From: Suzanne Wood
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:09:44

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Suzanne Wood (United States)

From: Derek Watkins
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:08:56

Dear Sir / Madam.

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[NN#1v2]

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The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

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Thank you,

Derek Watkins (United States)

From: Donald Gash
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:08:50

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[NN#1v2]

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[SpS#2v2]

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Thank you,

Donald Gash (United States)

From: Hermineh Miller
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:08:43

Dear Sir / Madam,

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[NN#1v2]

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Thank you,

Hermineh Miller (United States)

From: <u>Marcus Jones</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:08:08

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[NN#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Marcus Jones (United States)

From: <u>Juli Hennessee</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:08:08

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Juli Hennessee (United States)

From: Heinz Scholz M.D.

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:07:58

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

Heinz Scholz M.D. (Canada)

From: <u>Jean-Sébastien Fafard</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:07:14

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Jean-Sébastien Fafard (Canada)

From: William Robinson
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:07:14

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[NN#1v2]

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[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

William Robinson (United States)

From: Alastair Preston
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:06:33

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

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Thank you,

Alastair Preston (Canada)

From: <u>Lucy Duroche</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:06:32

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Thank you,

Lucy Duroche (United States)

From: <u>Juanita Hull</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:05:33

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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Thank you,

Juanita Hull (United States)

From: <u>Dan Blake</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:05:31

Dear Sir / Madam,

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In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Dan Blake (Canada)

From: <u>T Hamboyan Harrison</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:05:01

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

T Hamboyan Harrison (United States)

From: toby dolinka

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:04:26

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

toby dolinka (United States)

From: <u>Venkatesh K.N.</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:04:08

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

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[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

Venkatesh K.N. (India)

From: Kelsey Laubenstein
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:03:20

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Kelsey Laubenstein (United States)

From: <u>Ian Hackett</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:02:31

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Ian Hackett (United States)

From: <u>alix liddle</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:02:22

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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Thank you,

alix liddle (United Kingdom)

From: <u>David Hertko</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:02:14

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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Thank you,

David Hertko (United States)

From: <u>David Lennam</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:01:54

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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Thank you,

David Lennam (Canada)

From: Sabrina Port
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:01:54

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[NN#1v2]

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[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

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The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Sabrina Port (Canada)

From: <u>Lynne Bursic</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:01:53

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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Thank you, Lynne Bursic. USA

Lynne Bursic (United States)

From: <u>Kyle Kleckner</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:01:53

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Thank you,

Kyle Kleckner (United States)

From: <u>Carolyn Perkins</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:01:53

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From: Jesse Brook
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:01:53

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Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Jesse Brook (Canada)

From: Andrea Chitouras
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:01:53

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

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Thank you,

Andrea Chitouras (United States)

From: Christopher Topham
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:01:52

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

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Thank you,

Christopher Topham (Canada)

From: Pierre Champagne
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:01:52

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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[SpS#2v2]

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Thank you,

Pierre Champagne (Canada)

From: <u>Julius Simmons</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:00:08

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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Thank you,

Julius Simmons (United States)

From: <u>Daniel Marzani</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:00:05

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[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Daniel Marzani (United States)

From: <u>Catherine DeGraw</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:59:58

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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Thank you,

Catherine DeGraw (United States)

From: <u>Valerie Snyder</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:59:11

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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[SpS#2v2]

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Thank you,

Valerie Snyder (United States)

From: Barb baker
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:58:59

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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Thank you,

Barb baker (United States)

From: Ron Jupp
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:58:57

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Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Ron Jupp (Canada)

From: John Rafalak

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:58:55

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

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Thank you,

John Rafalak (United States)

From: <u>Leo Coyle</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:58:00

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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Thank you,

Leo Coyle (United States)

From: Lori Leigh
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:57:35

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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Thank you,

Lori Leigh (United States)

From: <u>Barbara Wyly</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:57:29

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Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

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[TM#1v2]

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Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Barbara Wyly (United States)

From: <u>Thomas Desrosiers</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:56:28

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

Thomas Desrosiers (Canada)

From: Gerry Cunningham
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:56:26

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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Thank you,

Gerry Cunningham (United States)

From: <u>Jennifer Tett</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:56:22

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

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[TM#1v2]

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Thank you,

Jennifer Tett (Canada)

From: Peter Reum
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:56:12

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Peter Reum (United States)

From: Nicole Chaplain-Pearman
NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:55:31

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Nicole Chaplain-Pearman (Canada)

From: <u>Tim Young</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:55:19

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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[SpS#1v2]

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Thank you,

Tim Young (Canada)

From: Zita Jimenez

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:55:16

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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Thank you,

Zita Jimenez (United States)

From: Robert Twiddy
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:54:50

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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Thank you,

Robert Twiddy (Canada)

From: <u>Nigel Wigzell</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:54:21

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[NN#1v2]

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[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Nigel Wigzell (Canada)

From: <u>Jason Day</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:53:26

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

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[TM#1v2]

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Thank you,

Jason Day (United States)

From: Ross McKee
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:53:21

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

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Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Ross McKee (Canada)

From: Steven Reid
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:53:18

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

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Thank you,

Steven Reid (Canada)

From: <u>Duncan Shields</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:53:15

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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[SpS#1v2]

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[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Duncan Shields (Canada)

From: <u>James Briere</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:52:49

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

James Briere (United States)

From: <u>Mahmuda Zuberi</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:52:08

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Thank you,

Mahmuda Zuberi (Canada)

From: Ramiro Herrera
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:51:51

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Ramiro Herrera (United States)

From: Sheila Trujillo
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:51:23

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Sheila Trujillo (United States)

From: <u>Daniel Salehi</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:51:02

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Daniel Salehi (Canada)

From: Pat Chefalo
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:50:05

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[SpS#2v2]

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Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

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Thank you,

Pat Chefalo (United States)

From: Peter Unterweger
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:49:56

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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Thank you,

Peter Unterweger (United States)

From: <u>Margaret G. Rego</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:49:47

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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[SpS#1v2]

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Thank you,

Margaret G. Rego (Puerto Rico)

From: Alicyn Simpson
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:49:34

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Alicyn Simpson (United States)

From: Nick Taylor
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:49:34

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Nick Taylor (United States)

From: Norman Mearns
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:49:17

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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Thank you,

Norman Mearns (United States)

From: <u>Mahmuda Zuberi</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:49:00

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Mahmuda Zuberi (Canada)

From: Jon Brown
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:48:33

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

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[SpS#1v2]

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[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Jon Brown (United States)

From: David Kochberg
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:48:04

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

David Kochberg (Canada)

From: John Frey
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:47:50

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

John Frey (United States)

From: Kenneth Miller
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:47:41

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

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[TM#1v2]

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Thank you,

Kenneth Miller (United States)

From: Bernadine Helriegel
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:47:11

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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[SpS#1v2]

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[SpS#2v2]

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Thank you,

Bernadine Helriegel (United States)

From: Bobbie Best
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:46:46

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Bobbie Best (United States)

From: Remi Thibault

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:46:22

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

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Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[TM#1v2]

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Thank you,

Remi Thibault (Canada)

From: <u>Carl Tardi</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:46:19

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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Thank you,

Carl Tardi (Canada)

From: <u>Darren Page</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:46:15

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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[SpS#1v2]

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Thank you,

Darren Page (United States)

From: Kevin Smith
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:46:02

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Kevin Smith (United States)

From: <u>Jonah Moses</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:45:54

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[TM#1v2]

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T	hank	C y	ou,

Jonah

Jonah Moses (Canada)

From: Jim Eppelin
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:45:50

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

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[SpS#1v2]

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[SpS#2v2]

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Thank you,

Jim Eppelin (United States)

From: Sylvene Trudel
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:45:34

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

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Thank you,

Sylvene Trudel (Canada)

From: Theodora Crawford
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:45:29

Dear Sir or Madam,

Your proposal to commercialize the Internet closes the door on freedom of speech! Any moneyed interest would be able to post anything whether benevolent or not. I assume the regulators being addressed include these very moneyed interests...and some may not be at all benevolent!

Dictators control communication. We don't need them!

Theodora Crawford (United States)

From: <u>Chris Thorsen</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:45:17

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Chris Thorsen (United States)

From: <u>Yvonne Henderson</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:45:15

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

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Thank you,

Yvonne Henderson (United States)

From: Erin Daly
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:45:13

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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Thank you,

Erin Daly (United States)

From: <u>Tony Wacheski</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:45:13

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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[SpS#1v2]

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[SpS#2v2]

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Thank you,

Tony Wacheski (Canada)

From: Brie Gyncild

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:44:58

Dear Sir / Madam.

Thank you for soliciting stakeholder comment regarding the BEREC net neutrality guidelines.

As you know, the Internet has become a vital part of everyday life internationally - for work, education, entertainment, medical care, financial management, family and social communication, and almost every other area of our lives.

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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Recital 7 of the Regulation defines the types of commercial practices that require national regulators to intervene. However, the language of this recital that "National regulatory and other competent authorities should be empowered to intervene" and "should be required, as

part of their monitoring and enforcement function, to intervene" only provides the minimum floor for regulatory intervention and not a maximum ceiling of the scope of this regulation. National Regulatory Authorities have a strict mandate to implement the restriction on harmful commercial practices of Article 3(2) of the Regulation. This means that a slower (and resource-intensive) case-by-case approach is not an appropriate implementation of the legislation.

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

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[SpS#2v2]

Specialised services allowed under the EU Regulation must come with their own capacity, separate from the Internet access service. They cannot undercut the average maximum bandwidth that the EU Regulation guarantees.

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

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The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Paragraph 63 of BEREC's draft guidelines interpret "reasonable traffic management" in a way which is inconsistent with the legislator's intentions. The draft guidelines would allow far too broad class-based traffic management measures. These would be based on the functionality of the service and protocol used, but it seems clear from recital 9 and the structure of Article 3(3) of the Regulation that the legislator only intended "reasonable"

measures" to be based on the Quality of Service requirements of traffic (classes for sensitivity to latency, jitter, packet loss and bandwidth).

According to the proportionality principle and paragraph 58 of the draft guidelines, all forms of user-controlled quality of service and consumption based traffic management should be applied and exhausted before more intrusive measures are taken. Therefore, BEREC should bring paragraphs 54, 55, 57 and 63 more clearly into line with the EU Regulation.

Thank you,

Brie Gyncild (United States)

From: <u>Isaac LePes</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:44:30

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

Isaac LePes (United States)

From: <u>Evelyn Haas</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:44:29

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

Evelyn Haas (United States)

From: <u>Gregory Hall</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:44:18

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

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[TM#1v2]

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Thank you,

Gregory Hall (Canada)

From: <u>Jan Stevens</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:43:42

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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Thank you,

Jan Stevens (United States)

From: phil wagner
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:43:35

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

phil wagner (United States)

From: Zachary Schaefer
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:43:21

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

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Thank you,

Zachary Schaefer (United States)

From: Arlyne London
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:43:15

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[SpS#2v2]

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Thank you,

Arlyne London (United States)

From: <u>Dixie Davis</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:42:58

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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Thank you,

Dixie Davis (Canada)

From: <u>Mark Swiecki</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:42:45

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[NN#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Mark Swiecki (United States)

From: Nancy Pates-Riches
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:42:14

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

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Thank you,

Nancy Pates-Riches (United States)

From: Susan Sielke
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:41:52

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

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Thank you,

Susan Sielke (United States)

From: <u>Daniel Potts</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:41:50

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Daniel Potts (United Kingdom)

From: <u>Erum Z</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:41:50

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Erum Z (Canada)

From: Chandra Bulucon
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:41:01

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

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[SpS#2v2]

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Thank you,

Chandra Bulucon (Canada)

From: thomas blazier
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:40:01

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[NN#1v2]

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Thank you,

thomas blazier (United States)

From: <u>Mark Staebler</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:39:59

Dear Sir / Madam.

Kindly accept this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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Thank you,

Mark Staebler (United States)

From: <u>Holger Mathews</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:39:38

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In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Holger Mathews (United States)

From: <u>Matt Mandel</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:39:30

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

Matt Mandel (United States)

From: Rasho Donchev
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:37:34

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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Thank you,

Rasho Donchev (Bulgaria)

From: <u>Margaret Nyburg</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:37:21

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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Thank you,

Margaret Nyburg (United States)

From: <u>Martin O"Gleman</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:36:21

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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Thank you,

Martin O'Gleman (Canada)

From: <u>Lenora Roedner</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:36:05

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[NN#1v2]

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[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Lenora Roedner (United States)

From: Anne Rodman
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:36:02

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

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Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[SpS#2v2]

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Thank you,

Anne Rodman (United States)

From: Anne Rodman
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:36:00

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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Thank you,

Anne Rodman (United States)

From: <u>Mary Anne McFadden</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:35:44

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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[SpS#1v2]

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Thank you,

Mary Anne McFadden (United States)

From: <u>Jhene Canody</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:35:41

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Jhene Canody (United States)

From: Peter Pillmore
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:34:35

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

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Thank you,

Peter Pillmore (United States)

From: Peter Pillmore
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:34:34

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Thank you,

Peter Pillmore (United States)

From: <u>Marie Askins</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:34:06

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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[SpS#1v2]

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Thank you,

Marie Askins (United States)

From: Gloria Barnett

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:34:00

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[TM#1v2]

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Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Gloria Barnett (United States)

From: <u>Charlene Hidalgo</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:33:49

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

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Thank you,

Charlene Hidalgo (United States)

From: <u>Marcus Mulkins</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:33:40

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Thank you,

Marcus Mulkins (United States)

From: Bruce Higgins
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:33:39

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Thank you,

Bruce Higgins (United States)

From: G Fraser
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:32:16

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

G Fraser (Canada)

From: <u>Margarita Politte</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:31:50

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Margarita Politte (United States)

From: Jack Reid
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:31:49

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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Thank you,

Jack Reid (Canada)

From: Bruce Littlefield

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:31:16

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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Thank you,

Bruce Littlefield (United States)

From: Patrick Crawford

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:31:12

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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[SpS#1v2]

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Thank you,

Patrick Crawford (United States)

From: Patricia Russo
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:30:38

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Patricia Russo (Canada)

From: <u>Janet Barker</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:29:53

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[SpS#2v2]

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Thank you,

Janet Barker (United States)

From: <u>Carol Bentley</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:27:47

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Carol Bentley (United States)

From: <u>Max Dziuba</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:27:35

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

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Thank you,

Max Dziuba (Australia)

From: <u>Harold Guy</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:27:32

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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that a slower (and resource-intensive) case-by-case approach is not an appropriate implementation of the legislation.

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[SpS#1v2]

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[SpS#2v2]

Specialised services allowed under the EU Regulation must come with their own capacity, separate from the Internet access service. They cannot undercut the average maximum

bandwidth that the EU Regulation guarantees.

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

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[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Paragraph 63 of BEREC's draft guidelines interpret "reasonable traffic management" in a way which is inconsistent with the legislator's intentions. The draft guidelines would allow far too broad class-based traffic management measures. These would be based on the functionality of the service and protocol used, but it seems clear from recital 9 and the structure of Article 3(3) of the Regulation that the legislator only intended "reasonable measures" to be based on the Quality of Service requirements of traffic (classes for sensitivity to latency, jitter, packet loss and bandwidth).

According to the proportionality principle and paragraph 58 of the draft guidelines, all

forms of user-controlled quality of service and consumption based traffic management should be applied and exhausted before more intrusive measures are taken. Therefore, BEREC should bring paragraphs 54, 55, 57 and 63 more clearly into line with the EU Regulation.

Thank you,

Harold Guy (United States)

From: Brenda Wissa
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:27:30

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

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Thank you,

Brenda Wissa (United States)

From: Derrick Vaughn
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:26:59

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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Thank you,

Derrick Vaughn (United States)

From: <u>Liz Chappell</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:26:49

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[SpS#1v2]

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[SpS#2v2]

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Thank you,

Liz Chappell (Canada)

From: <u>fatemeh nassirian</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:26:35

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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Thank you,

fatemeh nassirian (United States)

From: thomas (rick) mcaulay
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:26:01

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

thomas (rick) meaulay (Canada)

From: Sharon Wojno
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:25:31

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

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[SpS#1v2]

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Thank you,

Sharon Wojno (United States)

From: <u>Kathleen Ryan</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:25:22

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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[SpS#1v2]

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[SpS#2v2]

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Thank you,

Kathleen Ryan (United States)

From: Sandra F Wilson
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:25:14

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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Thank you,

Sandra F Wilson (United States)

From: <u>Jennifer Heneghar</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:25:12

Dear Sir / Madam.

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[NN#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Jennifer Heneghan (United States)

From: <u>Claire Carsman</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:25:07

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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[SpS#1v2]

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

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According to the proportionality principle and paragraph 58 of the draft guidelines, all forms of user-controlled quality of service and consumption based traffic management should be applied and exhausted before more intrusive measures are taken. Therefore, BEREC should bring paragraphs 54, 55, 57 and 63 more clearly into line with the EU Regulation.

Thank you,

Claire Carsman (United States)

From: <u>Jeffrey Alguire</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:24:30

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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Recital 7 of the Regulation defines the types of commercial practices that require national regulators to intervene. However, the language of this recital that "National regulatory and other competent authorities should be empowered to intervene" and "should be required, as part of their monitoring and enforcement function, to intervene" only provides the minimum floor for regulatory intervention and not a maximum ceiling of the scope of this regulation. National Regulatory Authorities have a strict mandate to implement the

restriction on harmful commercial practices of Article 3(2) of the Regulation. This means that a slower (and resource-intensive) case-by-case approach is not an appropriate implementation of the legislation.

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

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[SpS#1v2]

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[SpS#2v2]

Specialised services allowed under the EU Regulation must come with their own capacity,

separate from the Internet access service. They cannot undercut the average maximum bandwidth that the EU Regulation guarantees.

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

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Paragraph 63 of BEREC's draft guidelines interpret "reasonable traffic management" in a way which is inconsistent with the legislator's intentions. The draft guidelines would allow far too broad class-based traffic management measures. These would be based on the functionality of the service and protocol used, but it seems clear from recital 9 and the structure of Article 3(3) of the Regulation that the legislator only intended "reasonable measures" to be based on the Quality of Service requirements of traffic (classes for sensitivity to latency, jitter, packet loss and bandwidth).

According to the proportionality principle and paragraph 58 of the draft guidelines, all forms of user-controlled quality of service and consumption based traffic management should be applied and exhausted before more intrusive measures are taken. Therefore, BEREC should bring paragraphs 54, 55, 57 and 63 more clearly into line with the EU Regulation.

Thank you,

Jeffrey Alguire (United States)

From: <u>Teena Wildman</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:24:12

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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[SpS#2v2]

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Thank you,

Teena Wildman (United States)

From: William Cox
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:24:00

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Recital 7 of the Regulation defines the types of commercial practices that require national regulators to intervene. However, the language of this recital that "National regulatory and other competent authorities should be empowered to intervene" and "should be required, as part of their monitoring and enforcement function, to intervene" only provides the minimum floor for regulatory intervention and not a maximum ceiling of the scope of this regulation. National Regulatory Authorities have a strict mandate to implement the

restriction on harmful commercial practices of Article 3(2) of the Regulation. This means that a slower (and resource-intensive) case-by-case approach is not an appropriate implementation of the legislation.

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Specialised services allowed under the EU Regulation must come with their own capacity,

separate from the Internet access service. They cannot undercut the average maximum bandwidth that the EU Regulation guarantees.

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Paragraph 63 of BEREC's draft guidelines interpret "reasonable traffic management" in a way which is inconsistent with the legislator's intentions. The draft guidelines would allow far too broad class-based traffic management measures. These would be based on the functionality of the service and protocol used, but it seems clear from recital 9 and the structure of Article 3(3) of the Regulation that the legislator only intended "reasonable measures" to be based on the Quality of Service requirements of traffic (classes for sensitivity to latency, jitter, packet loss and bandwidth).

According to the proportionality principle and paragraph 58 of the draft guidelines, all forms of user-controlled quality of service and consumption based traffic management should be applied and exhausted before more intrusive measures are taken. Therefore, BEREC should bring paragraphs 54, 55, 57 and 63 more clearly into line with the EU Regulation.

Thank you,

William Cox (United States)

From: <u>David Haynes</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:23:58

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Recital 7 of the Regulation defines the types of commercial practices that require national regulators to intervene. However, the language of this recital that "National regulatory and other competent authorities should be empowered to intervene" and "should be required, as part of their monitoring and enforcement function, to intervene" only provides the minimum floor for regulatory intervention and not a maximum ceiling of the scope of this regulation. National Regulatory Authorities have a strict mandate to implement the

restriction on harmful commercial practices of Article 3(2) of the Regulation. This means that a slower (and resource-intensive) case-by-case approach is not an appropriate implementation of the legislation.

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Specialised services allowed under the EU Regulation must come with their own capacity,

separate from the Internet access service. They cannot undercut the average maximum bandwidth that the EU Regulation guarantees.

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Paragraph 63 of BEREC's draft guidelines interpret "reasonable traffic management" in a way which is inconsistent with the legislator's intentions. The draft guidelines would allow far too broad class-based traffic management measures. These would be based on the functionality of the service and protocol used, but it seems clear from recital 9 and the structure of Article 3(3) of the Regulation that the legislator only intended "reasonable measures" to be based on the Quality of Service requirements of traffic (classes for sensitivity to latency, jitter, packet loss and bandwidth).

According to the proportionality principle and paragraph 58 of the draft guidelines, all forms of user-controlled quality of service and consumption based traffic management should be applied and exhausted before more intrusive measures are taken. Therefore, BEREC should bring paragraphs 54, 55, 57 and 63 more clearly into line with the EU Regulation.

Thank you,

David Haynes (United States)

From: Melanie Kuhn
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:23:44

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Recital 7 of the Regulation defines the types of commercial practices that require national regulators to intervene. However, the language of this recital that "National regulatory and other competent authorities should be empowered to intervene" and "should be required, as part of their monitoring and enforcement function, to intervene" only provides the minimum floor for regulatory intervention and not a maximum ceiling of the scope of this regulation. National Regulatory Authorities have a strict mandate to implement the

restriction on harmful commercial practices of Article 3(2) of the Regulation. This means that a slower (and resource-intensive) case-by-case approach is not an appropriate implementation of the legislation.

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

Specialised services allowed under the EU Regulation must come with their own capacity,

separate from the Internet access service. They cannot undercut the average maximum bandwidth that the EU Regulation guarantees.

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

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Paragraph 63 of BEREC's draft guidelines interpret "reasonable traffic management" in a way which is inconsistent with the legislator's intentions. The draft guidelines would allow far too broad class-based traffic management measures. These would be based on the functionality of the service and protocol used, but it seems clear from recital 9 and the structure of Article 3(3) of the Regulation that the legislator only intended "reasonable measures" to be based on the Quality of Service requirements of traffic (classes for sensitivity to latency, jitter, packet loss and bandwidth).

According to the proportionality principle and paragraph 58 of the draft guidelines, all forms of user-controlled quality of service and consumption based traffic management should be applied and exhausted before more intrusive measures are taken. Therefore, BEREC should bring paragraphs 54, 55, 57 and 63 more clearly into line with the EU Regulation.

Thank you,

Melanie Kuhn (United States)

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:23:04

It is very important that EU take the Lead for a free and Net neutrality Internet so we can show rest of the world that we want a free Internet which is for the progress of common education and not only a place for large corporations (especially foreign) which want to make Internet only for their purposes.

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:23:04

It is very important that EU take the Lead for a free and Net neutrality Internet so we can show rest of the world that we want a free Internet which is for the progress of common education and not only a place for large corporations (especially foreign) which want to make Internet only for their purposes.

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:23:03

It is very important that EU take the Lead for a free and Net neutrality Internet so we can show rest of the world that we want a free Internet which is for the progress of common education and not only a place for large corporations (especially foreign) which want to make Internet only for their purposes.

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:22:58

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Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:22:55

It is very important that EU take the Lead for a free and Net neutrality Internet so we can show rest of the world that we want a free Internet which is for the progress of common education and not only a place for large corporations (especially foreign) which want to make Internet only for their purposes.

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:22:53

It is very important that EU take the Lead for a free and Net neutrality Internet so we can show rest of the world that we want a free Internet which is for the progress of common education and not only a place for large corporations (especially foreign) which want to make Internet only for their purposes.

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:22:52

It is very important that EU take the Lead for a free and Net neutrality Internet so we can show rest of the world that we want a free Internet which is for the progress of common education and not only a place for large corporations (especially foreign) which want to make Internet only for their purposes.

From: <u>Mikael Andersson</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:22:50

It is very important that EU take the Lead for a free and Net neutrality Internet so we can show rest of the world that we want a free Internet which is for the progress of common education and not only a place for large corporations (especially foreign) which want to make Internet only for their purposes.

From: Thomas Warren
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:22:33

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Specialised services allowed under the EU Regulation must come with their own capacity,

separate from the Internet access service. They cannot undercut the average maximum bandwidth that the EU Regulation guarantees.

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Paragraph 63 of BEREC's draft guidelines interpret "reasonable traffic management" in a way which is inconsistent with the legislator's intentions. The draft guidelines would allow far too broad class-based traffic management measures. These would be based on the functionality of the service and protocol used, but it seems clear from recital 9 and the structure of Article 3(3) of the Regulation that the legislator only intended "reasonable measures" to be based on the Quality of Service requirements of traffic (classes for sensitivity to latency, jitter, packet loss and bandwidth).

According to the proportionality principle and paragraph 58 of the draft guidelines, all forms of user-controlled quality of service and consumption based traffic management should be applied and exhausted before more intrusive measures are taken. Therefore, BEREC should bring paragraphs 54, 55, 57 and 63 more clearly into line with the EU Regulation.

Thank you,

Thomas Warren (United States)

From: <u>David Kagan</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:22:28

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Recital 7 of the Regulation defines the types of commercial practices that require national regulators to intervene. However, the language of this recital that "National regulatory and other competent authorities should be empowered to intervene" and "should be required, as part of their monitoring and enforcement function, to intervene" only provides the minimum floor for regulatory intervention and not a maximum ceiling of the scope of this regulation. National Regulatory Authorities have a strict mandate to implement the

restriction on harmful commercial practices of Article 3(2) of the Regulation. This means that a slower (and resource-intensive) case-by-case approach is not an appropriate implementation of the legislation.

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Specialised services allowed under the EU Regulation must come with their own capacity,

separate from the Internet access service. They cannot undercut the average maximum bandwidth that the EU Regulation guarantees.

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Paragraph 63 of BEREC's draft guidelines interpret "reasonable traffic management" in a way which is inconsistent with the legislator's intentions. The draft guidelines would allow far too broad class-based traffic management measures. These would be based on the functionality of the service and protocol used, but it seems clear from recital 9 and the structure of Article 3(3) of the Regulation that the legislator only intended "reasonable measures" to be based on the Quality of Service requirements of traffic (classes for sensitivity to latency, jitter, packet loss and bandwidth).

Thank you,

David Kagan (United States)

From: Roberta Jackson
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:22:07

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Roberta Jackson (United States)

From: Ken Putman
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:22:04

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

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Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Ken Putman (Canada)

From: <u>Heidi Erhardt</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:21:58

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Heidi Erhardt (United States)

From: Al Trutter
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:21:51

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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Thank you,

Al Trutter (United States)

From: <u>Marilyn Siddiqi</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:21:49

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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Thank you,

Marilyn Siddiqi (United States)

From: Gary Hull

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:21:48

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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Thank you,

Gary Hull (United States)

From: Sandy Keese
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:21:48

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[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Sandy Keese (United States)

From: Joseph thompson
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:21:48

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[SpS#2v2]

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Thank you,

Joseph thompson (United States)

From: <u>Larry Burgoon</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:21:08

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Thank you,

Larry Burgoon (United States)

From: Peggy Burgin
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:20:27

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Peggy Burgin (United States)

From: <u>Elizabeth Schaeffer</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:20:07

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Elizabeth Schaeffer (United States)

From: melody brown
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:20:02

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

melody brown (United States)

From: <u>Dan Nielsen</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:19:52

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

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Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

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Thank you,

Dan Nielsen (Canada)

From: <u>David Butler</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:19:47

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

David Butler (United States)

From: Robert Albert
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:19:19

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Robert Albert (United States)

From: Cindy Sheaks
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:18:48

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Cindy Sheaks (United States)

From: Robyn Nolta

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:18:20

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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Thank you,

Robyn Nolta (United States)

From: <u>Matthew Barre</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:18:19

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Thank you,

Matthew Barre (United States)

From: Sharon Musson
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:18:12

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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[SpS#1v2]

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Thank you,

Sharon Musson (Canada)

From: Robyn Nolta

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:17:41

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Robyn Nolta (United States)

From: Richard Truong
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:17:41

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Richard Truong (United States)

From: <u>David Leader</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:17:23

Dear Sir / Madam,

The Internet was engineered and designed to be free. It is a social device not a commercial device.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Recital 7 of the Regulation defines the types of commercial practices that require national regulators to intervene. However, the language of this recital that "National regulatory and other competent authorities should be empowered to intervene" and "should be required, as

part of their monitoring and enforcement function, to intervene" only provides the minimum floor for regulatory intervention and not a maximum ceiling of the scope of this regulation. National Regulatory Authorities have a strict mandate to implement the restriction on harmful commercial practices of Article 3(2) of the Regulation. This means that a slower (and resource-intensive) case-by-case approach is not an appropriate implementation of the legislation.

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Specialised services allowed under the EU Regulation must come with their own capacity, separate from the Internet access service. They cannot undercut the average maximum bandwidth that the EU Regulation guarantees.

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Paragraph 63 of BEREC's draft guidelines interpret "reasonable traffic management" in a way which is inconsistent with the legislator's intentions. The draft guidelines would allow far too broad class-based traffic management measures. These would be based on the functionality of the service and protocol used, but it seems clear from recital 9 and the structure of Article 3(3) of the Regulation that the legislator only intended "reasonable"

measures" to be based on the Quality of Service requirements of traffic (classes for sensitivity to latency, jitter, packet loss and bandwidth).

According to the proportionality principle and paragraph 58 of the draft guidelines, all forms of user-controlled quality of service and consumption based traffic management should be applied and exhausted before more intrusive measures are taken. Therefore, BEREC should bring paragraphs 54, 55, 57 and 63 more clearly into line with the EU Regulation.

Thank you,

David Leader (United States)

From: Rebecca Morrill

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:16:58

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

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Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

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Thank you,

Rebecca Morrill (United States)

From: <u>Idin Karuei</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:16:56

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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[SpS#1v2]

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If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Idin Karuei (Canada)

From: LAURA ESPARZA

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:16:56

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

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Thank you,

LAURA ESPARZA (United States)

From: <u>Ismael Cordeiro</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:16:54

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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Thank you,

Ismael Cordeiro (Canada)

From: <u>christine thomas</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:16:53

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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Thank you,

christine thomas (France)

From: <u>Cindy Parrone</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:16:44

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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Thank you,

Cindy Parrone (United States)

From: Scott Drake
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:16:25

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Scott Drake (Canada)

From: Phillip Martin
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:16:22

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Thank you,

Phillip Martin (United States)

From: <u>Dale Goodin</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:15:53

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[SpS#2v2]

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Thank you,

Dale Goodin (United States)

From: roger thomas
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:15:44

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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[SpS#1v2]

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Thank you,

roger thomas (France)

From: Arnold Ruiz
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:15:34

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Arnold Ruiz (United States)

From: josh mong
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:15:25

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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Thank you,

josh mong (United States)

From: <u>Leslie Yardley</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:15:20

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

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Thank you,

Leslie Yardley (Canada)

From: <u>bella burak</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:15:02

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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[SpS#1v2]

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Thank you,

bella burak (United States)

From: Patricia Baldwin
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:15:00

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Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Patricia Baldwin (United States)

From: <u>bella burak</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:14:59

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[SpS#2v2]

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Thank you,

bella burak (United States)

From: <u>Craig Allen</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:14:47

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Thank you,

Craig Allen (United Kingdom)

From: <u>Carole Plourde</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:14:32

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Thank you,

Carole Plourde (United States)

From: <u>Mea Cadwell</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:14:25

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Mea Cadwell (United States)

From: Bet Cecill

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:14:21

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

Bet Cecill (United States)

From: <u>Barbara Orr</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:14:08

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

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Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

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Thank you,

Barbara Orr (United States)

From: <u>kathy weltzin</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:13:55

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

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[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

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Thank you,

kathy weltzin (United States)

From: Patricia Ladd

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:13:43

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Patricia Ladd (United States)

From: Andrew Lenards
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:13:42

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Andrew Lenards (United States)

From: Robertson Walker
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:13:22

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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[SpS#1v2]

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[SpS#2v2]

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Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

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Thank you,

Robertson Walker (Canada)

From: <u>Stephen Markowski</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:13:08

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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Thank you,

Stephen Markowski (United States)

From: Michael Ji
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:12:53

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

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[SpS#1v2]

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[SpS#2v2]

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Thank you,

Michael Ji (United States)

From: <u>James Andrus</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:12:30

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

James Andrus (United States)

From: Glen Monette
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:12:27

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Glen Monette (Canada)

From: Peter Blouin
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:12:22

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

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Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Peter Blouin (Canada)

From: Wendy Hamilton
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:12:17

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

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[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

Wendy Hamilton (United States)

From: M Wire
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:11:51

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

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[SpS#1v2]

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In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

M Wire (United States)

From: <u>Michael Fritz</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:11:51

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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Michael Fritz (United States)

From: <u>lemuel bezares</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:11:50

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Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:11:50

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JUDITH CANTOR (United States)

From: catherine Russell
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:11:50

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Nancy Pape (United States)

From: Robert Machover
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:11:49

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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Thank you,

Robert Machover (United States)

From: <u>James Myers</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:11:49

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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[SpS#2v2]

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Thank you,

James Myers (United States)

From: <u>Mark Locke</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:11:23

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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Thank you,

Mark Locke (United States)

From: George Harrill
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:11:18

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[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

George Harrill (United States)

From: Roberta Carlson
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:11:13

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[SpS#2v2]

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Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

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Thank you,

Roberta Carlson (United States)

From: Lelia and Edward Lloyd

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:11:08

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

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Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

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Thank you,

Lelia and Edward Lloyd (United States)

From: Apollonia Fan
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:10:17

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

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[TM#1v2]

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Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

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Thank you,

Apollonia Fan (Canada)

From: Edward Rengers
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:10:05

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

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[SpS#1v2]

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[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Edward Rengers (United States)

From: <u>Chiara Ogan</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:10:04

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

Chiara Ogan (United States)

From: <u>Vinzon Pingol</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:10:03

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

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Thank you,

Vinzon Pingol (Canada)

From: <u>C JOnes</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:09:41

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

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Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

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Thank you,

C JOnes (United States)

From: Christine Kubiak
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:09:11

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Christine Kubiak (United States)

From: <u>Elizabeth Wahl</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:09:10

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Elizabeth Wahl (United States)

From: jacqui skill

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:08:51

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

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[SpS#1v2]

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Thank you,

jacqui skill (United States)

From: Peter Zimmerman

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:08:43

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

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Thank you,

Peter Zimmerman (United States)

From: Paul Harmon
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:08:28

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

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Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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Thank you,

Paul Harmon (Canada)

From: Kenneth Hundzinski
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:07:27

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration. I am not enthusiastic about fighting corruption worldwide, but I think it is necessary.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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regulation. National Regulatory Authorities have a strict mandate to implement the restriction on harmful commercial practices of Article 3(2) of the Regulation. This means that a slower (and resource-intensive) case-by-case approach is not an appropriate implementation of the legislation.

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

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Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

Specialised services allowed under the EU Regulation must come with their own capacity, separate from the Internet access service. They cannot undercut the average maximum bandwidth that the EU Regulation guarantees.

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Kenneth Hundzinski (United States)

From: <u>Eileen Hale</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:07:20

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Eileen Hale (United States)

From: <u>Juan Caban</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:07:17

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Juan Caban (United States)

From: <u>Kathy Gonzalez</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:06:46

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

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[TM#1v2]

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The Internet is the one thing that has been able to bring people together for good...we need to keep the good and get rid of the bad...

Thank you,

Kathy Gonzalez (United States)

From: <u>Dunn Harding</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:06:34

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[SpS#1v2]

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[TM#1v2]

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In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Dunn Harding (Canada)

From: Henryk Kolny
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:06:33

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

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Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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Thank you,

Henryk Kolny (Canada)

From: Cesare Paolo Umeton
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:06:33

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Cesare Paolo Umeton (Italy)

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To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:06:33

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Thank you,

Henryk Kolny (Canada)

From: Henryk Kolny
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:06:32

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Henryk Kolny (Canada)

From: <u>Michael Neeman</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:05:44

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Michael Neeman (United States)

From: <u>Marianne Stowers</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:05:41

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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Thank you,

Marianne Stowers (United States)

From: Richard Bailey
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:05:11

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Thank you,

Richard Bailey (United States)

From: <u>Harvey Metzger</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:04:50

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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[SpS#1v2]

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Thank you,

Harvey Metzger (United States)

From: Joel Platt

To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:04:32

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Joel Platt (United States)

From: Stephanie Payne
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:04:32

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Stephanie Payne (Canada)

From: <u>Darlene Ingram</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:04:18

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Darlene Ingram (United States)

From: jan bukovnik
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:04:12

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

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Thank you,

jan bukovnik (United States)

From: <u>Lisa Moston</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:03:53

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Lisa Moston (Canada)

From: <u>Gary Putnam</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:03:30

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

Gary Putnam (United States)

From: <u>susan waggoner</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:03:20

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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Thank you,

susan waggoner (United States)

From: Richard Fenner
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:01:58

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Thank you,

Richard Fenner (Canada)

From: Ken & Linda Bailey
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:01:52

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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[SpS#1v2]

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Thank you,

Ken & Linda Bailey (United States)

From: Don Lust
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:01:49

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Don Lust (Canada)

From: <u>Danielle Craig</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:01:36

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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Thank you,

Danielle Craig (United States)

From: Phil Shake
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 19:00:17

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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Thank you,

Phil Shake (United Kingdom)

From: Thomas Jowett
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:59:51

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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Thank you,

Thomas Jowett (Canada)

From: james keats
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:59:50

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[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

james keats (United States)

From: Sergei Gumenyuk
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:59:41

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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Date: 15 July 2016 18:59:41

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Thank you,

John Wolff (United States)

From: <u>John Salvis</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:59:01

Dear Sir / Madam,

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To: NN-Consultation

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Date: 15 July 2016 18:59:01

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Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Patricia Rivait (Canada)

From: Drew V
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:58:47

Dear Sir / Madam.

The internet has become a crucial part of all of our lives synonymous with electricity. It should be treated as such; a utility.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Recital 7 of the Regulation defines the types of commercial practices that require national regulators to intervene. However, the language of this recital that "National regulatory and other competent authorities should be empowered to intervene" and "should be required, as

part of their monitoring and enforcement function, to intervene" only provides the minimum floor for regulatory intervention and not a maximum ceiling of the scope of this regulation. National Regulatory Authorities have a strict mandate to implement the restriction on harmful commercial practices of Article 3(2) of the Regulation. This means that a slower (and resource-intensive) case-by-case approach is not an appropriate implementation of the legislation.

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Specialised services allowed under the EU Regulation must come with their own capacity, separate from the Internet access service. They cannot undercut the average maximum bandwidth that the EU Regulation guarantees.

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Paragraph 63 of BEREC's draft guidelines interpret "reasonable traffic management" in a way which is inconsistent with the legislator's intentions. The draft guidelines would allow far too broad class-based traffic management measures. These would be based on the functionality of the service and protocol used, but it seems clear from recital 9 and the structure of Article 3(3) of the Regulation that the legislator only intended "reasonable"

measures" to be based on the Quality of Service requirements of traffic (classes for sensitivity to latency, jitter, packet loss and bandwidth).

According to the proportionality principle and paragraph 58 of the draft guidelines, all forms of user-controlled quality of service and consumption based traffic management should be applied and exhausted before more intrusive measures are taken. Therefore, BEREC should bring paragraphs 54, 55, 57 and 63 more clearly into line with the EU Regulation.

Thank you,

Drew V (United States)

From: john bankston
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:58:46

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[SpS#2v2]

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Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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Thank you,

john bankston (United States)

From: <u>Francis Demuro</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:57:47

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[SpS#1v2]

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

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Thank you,

Francis Demuro (United States)

From: Cheryl MacKenzie
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:57:16

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[SpS#1v2]

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Thank you,

Cheryl MacKenzie (Canada)

From: <u>Ellen Halbert</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:57:15

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Ellen Halbert (United States)

From: phil chaban
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:57:12

Dear Sir / Madam,

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[NN#1v2]

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The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

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Thank you,

phil chaban (United States)

From: Sarah Petzel
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:56:58

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[SpS#2v2]

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Thank you,

Sarah Petzel (United States)

From: <u>Huw Gregory</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:56:24

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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Thank you,

Huw Gregory (Australia)

From: <u>Vivian J Watkins</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:56:05

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[NN#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Vivian J Watkins (United States)

From: <u>carolyn weaver</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:56:04

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

carolyn weaver (United States)

From: <u>Joyce Baskind</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:55:58

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Joyce Baskind (United States)

From: <u>Cheryl Sharpe</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:55:39

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

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Thank you,

Cheryl Sharpe (United States)

From: Susan Livingston
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:55:22

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Susan Livingston (Canada)

From: Ron Cameron
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:55:05

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

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[TM#1v2]

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Thank you,

Ron Cameron (Canada)

From: <u>Heloise Auger</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:54:22

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[SpS#2v2]

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Thank you,

Heloise Auger (Canada)

From: <u>Darryl Murphy</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:54:15

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Darryl Murphy (United States)

From: <u>Barbara Brueckner</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:53:50

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Barbara Brueckner (United States)

From: <u>daniel oconnor</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:53:32

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

daniel oconnor (United States)

From: <u>Lee Brandon</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:53:05

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

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Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

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Thank you,

Lee Brandon (United States)

From: <u>Vitor Pereira</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:53:04

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

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[TM#1v2]

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Thank you,

Vitor Pereira (Portugal)

From: <u>Vitor Pereira</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:53:00

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Vitor Pereira (Portugal)

From: Medora Van Denburgh
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:52:22

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Medora Van Denburgh (United States)

From: <u>Kimberly Flynn</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:52:18

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Kimberly Flynn (United States)

From: <u>A Fredette</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:52:11

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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Thank you,

A Fredette (Canada)

From: <u>Judy Romanowski</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:52:06

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Judy Romanowski (United States)

From: Edward Michel
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:52:03

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Edward Michel (United States)

From: Richard Plancich
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:52:02

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

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[SpS#2v2]

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[TM#1v2]

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Thank you,

Richard Plancich (United States)

From: <u>Joseph Gilbert</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:51:57

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

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Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

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[TM#1v2]

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Thank you,

Joseph Gilbert (United States)

From: <u>Charles Mixon</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:51:51

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

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In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

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[SpS#1v2]

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[SpS#2v2]

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Thank you,

Charles Mixon (Canada)

From: <u>Jason Flatt</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:51:51

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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[SpS#1v2]

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[TM#1v2]

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Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Jason Flatt (Canada)

From: <u>William Smith</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:51:48

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

"Zero-rating" is a commercial practice imposed by internet providers. It allows unlimited access to certain sites and services, but imposes a payment for accessing the rest of the internet.

It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

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Thank you,

William Smith (Canada)

From: <u>Thomas Mora</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:51:48

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[NN#1v2]

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Thank you,

Thomas Mora (United States)

From: <u>LeRoy Boyce</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:51:44

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[SpS#1v2]

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Thank you,

LeRoy Boyce (United States)

From: <u>Kathryn Lawrence</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:51:39

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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Thank you,

Kathryn Lawrence (United States)

From: Peter Ayres
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:51:30

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[NN#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

There are forms of commercial practices that interfere with users' rights protected under Article 3(1) of the EU Regulation to access and, in particular, to distribute information freely. When a commercial practice of an ISP discriminates between providers of content, applications and services by making them unequally accessible (for example, if you have to pay to access some sites/services, but get "free" access to others), this constitutes an arbitrary interference of users' rights established under Article 3(1) of the Regulation and should be prohibited according to Article 3(2).

Application-specific zero-rating (i.e. zero-rating of individual applications or whole classes of applications) and zero-rating for a fee (i.e. where application providers pay to have their data zero-rated) are commercial practices that systematically -- regardless of their scale and the market position of the players involved -- interfere with the end-users' right of Article 3(1) to impart information, and therefore materially reduce end-users' choice in practice. If people have to pay to access YOUR information and get access to other information for free, this is quite obviously a restriction on the right to distribute information, as described in Recital 1 of the legislation. It is therefore logical that such practices be banned under the provisions of Article 3(2).

In addition, National Regulatory Authorities have to ensure clarity and predictability of authorised business models in the digital single market to fulfil the goal of this Regulation to "guarantee the continued functioning of the Internet ecosystem as an engine of innovation". BEREC's mandate pursuant to Article 5(3) of the EU Regulation is to contribute to the "consistent application of this Regulation" by issuing clear rules. A case-by-case approach falls short, since the legality of each zero-rating offer will have to be assessed individually by 31 enforcement bodies and radically different patterns of what is permitted and prohibited in each country will accumulate over time, as a direct result of these case-by-case decisions. This legal uncertainty discourages long-term planning and innovation, and is therefore detrimental to investment in the European start-up economy.

Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

Peter Ayres (United States)

From: William Van Bel
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:51:29

Dear Sir / Madam,

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

[ZR#1v2]

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It is good that there are a number of clear restrictions on zero-rating in BEREC's draft guidelines. However, if most of the current forms of zero-rating are going to be banned or severely restricted, why not ban zero-rating altogether? That would cut five pages from the guidelines and make the job simpler for the National Regulatory Authorities whose job it is to implement the guidelines.

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Thank you,

William Van Bel (United States)

From: <u>Mark Tobia</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:51:13

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

The current BEREC guidelines create a solid foundation for the protection of these principles. The enormous task BEREC was left with by the legislator has been fulfilled in a balanced and careful manner that ensures the protection of the rights of consumers and businesses guaranteed by the regulation. The guidelines provide much needed clarification to the text, but need to be further specified in a few points.

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[SpS#1v2]

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[SpS#2v2]

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Thank you,

Mark Tobia (United States)

From: Andrea Molina
To: NN-Consultation

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 18:50:57

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

The diversity and innovative capacity of the Internet comes from the low cost of innovation and low barriers to entry. These principles ensure that every established business, start-up or non-commercial service - regardless of their size - has an equal opportunity to communicate with a global audience in a manner equal to their competitors. This driving force for the prosperity and diversity of the online economy can only be ensured by an open, neutral and non-discriminatory Internet. When internet providers are allowed to interfere with the decisions of their customers by economic or technical discrimination, this freedom is lost. Recital 1 of the EU Regulation on net neutrality says that legislation has to be interpreted in a way that ensures our freedom to access and distribute information and that protects the Internet as an engine for innovation.

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[ZR#1v2]

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[SpS#1v2]

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Thank you,

Andrea Molina (United States)

From: <u>Elaine Christine</u>
To: <u>NN-Consultation</u>

Subject: Stakeholder comment on BEREC net neutrality guidelines

Date: 15 July 2016 20:10:04

Dear Sir / Madam.

Please take this Stakeholder comment regarding the BEREC net neutrality guidelines creation into consideration.

[NN#1v2]

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Finally, most of the commercial practices highlighted by BEREC have a harmful effect on the fundamental rights of end-users protected under the Charter of Fundamental Rights of the European Union. By making certain services unequally accessible, zero-rating infringes on the media freedom and pluralism (Article 11(2) of the Charter). Zero-rating also constitutes a discrimination against the right to provide services in EU Member states and the freedom to conduct a business for every competitor of the services or applications that are being zero-rated. (see Articles 15(2)), and 16 of the Charter of Fundamental Rights).

[SpS#1v2]

The EU Regulation on net neutrality allows specialised services ("services other than internet access services") under strict safeguards. Article 3(5) and Recital 16 require the optimisation of specialised services to be objectively necessary for the functionality of key features of the service. This would not be the case with services that could also function on the open, best-effort Internet. Furthermore, Recital 16 prevents specialised services from being used to circumvent general net neutrality traffic management rules. Any deviation from these safeguards that would widen the applicability of the concept of specialised services would increase market entry barriers and thus weaken the innovative potential of the Internet as a whole.

If ISPs are allowed to charge online services for preferential treatment, they have an incentive to stop investing in network capacity for the "normal" Internet and reduce their data caps, in order to encourage their customers to use specialised services. This effect would be detrimental for minorities, disadvantaged people, not-for-profit services and start-ups that cannot afford special access to all networks. This would also be detrimental to the development of the free, open and innovative Internet ecosystem.

[SpS#2v2]

Paragraph 118 of the draft BEREC guidelines suggests that the delivery of specialised services could limit an individual end-user's Internet access service capacity. This is not in line with Article 3(5) of the EU Regulation. It also contradicts the requirements for the provision of specialised services in paragraphs 113 and 117 of the draft guidelines.

Furthermore, the legislator clearly established its intention to ensure that end-user's Internet access service capacity remains unaffected by the delivery of specialised services by modifying the wording accordingly during the negotiations. In these final negotiations on 6. July 2015, the legislator decided to delete the word "other" before "end-users" in Article 3(5). That final version of that article now establishes that specialised services cannot be usable or offered to the "detriment of the availability or general quality of Internet access services for end-users."

Finally, paragraph 118 of the draft guidelines is not in line with Article 4(1)(d) of the Regulation (on transparency) nor with paragraphs 142 and 144 of the draft guidelines, as the average and maximum bandwidth agreed between the ISP and the end-user are no longer met.

[TM#1v2]

The EU Regulation has very clear rules on what constitutes reasonable traffic management. According to its Article 3(3), all traffic management should be as application agnostic as possible. Every deviation from this rule, such as class-based traffic management, could harm competition by offering priority to some classes of applications, but not others, for example.

Class-based traffic management also harms applications and services that are misclassified, whether deliberately or not. This is a particular risk for traffic from small businesses or start-ups. Class-based traffic management also risks discriminating against encrypted and anonymised traffic, which could be throttled by ISPs. It also harms users whose needs for accessing a certain class of service differ from the ISP's assumptions. Finally, the lack of transparency around this practice creates uncertainty about the performance of particular applications in any particular network. As with zero-rating, the complexity and ambiguity of this approach makes it more difficult for regulators to enforce it. Therefore, applying class-based traffic management instead of application agnostic traffic management is unnecessary, disproportionate, discriminatory and hinders transparency.

In light of these harms, paragraphs 54, 55, 57 and 63 of the draft guidelines are not yet fully in line with the EU Regulation. Article 3(3) subparagraph 2 clearly requires traffic management to be transparent, non-discriminatory and proportionate, in order to be deemed reasonable. Those conditions have to be read in the context of Article 3, to distinguish reasonable and unreasonable forms of traffic management measures.

Thank you,

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