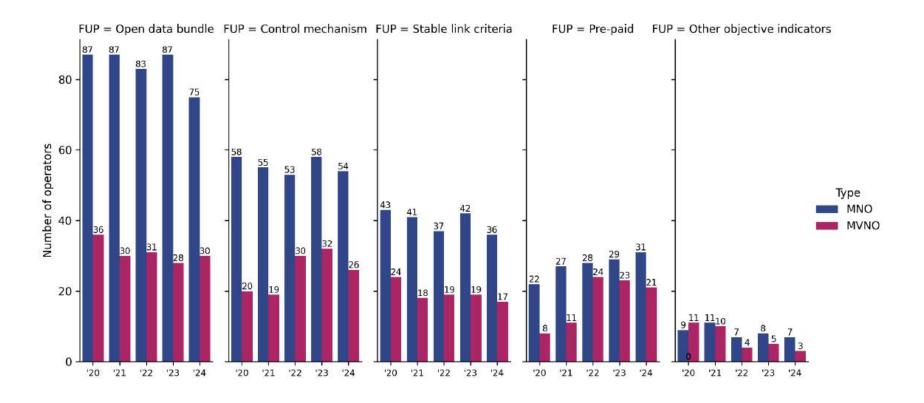


Figure 47 depicts the number of MNOs and MVNOs using different types of FUP measures over the period between 2020 and 2024.

Figure 48: Surcharges levied by MNOs and MVNOs for voice services when exceeding the FUP

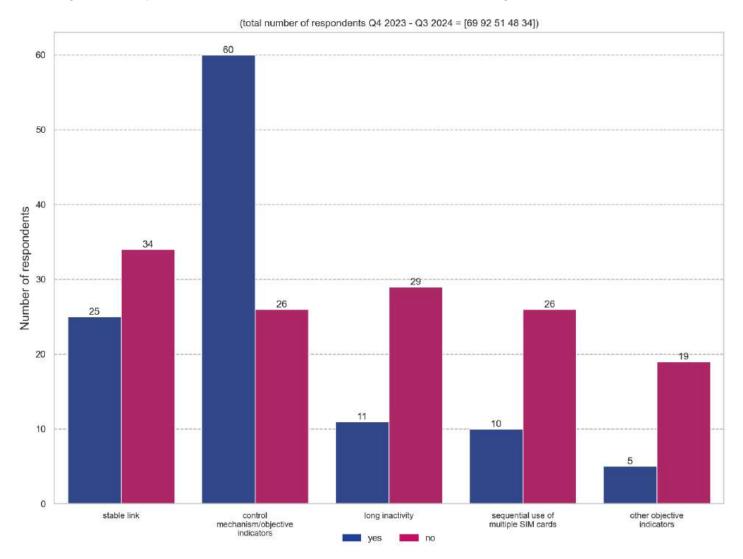


Figure 48 depicts the number of MNOs and MVNOs that levied surcharges for voice services when exceeding different types of FUP

Figure 49: Surcharges levied by MNOs and MVNOs for data services when exceeding the FUP measures

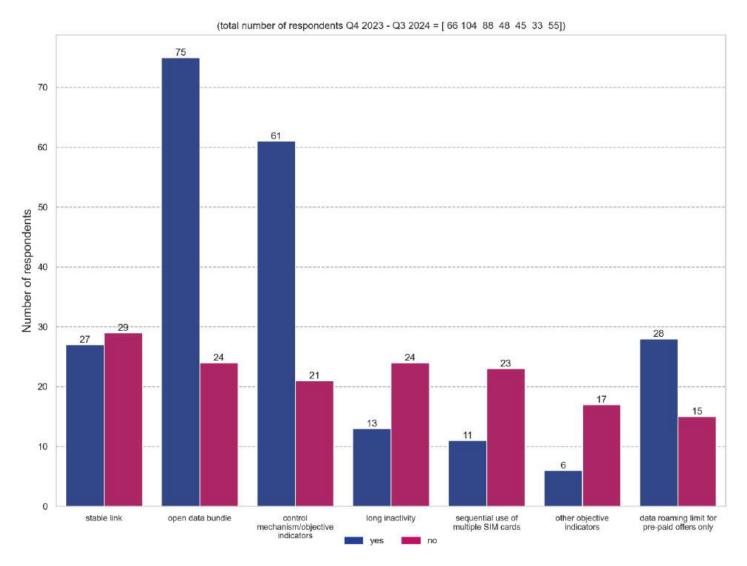


Figure 49 depicts the number of MNOs and MVNOs that levied surcharges for data services when exceeding different types of FUP

5.6.3. Information and tools for consumers

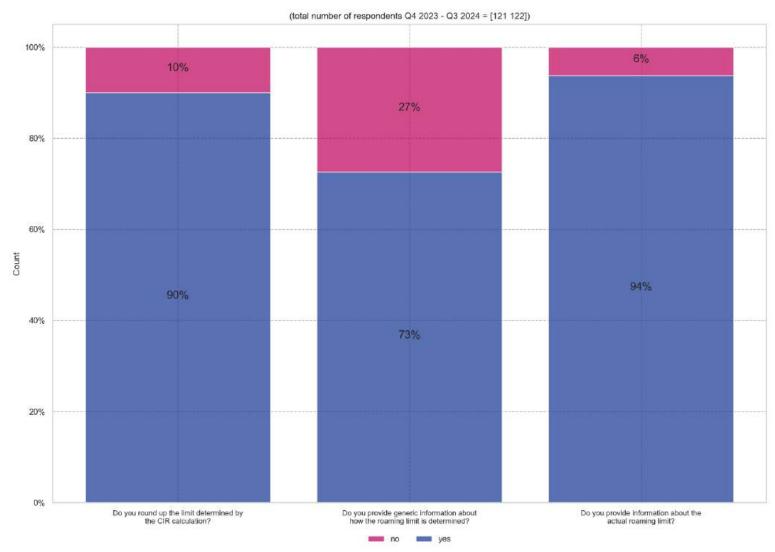


Figure 50: Information provided to subscribers with an open data bundle FUP about roaming limits

Figure 50 depicts the percentage of MNOs and MVNOs that provide information about how the roaming limit is determined and about the actual roaming limit to subscribers with an open data bundle FUP.

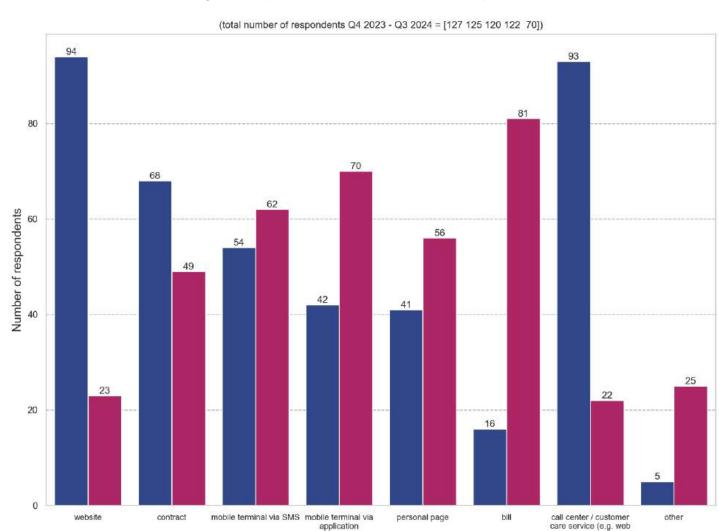


Figure 51: How information about roaming limits is provided to subscribers with an open data bundle FUP

Figure 51 compares how many respondents use different channels to provide information about roaming limits to subscribers with an open data bundle FUP.

chat)

Figure 52: Where information about roaming limits is provided on websites

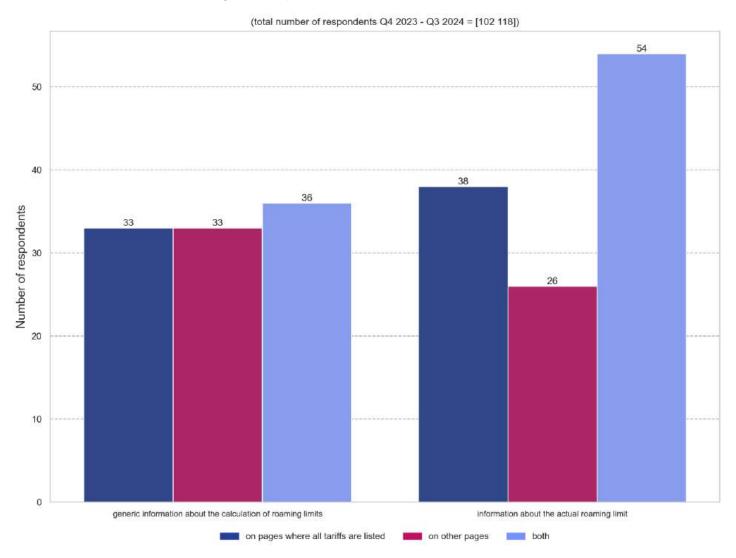


Figure 52 compares the number of respondents that provide information about roaming limits either on dedicated pages where all tariffs are listed or on other pages on their website, or on both types of pages.

5.6.4. Non-EU/EEA destinations

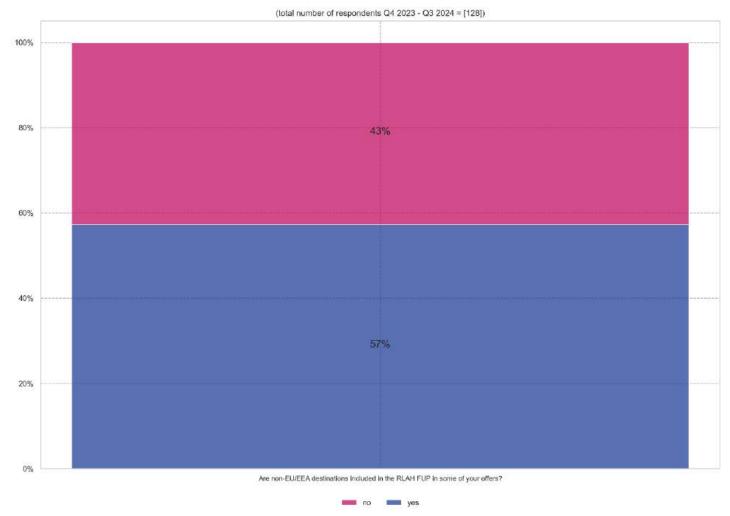


Figure 53: Inclusion of consumption in non-EU/EEA destinations as part of the RLAH FUP

Figure 53 depicts how many respondents include the consumption of subscribers in non-EU/EEA destinations as part of the RLAH FUP in some of their offers. For example, for those providers responding "Yes", if their subscriber has a FUP for 10 GB and consumes 5GB while roaming outside the EEA, this subscriber only has 5GB left before exhausting their FUP for roaming in the EEA.

5.6.5. Alternative tariffs

Figure 54: Percentage of roaming providers offering alternative tariffs (based on data collected by BEREC for TACR report in 2018 – 2024)

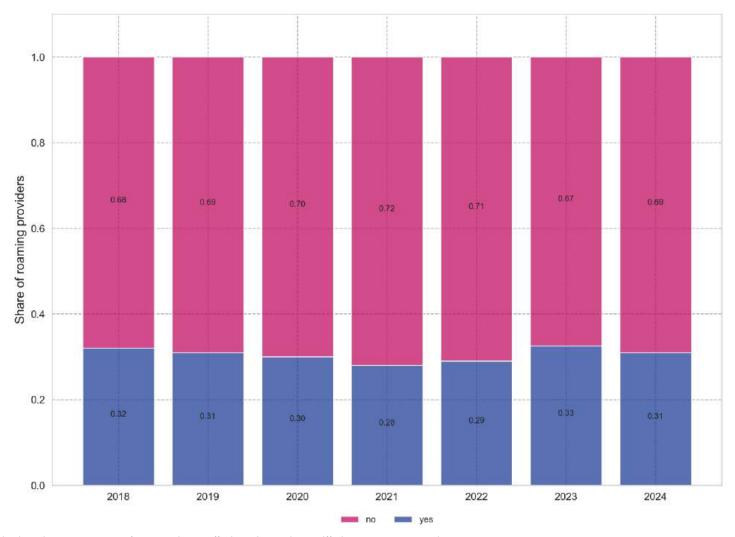


Figure 54 depicts the percentage of respondents offering alternative tariffs between 2018 and 2024.

Figure 55: Types of roaming packages (daily/weekly/monthly/other) offered by respondents (based on data collected by BEREC for TACR report in 2018 – 2023)

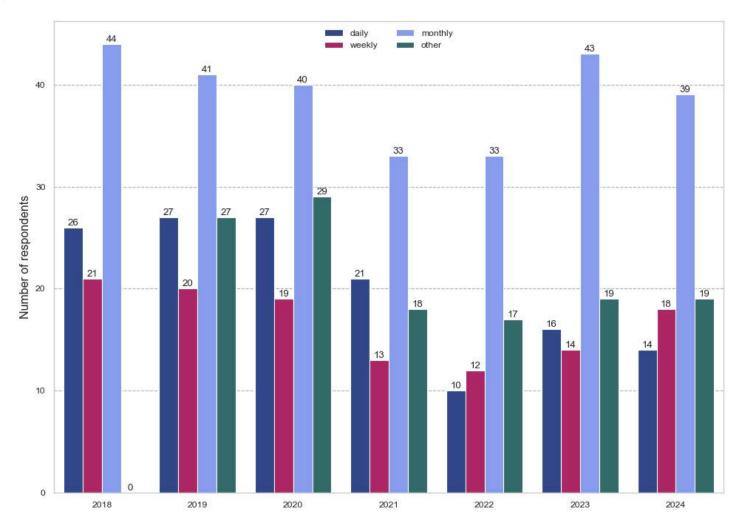


Figure 55 depicts the number of respondents offering daily, weekly, monthly or other types of roaming packages between 2018 and 2024.

Figure 56: Number of roaming providers that inform end users with alternative tariffs about the different issues

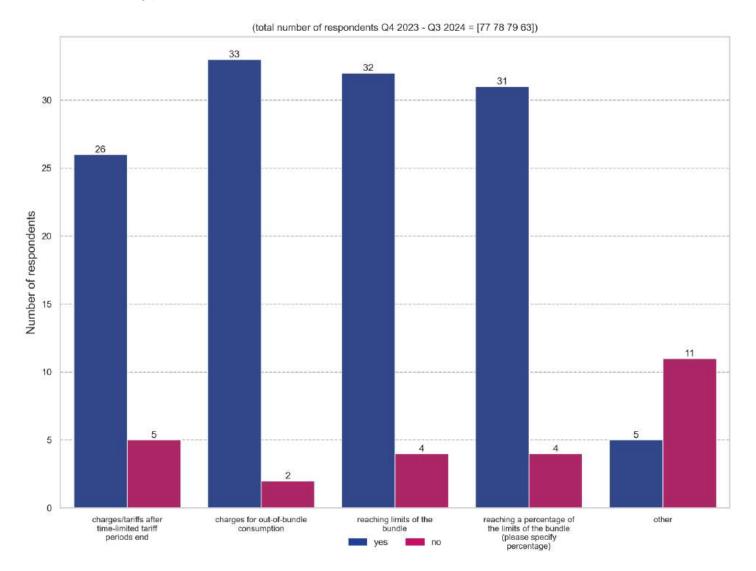


Figure 56 depicts the number of respondents that inform end users with alternative tariffs about charges, reaching limits, and other issues related to roaming.

Figure 57: Surcharges for alternative tariffs in EEA vs. non-EEA destinations

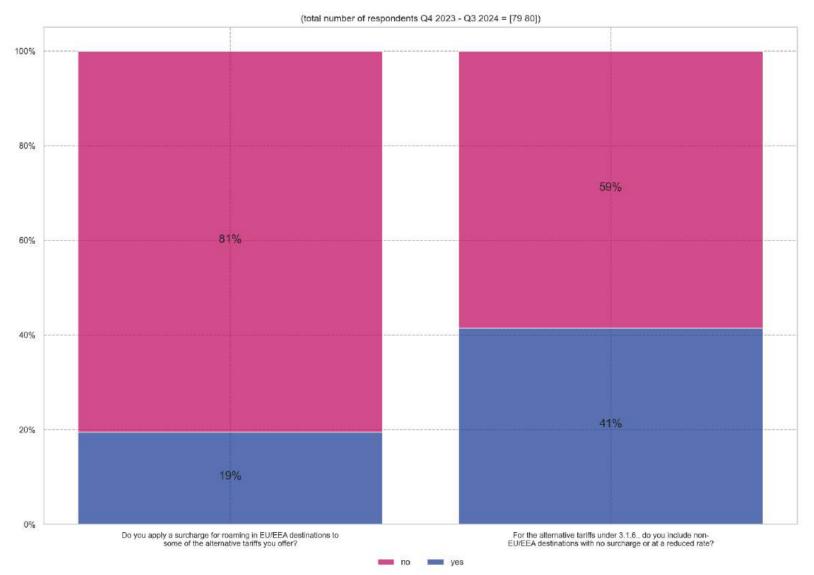


Figure 57 depicts the percentage of respondents that apply surcharges for alternative tariffs in EEA vs. non-EEA destinations.

5.6.6. Information provided

Figure 58: Number of operators that provide information about alternative tariffs/switching between tariffs through different channels

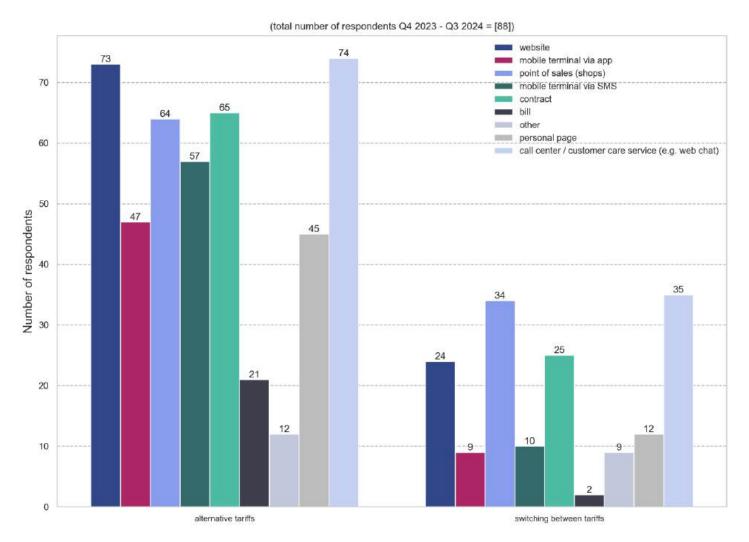


Figure 58 depicts the number of roaming providers (MNOs and MVNOs) that provide information about alternative tariffs/switching between tariffs through different channels.

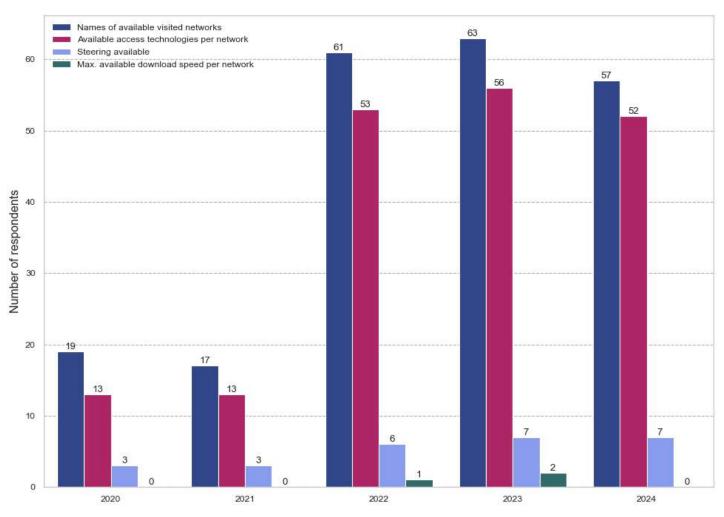
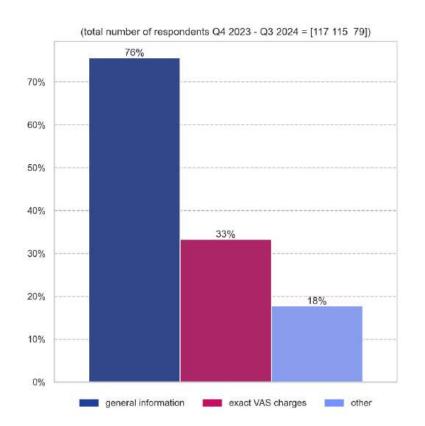


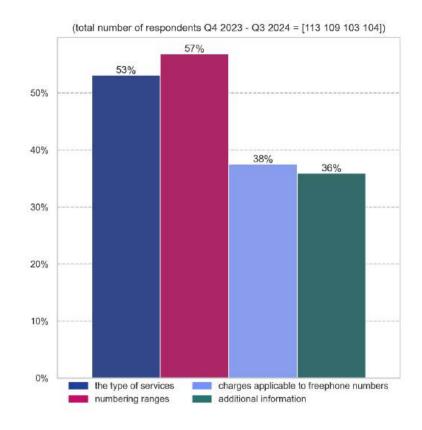
Figure 59: Number of operators that provide different types of QoS information on a per-network basis

Figure 59 depicts the number of roaming providers (MNOs and MVNOs) that provide QoS-related information within the roaming context on a per-network basis over the period between 2020 and 2023. This includes information on the names of available visited networks, on the available access technologies per network, on the availability of steering and on the maximum available download speed per network.

Figure 60: Type of information provided on VAS charges in a roaming context

Figure 61: Type of information not related to charges provided on VAS while roaming





Figures 60 and 61 represent the percentage of roaming providers (MNOs and MVNOs) that provide different types of information on VAS in a roaming context. This includes the types of information provided on charges (Figure 60) and information on the type of services, the numbering ranges, the charges applicable to freephone information and additional information (Figure 61).

5.6.7. Cut-off limits

Figure 62: Types of cut-off limits offered by roaming providers

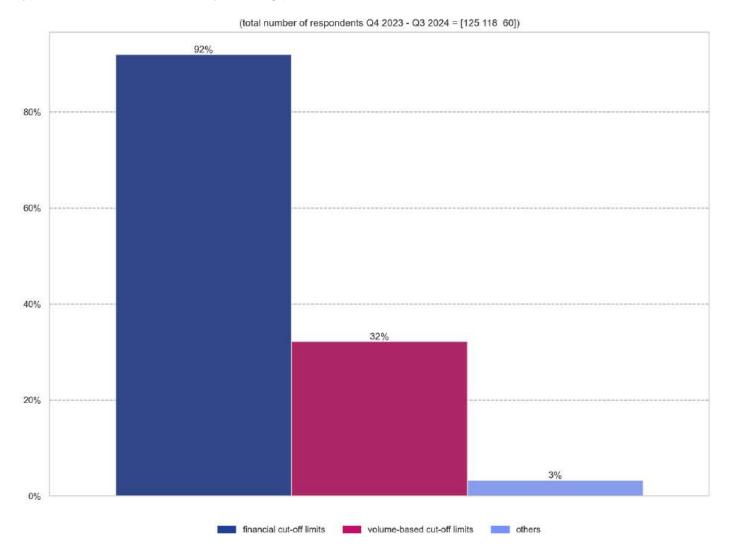


Figure 62 depicts the percentage of roaming providers (MNOs and MVNOs) that offer financial cut-off limits, volume-based cut-off limits or other cut-off limits.

Figure 63: Percentage of roaming providers which provide different types of information on cut-off limits

(total number of respondents Q4 2023 - Q3 2024 = [124 119 115])

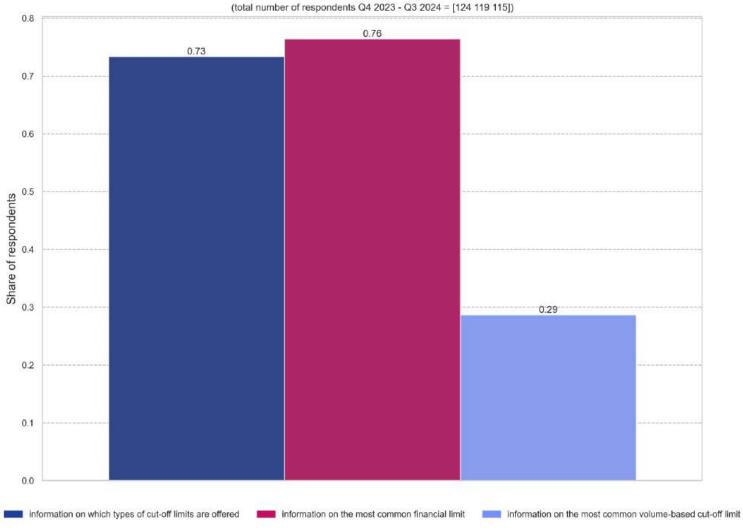


Figure 63 depicts the percentage of roaming providers (MNOs and MVNOs) that provide information on the types of cut-off limits they offer, on the most common financial limit or on the most common volume-based limit.

Figure 64: Structure of cut-off limits

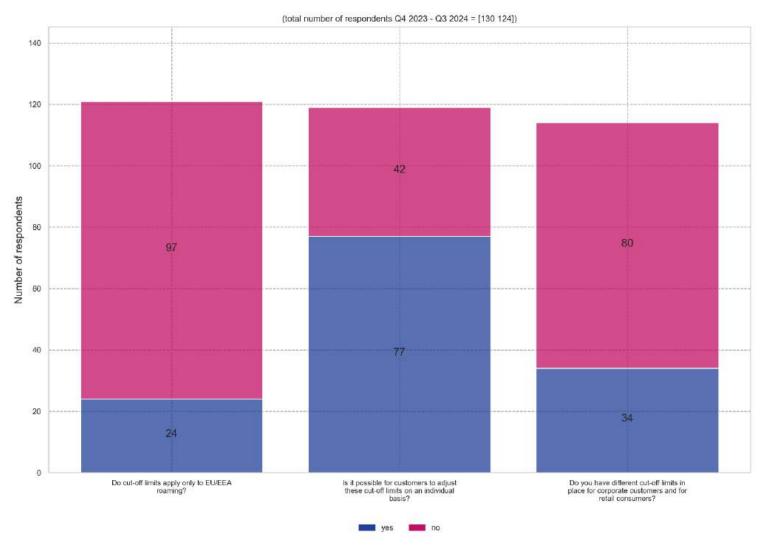


Figure 64 depicts the number of roaming providers (MNOs and MVNOs) that offer cut-off limits, the number of respondents allowing their subscribers to adjust these cut-off limits individually and the number of respondents which have different cut-off limits for corporate customers and retail consumers.

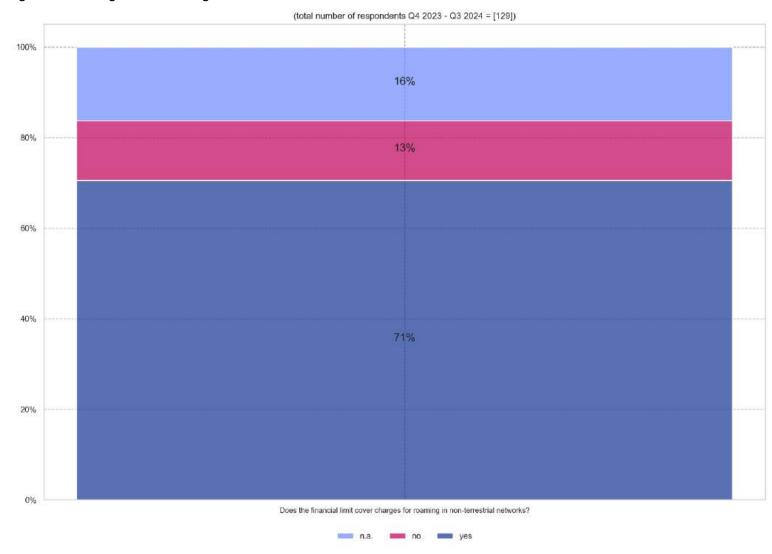


Figure 65: Charges for roaming in non-terrestrial networks included in the financial limits

Figure 65 depicts the percentage of roaming providers (MNOs and MVNOs) that include charges for roaming in non-terrestrial networks in the financial limits for roaming.

5.6.8. Non-EU/EEA destinations, inadvertent roaming and non-terrestrial networks

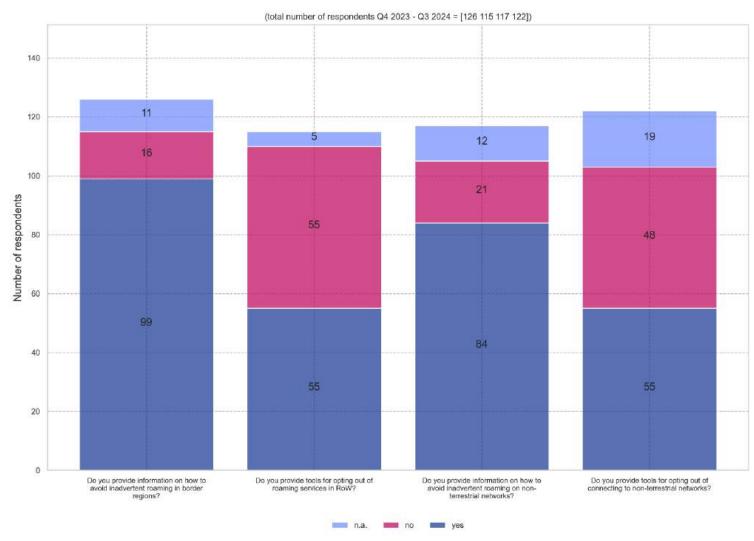


Figure 66: Non-EU/EEA destinations, inadvertent roaming and non-terrestrial networks

Figure 66 depicts the number of roaming providers (MNOs and MVNOs) that provide information and tools to help customers avoid inadvertent roaming outside EU/EEA and via non-terrestrial networks

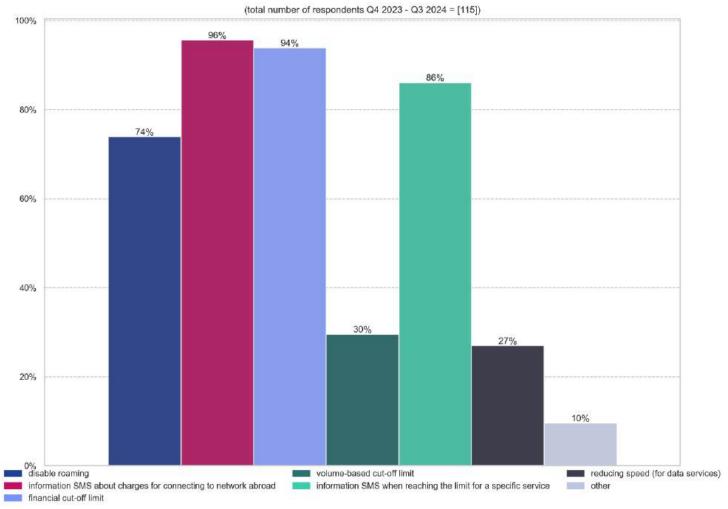


Figure 67: Measures implemented to protect consumers from paying for inadvertent roaming in the EU/EEA

Figure 67 depicts the percentage of roaming providers (MNOs and MVNOs) that have implemented different types of measures to protect consumers from paying for inadvertent roaming in the EU/EEA. These measures include information SMS about charges or limits, volume-based or financial cut-off limits, the possibility to disable roaming, reduced speed for data services and other measures.

5.6.9. Welcome SMS

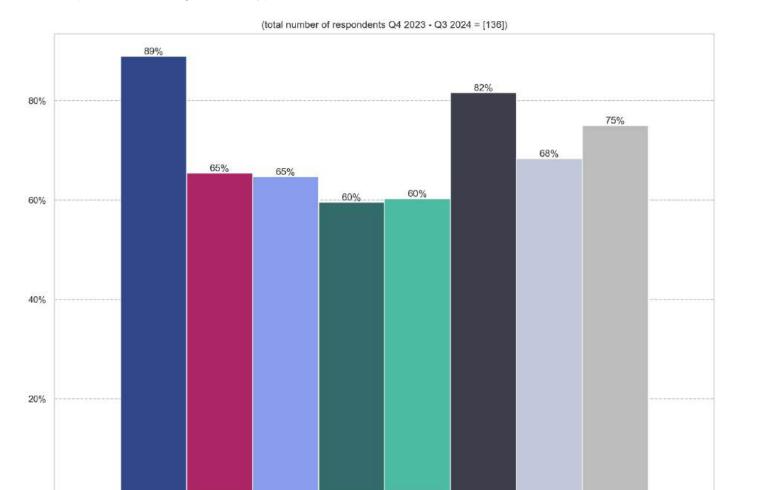


Figure 68: Share of providers offering different types of information in the EU/EEA Welcome SMS

the application of the domestic tariff to roaming consumption

the FUP volume limit

the level of surcharges when exceeding FUP

Figure 68 depicts the percentage of roaming providers (MNOs and MVNOs) offering different types of information in the EU/EEA Welcome SMS, e.g. related to charges or accessing emergency services.

the possibility of different charges when using VAS

public warning systems

how to reach local emergency services

pricing on non-terrestrial networks

link to website or app with further information

Figure 69: Share of providers offering different types of information in the RoW Welcome SMS

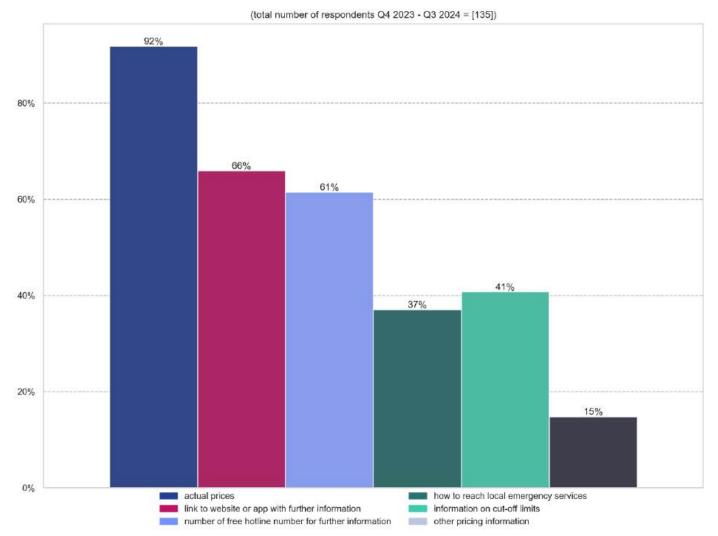


Figure 69 depicts the percentage of roaming providers (MNOs and MVNOs) offering different types of information in the RoW Welcome SMS, e.g. related to charges, the possibility to obtain further information, or emergency services.

5.6.10. Transparency of wholesale offers regarding QoS

Figure 70: Problems of access seekers with gaining access to network technologies for roaming offers

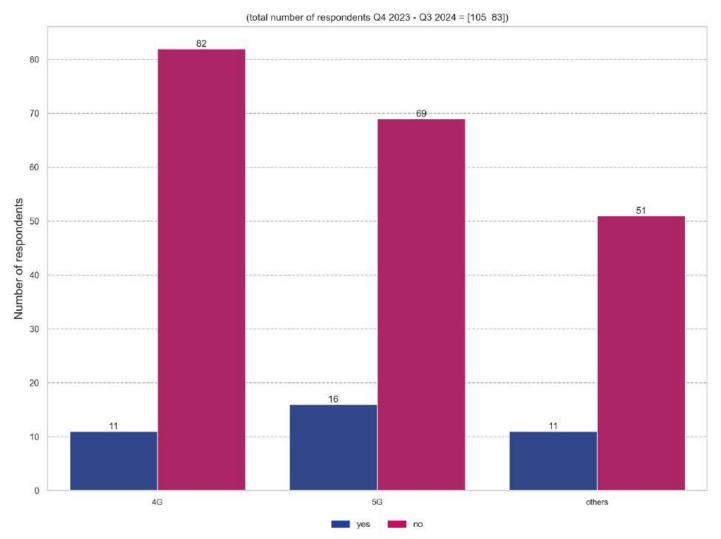
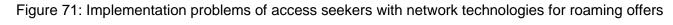


Figure 70 depicts the number of roaming providers (MNOs and MVNOs) that have encountered problems with gaining access to different network technologies (5G, 4G or others) for roaming offers.



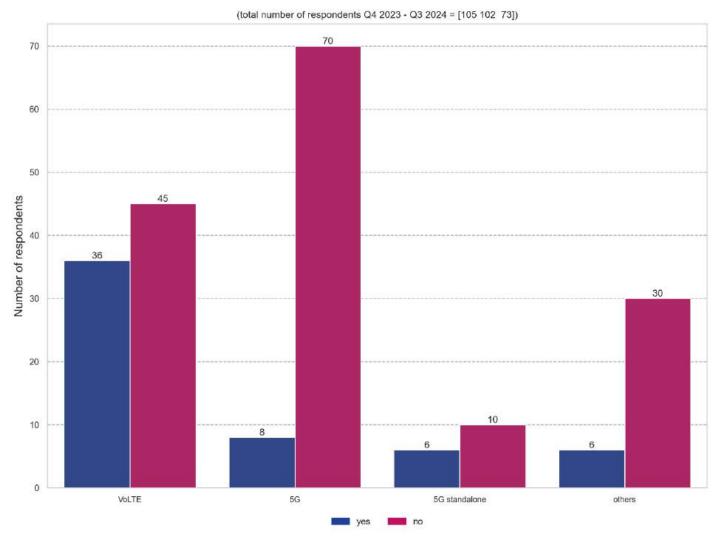


Figure 71 depicts the number of roaming providers (MNOs and MVNOs) that have encountered implementation problems with VoLTE, 5G, 5G standalone, and other network technologies.

Figure 72: Number of respondents with a certain percentage of EU/EEA outbound roaming agreements including operational VoLTE or VoNR services

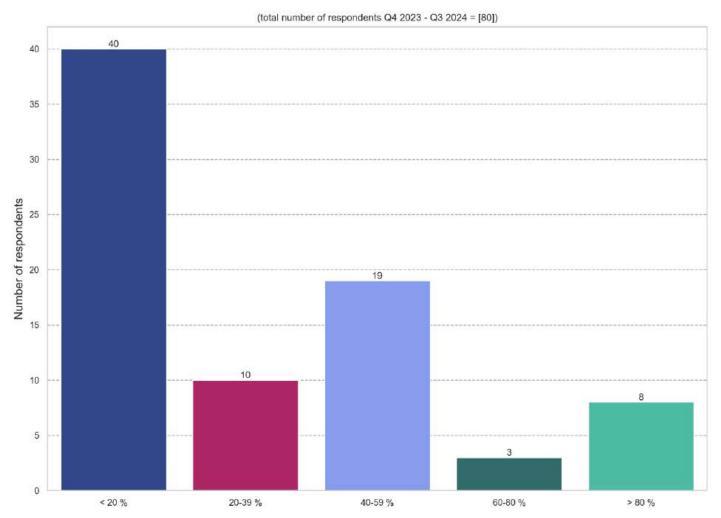


Figure 72 depicts the number of roaming providers (MNOs and MVNOs) whose outbound roaming agreements include operational VoLTE and VoNR services up to a certain threshold (< 20%, 20-39%, 40-59%, 60-80%, > 80%).

5.6.11. Agreements on pricing

Figure 73: Agreements on technology and pricing

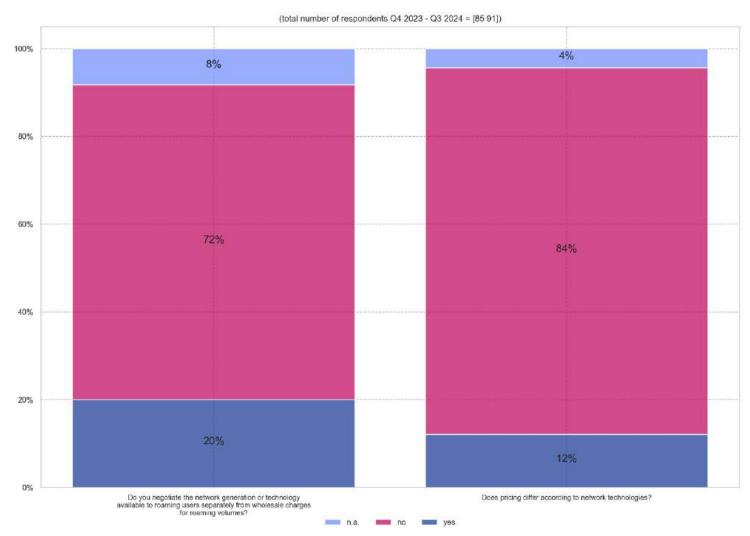
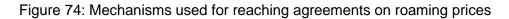


Figure 73 depicts the percentage of roaming providers (MNOs and MVNOs) that negotiate the network generation and technology agreements separately from wholesale charges agreement for roaming volumes. It also represents the percentage of operators that indicate differences in pricing according to the network technology.



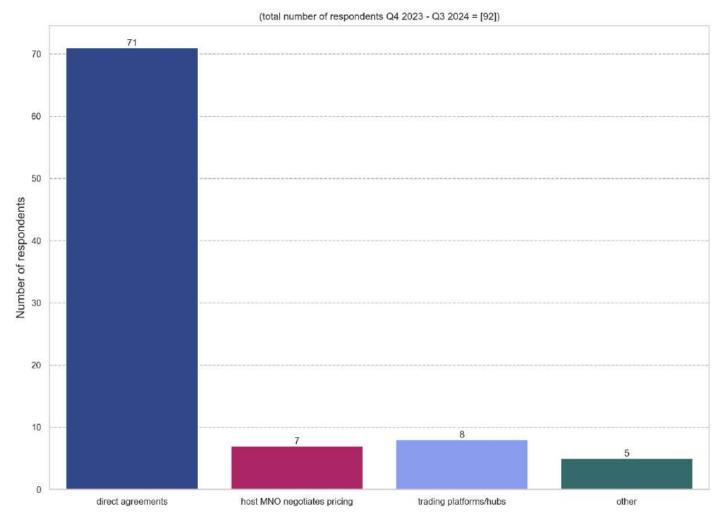


Figure 74 depicts the number of roaming providers (MNOs and MVNOs) that use direct agreements, trading platforms/hubs or other mechanisms, or rely on their host MNO to reach agreements on roaming prices.

Figure 75: Other pricing schemes used by respondents

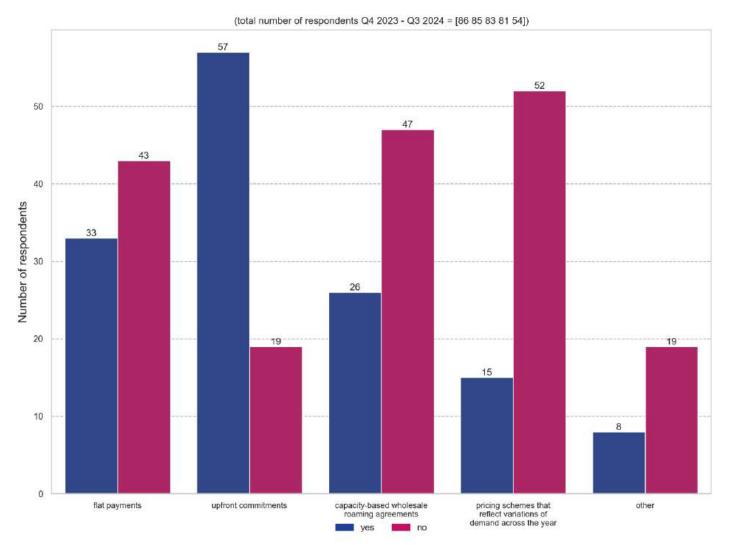


Figure 75 depicts the number of roaming providers (MNOs and MVNOs) that use different types of pricing schemes. This includes flat payments, upfront commitments, capacity-based wholesale roaming agreements, pricing schemes that reflect variations of demand across the year, or others.

Figure 76: Obstacles encountered at a wholesale level

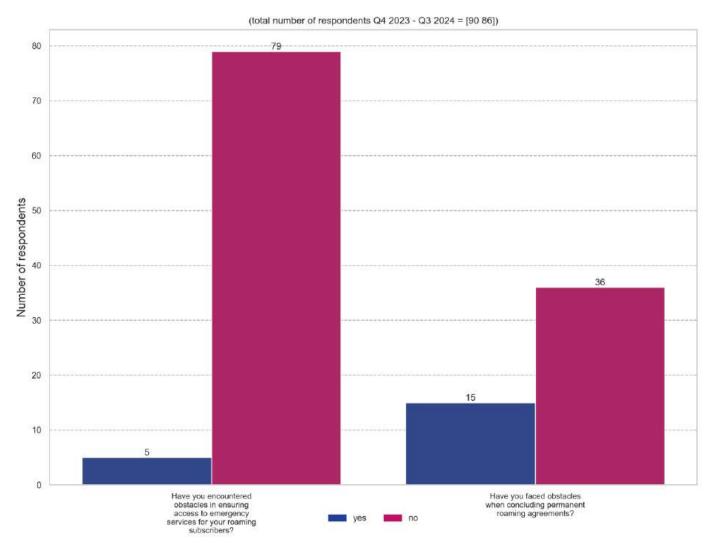


Figure 76 depicts the number of roaming providers (MNOs and MVNOs) that have encountered obstacles in ensuring access to emergency services for their subscribers as well as when concluding permanent roaming agreements.

Figure 77: Special wholesale contracts/agreements for services provided by connected objects/devices

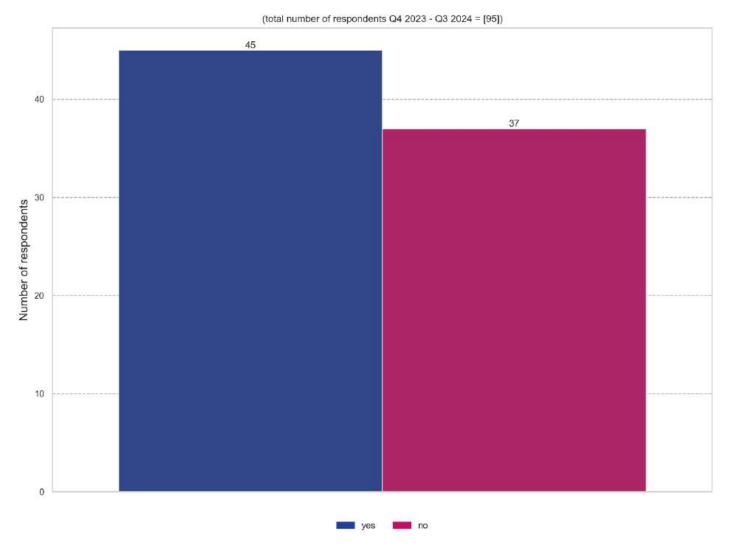


Figure 77 depicts the number of roaming providers (MNOs and MVNOs) that have special wholesale contracts/agreements for services provided by connected objects/devices.

5.6.12. Applications for sustainability surcharges

Figure 78: Applications for sustainability surcharges received and granted by NRAs, (total number of respondents Q4 2023 – Q3 2024 = 28)

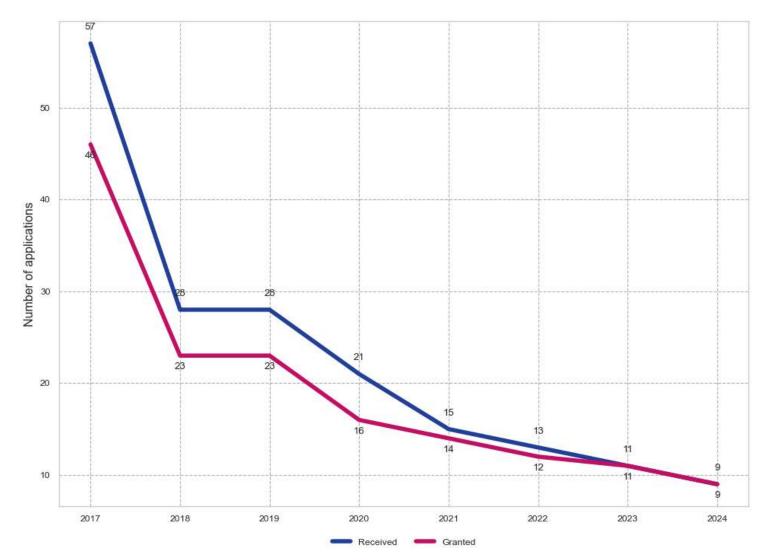
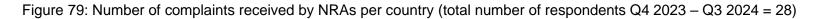


Figure 78 depicts the number of applications for sustainability surcharges received and granted by NRAs over the period between 2017 and 2024.

5.6.13. Complaints on transparency issues received by NRAs



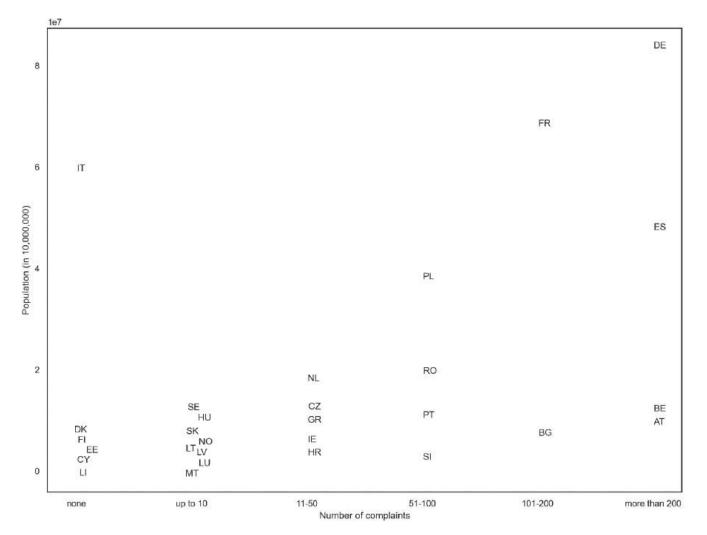


Figure 79 shows which NRAs received complaints within a certain range during the reporting period Q4 2023 – Q3 2024.

Figure 80: Number of NRAs that received complaints from end users on specific issues (total number of respondents Q4 2023 – Q3 2024 = 26)

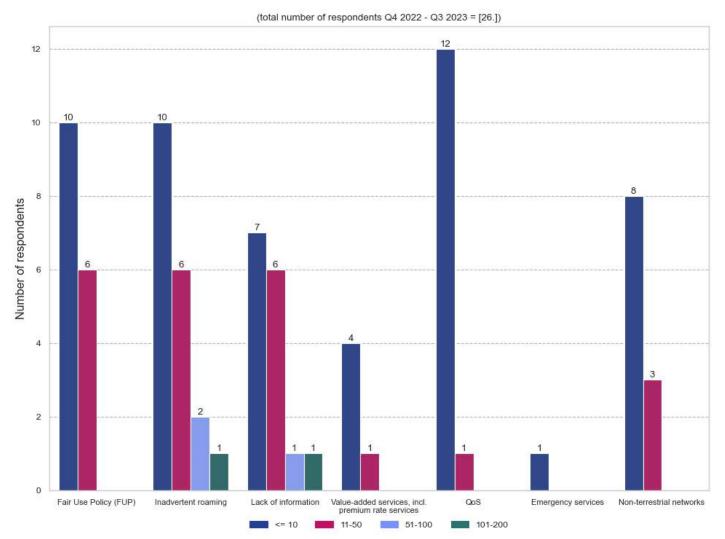


Figure 80 depicts the number of NRAs that received complaints on different issues within a certain range (up to 10 complaints, between 11-50 complaints, between 51-100 complaints or between 101-200 complaints).

Figure 81: Complaints from end users received by NRAs regarding FUP related issues (total number of respondents Q4 2023 – Q3 2024 = 24)

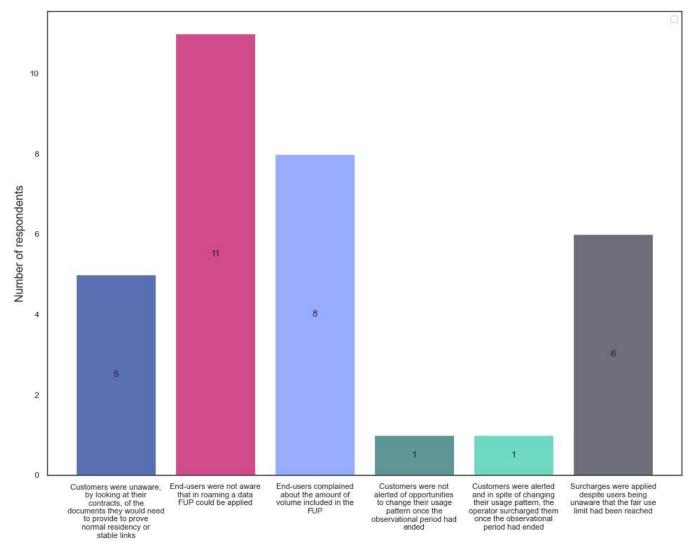


Figure 81 depicts the number of NRAs that received complaints on different FUP related issues.

Figure 82: Complaints from end users received by NRAs regarding inadvertent roaming (total number of respondents Q4 2023 – Q3 2024 = 26)

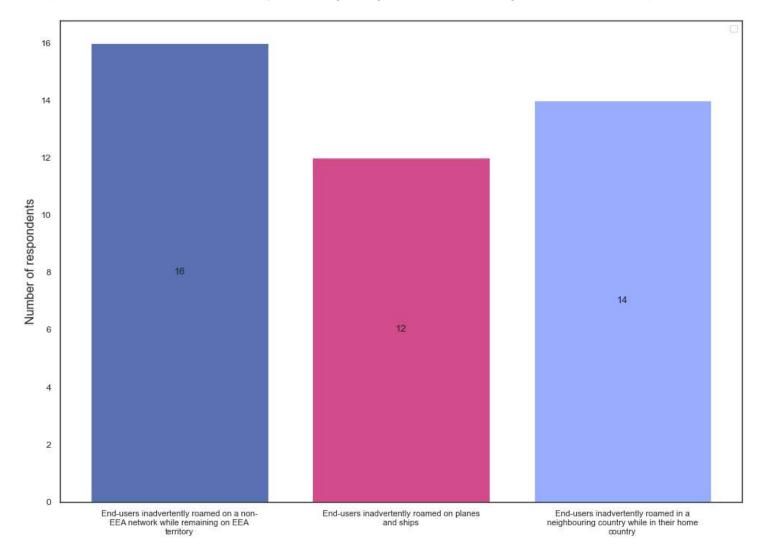


Figure 82 depicts the number of NRAs that received complaints regarding inadvertent roaming

Figure 83: Complaints from end users received by NRAs regarding a lack of information about tariffs and conditions (total number of respondents Q4 2023 – Q3 2024 = 25)

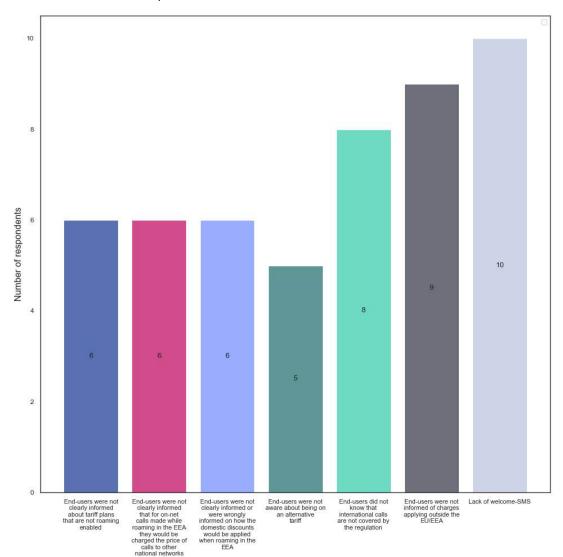


Figure 83 depicts the number of NRAs that received complaints regarding a lack of information about tariffs and conditions.

Figure 84: Complaints from end users received by NRAs regarding the application of RLAH tariffs (total number of respondents Q4 2023 – Q3 2024 = 24)

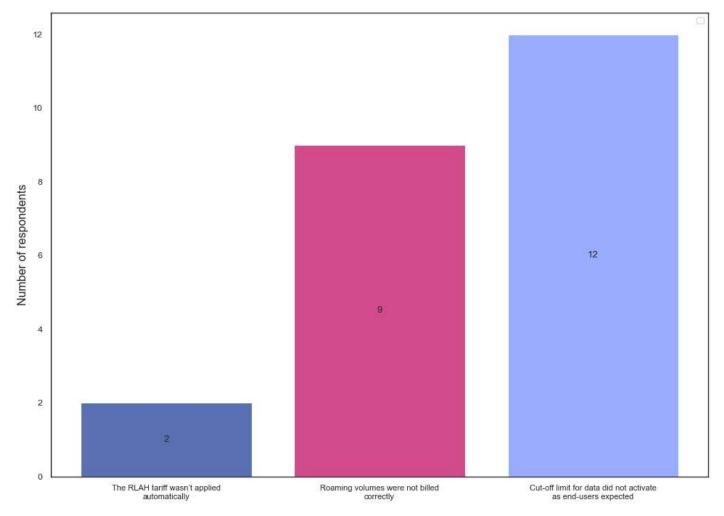


Figure 84 depicts the number of NRAs that received complaints regarding the application of RLAH tariffs.

Figure 85: Complaints from end users received by NRAs regarding VAS (total number of respondents Q4 2023 – Q3 2024 = 25)

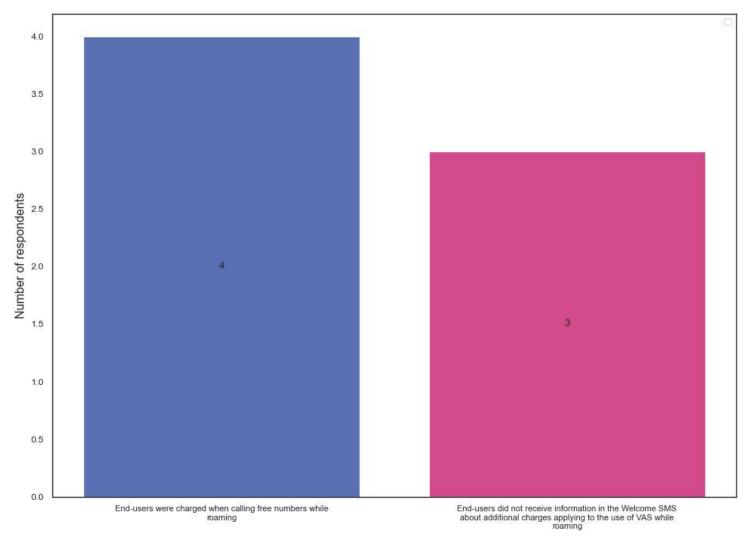


Figure 85 depicts the number of NRAs that received complaints regarding Value Added Services (VAS).

Figure 86: Complaints from end users received by NRAs regarding roaming on non-terrestrial networks (total number of respondents Q4 2023 – Q3 2024 = 25)

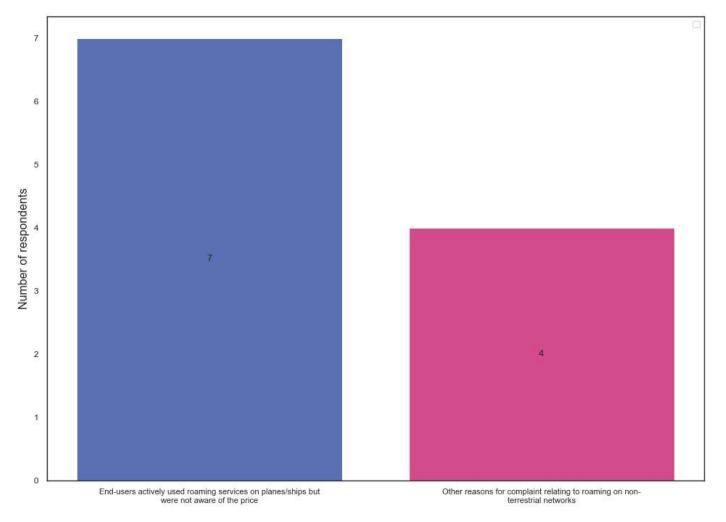


Figure 86 depicts the number of NRAs that received complaints regarding roaming on non-terrestrial networks.

Figure 87: Complaints from end users received by NRAs regarding QoS (total number of respondents Q4 2023 – Q3 2024 = 24)

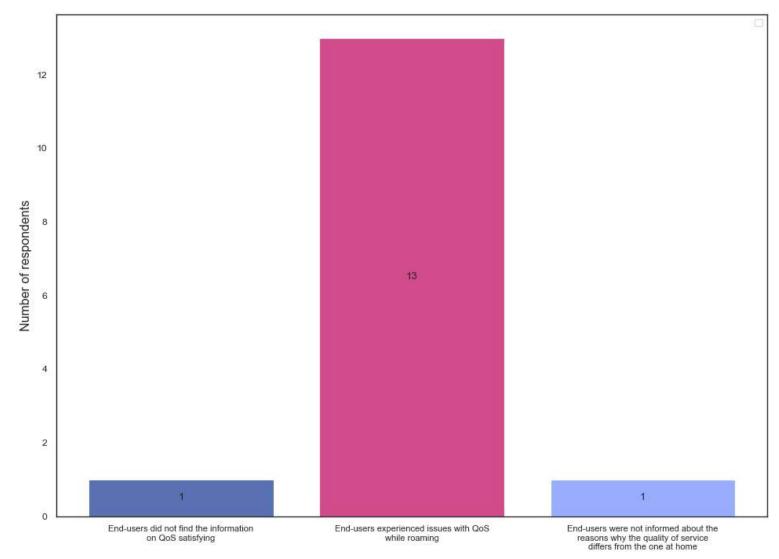


Figure 87 depicts the number of NRAs that received complaints regarding QoS related issues.

Figure 88: Complaints from end users received by NRAs regarding access to emergency services and other complaints (total number of respondents Q4 2023 – Q3 2024 = 26)

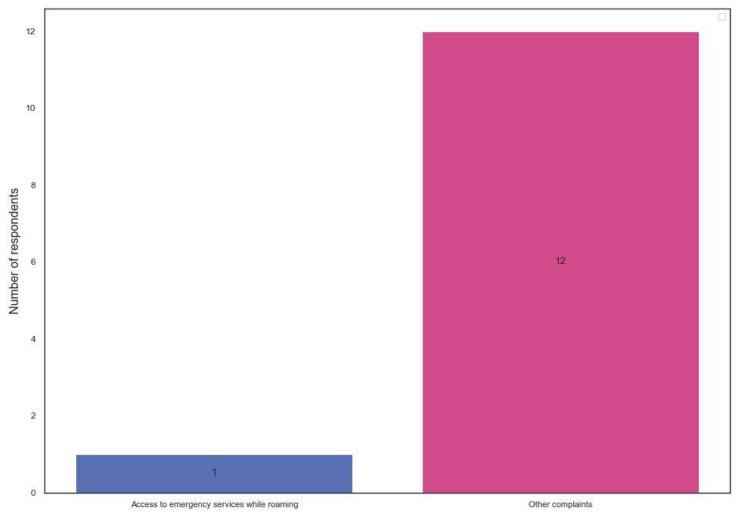


Figure 88 depicts the number of NRAs that received complaints regarding access to emergency services and other complaints that do not fall in to the previous categories.

# Annex I: Methodology for the data collection

Because of the broad scope and complexity of the new requirements stemming from the Roaming Regulation, new key indicators have been developed for the data collection. In addition, while the results are derived from the same questionnaire, the methodology used for some data from these new key indicators can differ between countries or roaming providers for a number of reasons. Particularly relevant are the following reasons:

- Differences in the methods used by roaming providers to allocate volumes for the
  different roaming services: comparability of data between different tariffs is affected
  by a number of reporting criteria, including roaming consumption from the volumes
  in the domestic mobile tariff plan (RLAH), the use of roaming services in excess of
  the limits of the FUP or if roaming is not periodic (RLAH+, non-compliance from
  abusive or anomalous usage);
- Difficulties in estimating the actual revenues for the roaming services and the mobile domestic services: as most of the roaming providers provide domestic bundled services, it is therefore difficult to allocate revenues to the different domestic individual services (e.g.: fixed voice, mobile, internet, TV);
- Difficulties in differentiating between domestic-only and intra-EEA: due to the
  introduction of Roam Like at Home rules, it has become difficult to determine the
  part of the domestic revenues only relative to intra-EEA roaming communications
  for these bundled tariff plans. For these tariffs, it is only possible to separate the
  revenues relative to the roaming surcharge applied (e.g. when the roaming Fair Use
  Policy is exceeded).

In consideration of these difficulties, the report made use of the following assumptions:

- all revenues resulting from bundles that include mobile services are allocated to
  domestic services regardless of whether the mobile service is provided in the
  domestic network (domestic service) or in a visited network (roaming service). Thus,
  the domestic revenues now include the intra-EEA roaming component from RLAH
  tariffs. Any other type of revenue (such as those originating from fixed telephone
  service or fixed internet service, sale of mobile devices, the initial one-time charge
  for a new/renewed subscription, subscription fees to other non-telecommunication
  services, etc.) should not be contained, despite the difficulties in allocating the
  revenues only relative to mobile services. Revenues from international mobile
  calls/SMS may also be included;
- the retail intra-EEA roaming revenues are only relative to the revenues resulting from the roaming surcharges (the domestic price component of the roaming service is excluded from the "retail intra-EEA roaming revenues)" and were included in the "Retail domestic revenues").

While the measurement of balanced and unbalanced traffic should include volumes and revenues from all operators per country, such information is currently only available for a limited number of NRAs. For some countries, even if a data set is available, not all operators are included. The results related to the EEA average wholesale prices should be subject to

cautious interpretation, because some countries were not able to submit comparable data on balanced/unbalanced and total traffic.

Considering the aforementioned difficulties in obtaining reliable and comparable data, for some indicators, there is a limited number of countries which have opted for not supplying the data relative to those indicators. This is not at all unusual for a comprehensive data collection of this type. In most cases, the NRA was able to work with each roaming provider to resolve or alleviate the problem. In other cases, where system upgrades are necessary to comply with the new format of the data collection, the roaming provider was asked to provide the best possible estimate currently available and to complete upgrades in time to provide high quality data for the next data collection. Some NRAs expressed major data quality challenges as well as the use of different reporting systems by roaming providers.

At the wholesale level, roaming providers often receive discounts based on variables like volume of traffic, calculated at the end of a 12-month period. When providing data for these reports, roaming providers may estimate the effect of such discounts on data for each quarter. Because the actual discount may vary from the estimate, there may be an apparently 'anomalous' result for the quarter when the discount is actually applied. This should be kept in mind when comparing wholesale figures for different quarters in the same year.

In a few cases, the number of roaming providers changed, which may cause apparent changes in volumes and revenues between quarters. A list of contributing roaming providers is included in the Annex of each Report.

When wholesale prices are above the price caps, in most cases the reason is that the average price to comply with the Regulation is the annual price and not a quarterly one, and in such cases some quarters compensate for others. Another reason may also be inaccuracies in reporting for the data collection itself.

For ease of comparison, the euro (EUR) is used throughout this Report. Within the EEA, currency fluctuations between the EUR and other national currencies are likely to have affected the average prices reported for EEA countries outside the Eurozone.

Conversion of gigabytes to megabytes was done in line with Recital 17 of the Regulation (EU) 2017/920 of the European Parliament and of the Council of 17 May 2017 amending Regulation (EU) No 531/2012, which results in 1 gigabyte (GB) being equal to 1000 megabytes (MB). Operators may apply a different formula, which may slightly affect the accuracy of data.

All retail prices included in the charts exclude VAT. They are an average of prices paid by postpaid and prepaid tariff plan customers. All averages are based on actual minutes of voice calls or actual GB of data, unless expressly stated otherwise.

With regard to wholesale roaming resale access according to Article 3 (4) of the Roaming Regulation, MNOs may charge fair and reasonable prices for components not covered by paragraph 3. Prices may thus be higher than the price caps given in Article 7 (1), Article 9 (1) and Article 12 (1). Some data also include volumes and tariffs coming from roaming in non-EU countries in Europe. It should also be noted that the average wholesale roaming voice tariff for agreements applying Article 3 of the Roaming Regulation might be above the cap because the calculation is based on actual minutes (the Regulation permits to invoice 30 seconds for calls that are shorter).

The EU Roaming Regulation also applies to the EEA EFTA States Norway, Iceland and Liechtenstein and this Report includes indicators from Norway and Liechtenstein.

BEREC notes that some operators and NRAs with regard to the definition of the indicators for active SIM cards (prepaid, postpaid and corporate) misunderstood the definition. This issue mainly happened due to the new template and the new indicators introduced for the data collection. Unfortunately, BEREC within the deadlines could not solve this issue. This means, that some respondents did not report the corporate customers also under prepaid and postpaid SIM cards. This circumstance leads to misleading conclusions for some countries (increase of volumes per subscriber, ARRPUS, etc.), as the denominator for active SIM card was underestimated.

Specifically regarding data on connected objects/devices, it is worth mentioning that roaming providers may draw on different methodologies to differentiate between connected objects/devices and mobile subscribers. In addition, as permanent roaming is defined bilaterally by roaming providers during wholesale negotiations, the data provided for permanent roaming may refer to different types of usage.

As for the data previously included in the Transparency and Comparability Report, it is worth noting that a comparison of different years was introduced for the first time in this Report.



# **Annex II: Regulatory evolution**

The ERG initially worked on the long-standing issue of high prices for international roaming services. Following its creation in January 2010, BEREC took over responsibility for this work from the ERG.

## The 2007 Regulation

In 2005, the ERG undertook a study on international roaming that concluded that the EC Regulatory Framework did not provide the necessary tool-kit for NRAs to tackle the problems identified. The ERG wrote to the European Commission in December 2005 highlighting its concerns.

After significant debate, the first Regulation on international roaming services was published on 29 June 2007. The primary provisions capped wholesale and retail charges for voice calls under Eurotariff and set a number of transparency provisions to help ensure that consumers were well informed. The provisions of the Regulation entered into force at different times, with retail and transparency provisions taking full effect by the end of September 2007 and wholesale provisions calculated annually from the end of August 2007<sup>12</sup>.

### The 2009 amended Regulation

On 22 April 2009, the European Parliament (EP) adopted Regulation (EC) No. 544/2009 at first reading, with a view to amending Regulation (EC) No. 717/2007. Subsequently, on 8 June 2009, the Council of EU Telecoms Ministers formally adopted the new EU roaming rules approved by the European Parliament. The definitive text of Regulation (EC) No. 544/2009 was published in the Official Journal of the European Union on 29 June 2009. 13,14

In particular, the Regulation introduced measures related to price regulation of voice and SMS roaming services at both retail and wholesale levels, and data roaming services at wholesale level, applicable from 1 July 2009 to 30 June 2012.

From July 2010 to June 2012, additional retail transparency measures to protect consumers from "bill shock" when using data roaming services were introduced.

#### The 2012 Regulation

On 30 May 2012 the Council of the European Union approved the International Roaming Regulation III,<sup>15</sup> which entered into force on 1 July 2012.<sup>16</sup>

The Regulation introduced the retail and wholesale roaming measures applicable from 1 July 2012, including wholesale and retail price regulation for voice, SMS and data roaming services, with wholesale caps for all roaming services and retail caps for data roaming services

<sup>&</sup>lt;sup>12</sup> In Norway and Iceland the 2007 Regulation was in force from the end of 2007 to the 2<sup>nd</sup> quarter 2010.

<sup>&</sup>lt;sup>13</sup> http://eur-lex.europa.eu/LexUriServ/LexUriServ.do?uri=OJ:L:2009:167:0012:0023:EN:PDF.

<sup>&</sup>lt;sup>14</sup> From the 3<sup>rd</sup> quarter 2009 to the 1<sup>st</sup> quarter 2010, Regulation 544/2009 applied in the EU while the first Roaming Regulation (EC) No. 717/2007 remained in force in Norway, Iceland and Liechtenstein, with slightly higher voice caps, no SMS caps and no wholesale data cap.

<sup>&</sup>lt;sup>15</sup> http://eur-lex.europa.eu/LexUriServ/LexUriServ.do?uri=OJ:L:2012:172:0010:0035:EN:PDF.

<sup>&</sup>lt;sup>16</sup> With regard to the EEA EFTA countries, it must be noted that the Roaming Regulation applies in these countries as from 7 December (Norway and Liechtenstein) and 21 December (Iceland) 2012.

decreasing on an annual basis. In addition, the obligation for mobile network operators (MNOs) to meet all reasonable requests for wholesale roaming access was introduced and the safeguard mechanisms were extended.

## The 2012 Regulation as amended by Regulation (EU) No. 2120/2015

On 3 April 2014, the European Parliament took up the position, within the framework of the procedure for the adoption of a Regulation for a European Single Market for Electronic Communications (TSM Regulation), to abolish retail roaming surcharges in order to allow customers to "Roam Like at Home" (RLAH) with a fair use limit.

Regulation (EU) No. 2015/2120,<sup>17</sup> adopted by the European Parliament on 27 October 2015 and published in the Official Journal of 26 November 2015, includes amendments to Roaming Regulation No. 531/2012,<sup>18</sup> the main one being the principle of Roam Like At Home, i.e. requiring roaming providers not to levy any surcharge in addition to the domestic retail price on roaming customers as of 15 June 2017 (RLAH tariffs).

However, there are several cases where the roaming provider is allowed to apply surcharges and the possibility for a roaming provider to apply for authorisation to apply a surcharge was created. Furthermore, similar to the provisions set out in the third Roaming Regulation, roaming providers can also offer alternative roaming tariffs as an alternative to RLAH and customers may deliberately choose those alternative tariffs.

It should further be mentioned that the Roaming Regulation also established a transitional period, from the 30 April 2016 to 14 June 2017, where operators could apply a surcharge in addition to the domestic price for the provision of retail roaming regulated services.

The amendments to the Roaming Regulation resulted in an update of the BEREC Benchmark Report, which from this period onwards included indicators on volumes and revenues for RLAH, RLAH+ (non-compliance with/exceeding the FUP), RLAH+ (derogation) and alternative tariffs offered by operators.

#### The 2012 Regulation as amended by Regulation (EU) No. 2017/920

Regulation (EU) No. 2017/920<sup>19</sup> adopted by the European Parliament on 17 May 2017 and published in the Official Journal of 9 June 2017 includes amendments to Roaming Regulation No. 531/2012,<sup>20</sup> the main one regarding new wholesale prices for voice, SMS and data services that entered into force on 15 June 2017. Also, its amendments included new provisions for wholesale agreements to prevent permanent roaming and the requirement to collect data about the evolution of actual wholesale roaming rates for unbalanced traffic between providers of roaming services, and on the relationship between retail prices, wholesale charges and wholesale costs for roaming services.

The amendments to the Roaming Regulation resulted in an update of the BEREC Benchmark Report, and from that period onwards, the Report included the lowest charged as proxy wholesale costs for roaming services and those new clauses to prevent permanent roaming

<sup>&</sup>lt;sup>17</sup> Available at: <a href="http://eur-lex.europa.eu/legal-content/en/TXT/?uri=CELEX%3A32015R2120.">http://eur-lex.europa.eu/legal-content/en/TXT/?uri=CELEX%3A32015R2120.</a>

<sup>&</sup>lt;sup>18</sup> Available at: <a href="http://eur-lex.europa.eu/legal-content/EN/TXT/?uri=celex%3A32012R0531.">http://eur-lex.europa.eu/legal-content/EN/TXT/?uri=celex%3A32012R0531.</a>

<sup>&</sup>lt;sup>19</sup> Available at: <a href="http://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX:32017R0920">http://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX:32017R0920</a>.

<sup>&</sup>lt;sup>20</sup> Available at: http://eur-lex.europa.eu/legal-content/EN/TXT/?uri=celex%3A32012R0531.

introduced in the roaming wholesale agreements. In 2019, an additional section in the questionnaire was introduced which requested data on roaming for connected objects/devices.

## Recast of the Roaming Regulation by Regulation (EU) 2022/612

To further reduce the burden of MVNOs and roaming providers in outbound roaming countries, the price regulation of roaming services was extended and a glide path was introduced to further reduce the caps for voice, SMS and data roaming services.

In addition to confirming the measures contained in the previous Roaming Regulation, the 2022 Roaming Regulation on the one hand extended the transparency measures aiming by requiring roaming providers to inform end users when roaming on non-terrestrial networks, as well as including information on potential additional charges which can be incurred when using value-added services. Additionally, the requirement was introduced to offer the same QoS to roaming subscribers as available to them at home, provided the network technologies and generations necessary to do so are available in visited country. Finally, a requirement to provide information about local options in the Welcome SMS was added due to the lack of harmonisation of means of access to emergency services for disabled end users,

With the recast of the Roaming Regulation, the roaming data collection also underwent several changes. In particular, the previously separate International Roaming Benchmark Report (IRBMK) and the Transparency and Comparability Report (TACR) were merged into one report. With regard to the data previously collected for the IRBMK, the distinction between group and non-group wholesale roaming volumes and revenues, billed RoW minutes, local break-out, and roaming volumes on a per-country basis were removed from the scope of the data collection.

In accordance with the requirements of the Roaming Regulation, new indicators were added for corporate subscribers (in addition to prepaid and postpaid subscribers), wholesale volumes and revenues on trading platforms, and retail revenues as well as wholesale volumes and revenues for roaming on non-terrestrial networks. The data on non-terrestrial wholesale charges per unit were included in this report. Other criteria will be included from the next report onwards.

In addition, one section to be completed on a voluntary basis was introduced to allow for monitoring roaming developments in the Western Balkan region. The data provided for this section may be published in the future.

With regard to the data previously collected for the TACR, new sections were added regarding transparency measures on the wholesale level, and the offer of 5G roaming services was requested at a more detailed, country-specific level. Additional questions were introduced regarding, amongst other things, financial cut-off limits, fair use policies, and wholesale offers for connected objects/devices. The questionnaire circulated among NRAs no longer requested data on the availability of information available to end users on the websites of NRAs and on information facilitating the comparison of tariffs. Instead, a section on regulatory practice as well as a section on provider complaints were added.



# **Annex III: List of respondents**

Operators that provided data for the period 1 October 2023 – 30 September 2024:

# **Austria**

A1 Telekom Austria Cubic Telecom Dialog Telekom HoT Telekom

Hutchison 3G Austria

Kabelplus

LTK

Lycamobile Mass Response

MTEL

Porsche Smart Mobility

**RMTS** 

T-Mobile Austria

# **Belgium**

Proximus
Telenet Group
Orange Belgium
Lyca Mobile
Mobile Vikings

# **Bulgaria**

Vivacom Bulgaria Yettel Bulgaria A1 Bulgaria

#### Croatia

Hrvatski Telekom A1 Hrvatska Telemach

# **Cyprus**

Cablenet Cyta EPIC Primetel

#### **Czech Republic**

ČEZ Prodej O2 Czech Republic Tesco Mobile ČR

T-Mobile Czech Republic Vodafone Czech Republic

#### Denmark

Hi3G Denmark

Nuuday Telenor TeliaDanmark Telmore

Eesy Yousee Relatel

TDC Erhverv

## Estonia

Telia Estonia Elisa Eesti TELE 2 Eesti

#### **Finland**

DNA

Elisa Corporation Telia Finland

#### **France**

Orange France

**SFR** 

Bouygues Telecom

Free Mobile

Orange Caraïbes

SRR BTBD Lycamobile Coriolis

La Poste Mobile



## Germany

Deutsche Telekom

Freenet

Lebara Mobile Germany

Lycamobile Europe

Sipgate

Telefónica Germany

**United Internet** 

Vodafone

#### Greece

**COSMOTE Mobile** 

Vodafone Panafon

Nova

## Hungary

Yettel Magyarország Zrt.

Magyar Telekom Nyrt.

Vodafone Magyarország Zrt.

Digi Kft.

#### Ireland

Eircom Limited

Three Ireland (Hutchison) Limited

Lycamobile Ireland Limited

Tesco Mobile Ireland

Vodafone Ireland

Virgin Media Ireland Limited

#### Italy

**Daily Telecom** 

Digi Italy

Iliad Italia S.p.A.

Fastweb

Irideos

Kena Mobile

Lycamobile

**Nextus** 

Optima Italia

Poste Pay

Rabona

Tim

Tiscali

Vianova

Vodafone

Wind Tre S.p.A.

#### Latvia

Bite Latvia

LatvijasMobilaisTelefons

Tele2

#### Liechtenstein

Salt (Liechtenstein)

Telecom Liechtenstein

Swisscom (Schweiz)

#### Lithuania

Telia Lietuva

Tele2

Bite Lietuva

Teledema

### Luxembourg

**POST** 

Proximus Luxembourg

Orange Communications Luxembourg

#### Malta

**Epic Communications Ltd** 

GO plc

Melita Ltd

#### **Netherlands**

**Budget Mobiel** 

**KPN** 

Lebara

Lycamobile

Odido Netherlands (T-Mobile Netherlands)

Vodafone Libertel

youfone

## **Norway**

Ice

Fjordkraft

Lycamobile

Telenor

Telia Norge

# **Poland**

P4

Polkomtel

T-Mobile Polska

Orange Polska

Lycamobile

Premium Mobile

# **Portugal**

NOS Comunicações, S.A.

MEO – Serviços de Comunicações e

Multimédia, S.A.

Vodafone Portugal – Comunicações

Pessoais, S.A.

NOWO Communications, S.A.

Lycamobile Portugal, Lda

### Romania

Orange România RCS & RDS Telekom Romania Mobile Communications Vodafone Romania

# **Slovak Republic**

O2 Slovakia Orange Slovensko Slovak Telekom 4ka

#### Slovenia

TELEKOM SLOVENIJE, D.D.
A1 Slovenija d.d.
TELEMACH D.O.O.
T-2 d.o.o.
HOT mobil, telekomunikacije in storitve d.o.o.

# **Spain**

Aire Networks
Digi Spain Telecom, S. L.
Orange Espagne, S. A. Unipersonal
Telefónica Móviles de España, S. A.
Vodafone Espana, S. A. Unipersonal
Xfera Móviles, S. A. Unipersonal (Yoigo)

# Sweden

Hi3G Access Telenor Sverige Telia Company Tele2 Sverige

